

cat

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. XCIX.

NEW YORK, MAY 7, 1921

No. 19

Alice Brown says of **The Brimming Cup** By Dorothy Canfield

3rd printing, \$2.00 net

"It's a big book—not 'highbrow,' not for the few, but for us all, alive with splendid characters, vitalized by a warm human interest. It has a reality entirely unlike the rough carpentry commonly called 'realism.' Its men and women are full of human frailties, human longings and therefore—greatest test of all—you can't forget them. The children are marvels of sweet naturalness. Especially does she know New England, the look of the fields and woods, the feel of the air. The New England drama in it is inevitable and really great."

While "**Main Street**" is the best selling book in America, "**The Brimming Cup**," published March 10th, is Sixth on the March list and, to judge from reorders, will crowd "**Main Street**" as soon as it reaches its real audience among the multitude of married women whose story it portrays.

And June 7th, Lytton Strachey's "**Queen Victoria**". \$5.00 net.

Harcourt, Brace & Co., 1 West 47th St., New York

WOMEN IN THE LIFE OF BALZAC

By **JUANITA HELM FLOYD**

With an introduction by Balzac's Niece, The Princess Radziwill

This book proves that Balzac's knowledge of the social circles concerning which he wrote so much was, contrary to general opinion, long and intimate, and incidentally shows the great influence his friends had upon his work. Irrefutable as a document, interesting as a novel, it constitutes practically an indispensable supplementary volume to Balzac's Works. Fully Illustrated, \$3.00

ECONOMICS

TRADE TESTS

By

J. CROSBY CHAPMAN, B.A., Ph.D.

With diagrams and photographs

A distinct step in advance in the solution of the personnel problem and of great usefulness for those seeking better methods in the selection of workers. "May be regarded as the forerunner in bringing information about a subject daily engaging the studious attention of managers, as well as workmen in industries."—*Pittsburgh Dispatch*. Profusely Illustrated, 440 pages. \$4.00

MANAGEMENT OF MEN

By **E. L. MUNSON**

The result of much practical experience. It is possible to illustrate every point and principle laid down in this book by specific instances and examples. A decided help to those striving for better industrial morale. 550 pages, with 53 diagrams, \$5.00



BIOGRAPHY

LIFE OF GOETHE

By

P. H. HUME BROWN, LL.D., F.B.A.

Edited by Viscount Haldane

Among the many "Lives" of Goethe, this, the fruit of life-long study by a man of distinguished attainments, is evidently destined to take the first place. According to the *Boston Transcript*: "It rounds out supplements, in some respects even supersedes everything that has been written before in English concerning the Sage of Weimar, Lewes included." Illus., 2 volumes. \$10.00

LIFE OF CECIL RHODES

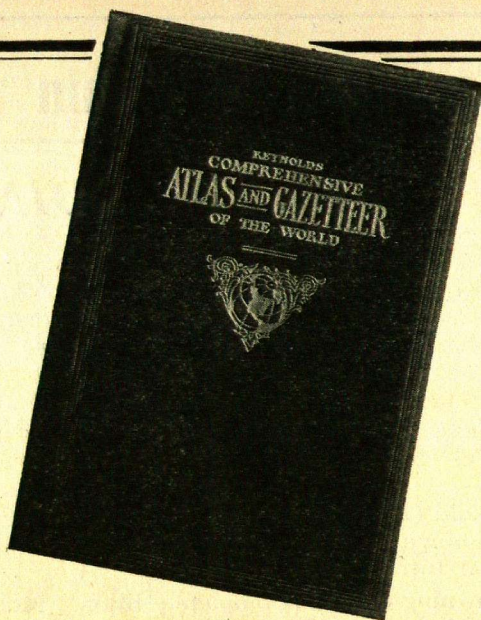
By **BASIL WILLIAMS**

"Mr. Williams has rendered a great service in giving with intimate inside knowledge a contemporary portrait of the man and a connected narrative of his work. He tells the story with admirable skill."—*London Times*. \$4.00

19 W. 44th St. **HENRY HOLT and COMPANY** New York

READY MAY 9TH

1921 edition of
the Atlas that
made such a
tremendous hit
last year!



REYNOLDS COMPREHENSIVE ATLAS AND GAZETTEER OF THE WORLD

Partial List of Features

Official 1920 Census.

Latest Gazetteer information on more than 8500 chief world cities.

Discussion of Einstein Theory of Relativity.

242 NEW maps (practically all full-page) of continents, countries, states, cities.

128 maps printed in from 3 to 6 colors.

32 full page maps of chief American cities.

23 full page maps of chief foreign cities.

40 Automobile Road Maps of every state in U. S. and parts of Canada with motor laws, for speed, lights, licenses and registration in every locality.

34 Railroad Maps—every railroad in the country.

132,000 word history of the Great War with 40 battle maps.

Facts and figures concerning every land and people—areas, boundaries, altitudes, soils, climates, topography, minerals, manufactures, agriculture, commerce, vegetation, shipping, etc.

A NATIONALLY ADVERTISED ATLAS

A full page advertisement of Reynolds Atlas appears in *Collier's*, *The National Weekly* of May 14th. It will attract the attention of over a million readers. Reynolds Atlas will be advertised widely in several magazines of large national circulation.

Silk Cloth, Gold-stamped, Richly Illustrated, 356 pp., Brilliant 4-Color Jacket.—\$4.50 Net.—Write for Discounts.

Reynolds Publishing Company, Incorporated
416 WEST 13th STREET, NEW YORK CITY

Crowell's "Thin Paper" Poets

FOR WEDDING GIFTS

A favorite series of the poets, printed from clear type on opaque Bible paper. A size easily slipped into the pocket. The books have photogravure portraits, title-pages printed in two colors, and are durably and attractively bound in *cloth, gilt top* \$2.00 *net*; *Limp leather, gilt top, boxed*, \$3.00 *net*; *Leather Craft, Embossed leather, Yapp style gilt top, boxed*, \$3.50; *Orange Tree, Embossed leather, Gilt top, Yapp style, boxed*, \$3.75; *Morocco grain leather, full gilt edges, round corners, red under gold, boxed*, \$4.00; *Ecrasé levant leather, full gilt edges, round corners, boxed*, \$4.50.

Arnold (Matthew). (Complete Edition with a Biographical and Critical Introduction by N. H. Dole.)

Browning (Mrs.) (Complete Edition with a Prefatory note by Robert Browning.)

Browning (Robert). (Selections, with Introduction and notes by Charlotte Porter and Helen A. Clarke.)

Burns, (Complete Edition with a Biographical and Critical Introduction by N. H. Dole.)

Byron, (Complete Edition with Biographical sketch and notes.)

Cambridge Book of Poetry, (Selected by Charlotte Fiske Bates.)

Dante's Divine Comedy, (With Biographical Introduction and notes by Oscar Kuhns.)

Holmes, (With Biographical Introduction by N. H. Dole.)

Keats, (Complete Edition, Forman Text, with a Biographical Sketch by N. H. Dole.)

Kipling, (With a Biographical Introduction by N. H. Dole.)

Longfellow, (With a Biographical Sketch by N. H. Dole.)

Lowell, (With a Biographical Sketch by N. H. Dole.)

Milton, (Introduction by David Masson and Biographical Sketch by N. H. Dole.)

Moore, (Complete with Biographical Sketch by N. H. Dole.)

Poetical Quotations, (From English and American Poets, Edited by Anna L. Ward.)

Rossetti, (Complete with an Introduction by William M. Rossetti.)

Scott, (Complete Edition with Introduction by C. E. Norton and Biographical Sketch by N. H. Dole.)

Shelley, (Complete Edition with Introduction and notes by Edwin Dowden.)

Swinburne, (Selections, Edited by R. H. Stoddard.)

Tennyson, (With a Biographical and Critical Introduction by Eugene Parsons.)

Whitman, (With a Biographical and Critical Introduction by John Burroughs.)

Whittier, (With a Biographical Sketch by N. H. Dole.)

Wilde (Oscar), (Biographical Introduction by N. H. Dole.)

Wordsworth, (Complete Edition, Edited by John Morley.)

Thomas Y. Crowell Company

New York

THE MEANING OF SERVICE*A New "Everyday Life Book"***By Harry Emerson Fosdick**

It would be hard to find a book outside the Bible containing more definite and helpful guidance for Christian service than this book contains. It is the legitimate conclusion of Dr. Fosdick's other books, since all true service is founded upon prayer and faith. Handy, pocket edition volume, printed on THIN paper, bound in art leather cloth, round cornered, Price, \$1.25.

Send for complete list of "Everyday Life Books."

**CHRISTIAN UNITY:****Its Principles and Possibilities**

Christian Unity is in the foreground of present day Christian interest. This book analyzes underlying motives and characteristic expressions of church unity, weighs the obstacles which impede and the helpful influences which re-enforce the movement, and presents guiding principles that will lead to wise, constructive, and permanent work. Cloth, \$2.85.

A new publication
by "The Committee
on the War and the
Religious Outlook"

A
TIMELY BOOK
—AND WHY

THE CHURCH AND INDUSTRIAL RECONSTRUCTION

Prepared under the direction of "The Committee on the War and the Religious Outlook"

"A remarkably constructive contribution to a troubled theme in a pregnant time. . . . Better than anything else that has come to our notice the book indicates the faith of social-minded Christians in the churches' capacity to lay out a feasible road to industrial peace—and to lead along the road."

From Zions Herald:

"We do not know that anyone has designated the books that ought to constitute a 'five foot library' for progressive Christian ministers and laymen, but we are very sure that a half foot of any such collection should be occupied by this splendid series from Association Press—dealing in a broad, thorough and careful way with themes of vast importance and timely interest." Cloth, \$2.00.

**Christian
Education
is Social
Insurance**

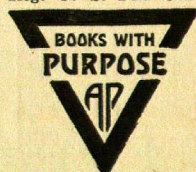
*Special edition
bound in paper
\$1.00*

JESUS IN THE EXPERIENCE OF MEN**By T. R. Glover**

Fellow of St. John's College, Cambridge. (Just Published)

A book that in its sound scholarship, deep spirituality, and literary charm, suggests the author's "The Jesus of History," which so many thousands of readers have learned to prize. Cloth, \$1.90.

Reg. U. S. Pat. Off.



The mark of a book
written to meet
a need

At Bookstores or from

ASSOCIATION PRESS

347 MADISON AVENUE
NEW YORK

"Summer Reading" 1921

An Imprint booklist that will inspire summer buying

Special Features (100 Pages)

- (1) Descriptive list of the outstanding books of the season, properly classified and concisely described.
- (2) Many illustrations from books, especially selected to be in sympathy with the spirit of the out-of-doors.
- (3) Special Articles:—
 "Take Along a Book"
 Books for the Children's Summer.
- (4) Suggested lists for various moods.
- (5) Among the authors. Interesting Book Chats.
- (6) **A real live cover—from the out-o-doors.**

"Like A Good Magazine"

"Summer Reading" 1921

The Complete Sales Service for the Bookseller:—

- (1) Imprinted Quantities.
- (2) Customers order forms, and
- (3) Return envelopes with dealer's address.
- (4) All inserted in attractive envelopes ready for dealer's use.

at these 1920 prices

100 copies	\$8.00	500 copies	\$30.00
250 "	18.00	1000 "	50.00
f.o.b. New York			

Send along your imprint for the front cover. Copies, ready for your use, will be sent first week in June. Distribute them during June, July and August.

R. R. Bowker Co. 62 West 45th St. New York

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

May 7, 1921

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

FULL REPORT OF THE BOOKSELLERS' CONVENTION IN MAY 21st ISSUE.

The Non-Book Reader

THE twenty-first annual convention of the American Booksellers' Association turns its attention for its main theme to the question of getting the attention of those who do not have the book reading habit. In doing this it has selected a problem that most surely deserves the prominence thus given it, and it is to be hoped that the discussions in the various convention sessions will bear fruitfully on this topic.

There are many in this great country of ours who do not read at all. Far more than one would guess are not able to read. But the widening scope of the newspaper and the enormous circulation of magazines provide for those who pass thru our schools and receive a training in reading, and keep the reading habit alive in one form or another. The question foremost in the minds of the publishing and bookselling world is how many will become *book* readers.

It is certainly not the argument of the book-trade that other forms of reading have a subsidiary place, but since the time taken for newspapers and periodicals is probably sixty minutes to every minute spent on books it is quite obvious that a new emphasis on the importance of book reading is now most necessary and timely.

The non-reader who ought to be frequenting the aisles of the bookstores is the person who, having graduated from our schools, has failed to see that he can continue to broaden his experience and his knowledge by the use of the means that have brought to our great men their vision.

This post-graduate development must be to a great extent an individual growth, and the public libraries and the bookstores ought to be working hand in hand to continue popular

education where the schools leave off, and to supply that form of diversion which broadens human experience while supplying enjoyable hours.

There is an undoubted confidence among those most competent to observe conditions that there is to-day an unusually large number of people who need only to be brought into touch with books to have them respond. The potential market was never so good. The task of the book-trade is so to improve the distribution of books and so to perfect the methods of display and advertising that those in whom this desire is latent cannot escape the temptation and the opportunity to form the habit of further reading and book ownership.

There is always a need to stimulate the impulse to buy books, but even more important than this to-day is the task of making plentiful the chances to buy a book when the impulse comes. Every established bookstore will prosper by an increase in the number of bookstores thruout the country. There is a great undeveloped territory, and each person breaking into new territory will help start the general book reading habit by which all will prosper. Non-book readers are everywhere, and if the consumption of books in this country to-day is not doubled in ten years, it will be because the opportunity was not fully met. No gathering of the book-trade ever came at a time so full of essential possibilities for progress.

The Good Bookseller

AT the Atlantic City Convention there will be announced the result of the first year's election to the newly established Honorary Fellowship of American Booksellers. Five names out of fifteen that were put in nomination will be the first to be inscribed on this list, the Committee to present to each of these five a suitable document of their election.

As announced in the program for this Fellowship, "It is the purpose of this Fellowship to provide some means by which the book-trade can honor those of the profession who have raised bookselling to a high level of efficiency." As was developed in earlier discussions of ways and means to recognize good bookselling, it is not possible to lay down any specific standard of what constitutes a good bookseller, neither standard of preparation or

of present efficiency, as there have been so many routes by which people have entered the business and so many methods of efficiency. By means of this election to Fellowship, however, the book-trade, itself, can express its opinion of the work of its fellow members, and there are in the provisions for this Fellowship no restrictions as to whether the people nominated shall be managers of a general bookstore, builders of a specialty bookstore, directors of a book department, whether they are to be in the new book or in the rare book business, but by this expression of opinion there will year by year be an opportunity to visualize certain standards by giving real proficiency its deserved recognition.

It is possible that in the first year of new effort the machinery may not work to record the trade's feeling with complete accuracy, because a hundred good booksellers could probably have been nominated if their friends in the trade had taken the initiative; but the fifteen actually put in nomination certainly represent various types of excellence so that everyone will have an opportunity to express his opinions.

As is provided in the proposal, those who are not among the first five in votes this year can be on the voting list for next year, so that altho only five are elected each year a fine list of real bookmen will gradually be built up.

Many of those nominated are from the pioneers, and have done notable service in bringing American bookselling to its present state. J. K. Gill has had fifty-five years of bookselling experience, and Alexander Robertson over fifty years. William Harris Arnold was a pioneer in developing the possibilities of department store bookselling. Davis James has carried on a fine tradition of bookstore service, and two generations in the James store have meant ninety years of business. Charles E. Butler has made book-trade history. C. C. Parker's name is as well known on the Atlantic as on the Pacific Coast, and the travelers have built a reputation for W. D. Wilson of Seattle as booklover and book-buyer.

George W. Jacobs, of Philadelphia, has been aggressive in every movement that the book-trade has put forward for better business methods. W. K. Stewart has in a dozen years shown the great possibilities that lie in re-organizing old book outlets. Joseph Jennings, of the Old Corner Bookstore, is quoted by every traveler as a store buyer of extra-

ordinary acumen and a sales organizer with tireless enthusiasm. Louis Keating has helped good bookselling in three cities and made friends in every direction. Miss Mahony has pioneered in two new fields, children's bookselling and caravan bookselling. Byrne Hackett has shown what can be done in the university centers. Laurence Gomme and Frank Shay are developing the small bookshop idea as an example to others of what personal bookselling can become. The voters may think of many others that they would gladly put in this list; but the idea is launched and in succeeding years can be steadily developed. The certificate of membership in this Fellowship which will be given to the successful candidates should be a much prized document in their bookstores or homes.

Books to the Graduates

THERE is no development in the use of books that should come more naturally and easily than the increase of their use as graduation gifts. A book, as nothing else, can express the spirit of commencement time, the time when young people from school and college are setting out on new courses, and when friends can express their interest and offer guidance and inspiration in the form of a book. How much more permanent this can be than gloves or flowers, no matter how well these fit into the spirit of the occasion.

In the case of the boy graduate there is little that he asks in the way of clothes, but his relatives and friends can do a fine thing by starting him into the book owning habit. Books properly inscribed will take on increasing value and significance as the years go by, and, with continued emphasis on this matter, books may become increasingly a symbol and sign of the meaning of commencement. The publishers and the book-trade should get wholeheartedly behind the idea of making books known as the best gifts for graduates.

Vitamines

"The brain needs its growth-promoting elements, just like the body," says one of the Chicago *Daily News* ads for its book page. "Froth and foam, the literary cream-puffs, make pleasant reading and relaxation, but they do not nourish.

"Substantial food is needed—the necessary amount of mental vitamins—the books that build and strengthen and stimulate.

"Don't gulp literature at random. Plan your intellectual diet carefully. Follow a well-balanced menu. Consult a dietitian."

Printers' and Other Wage Reductions

THE May 1st decision of the New York arbiters in the case of the pressmen's and other unions whose contracts expired April 1st announces reductions in weekly wages approximating 10 to 12 per cent, retroactive to the expiration of contract. These figures approximate the reduction in the cost of living and are a just basis for reduction in wages. The reductions of 20 to 30 per cent demanded by employers in other lines of business, such as paper making, discount future reductions and the employees naturally oppose.

In many basic industries the employers' demand for reduction in scale has been coupled with a demand for the resumption of a nine hour day, so that the demand is substantially greater than the indicated figures. The eight hour day has in most industries come to stay, and it seems unfortunate that the wage reduction question should be complicated with the question of hours. This had been a grievance with employers when employees made the demand for fewer hours at the same weekly wages, and it is to be lamented that employers should follow that bad example.

In the printing trades the wage question is complicated with the reduction from May 1st of the working week from 48 to 44 hours. The New York employing printers acceded to this demand in the negotiations of 1919 and should, of course, keep to their agreement. In a few other printing centers the same agreement was reached, but this has not been done thruout the country, and New York printers must suffer by comparative costs. If this change were accompanied by a corresponding reduction in the weekly wage, there could be no criticisms. But the fact is that this change of hours nullifies the reduction in wages, as linotypers and other compositors keep their very high scale, reached at the peak of the high cost of living, until October 1st next, so that May 1st in New York with its 44-hour week brings an increase in total printing costs. In equity, there should have been a real reduction of about 12 per cent, and employing printers and their patrons are put at a serious disadvantage under present conditions.

In the present arbitration, the employees emphasized the point that printing offices

were running fairly close to capacity, certainly more close than most industries, and this was naturally made an argument against reduction in wages. This argument, however, overlooked one essential fact. Both book and periodical publishers have until recently stood fairly by the printing offices they employed in meeting increased wages. The retroactive awards of last December hit publishers hard, especially periodical publishers, but as a rule, employing printers were able to pass increased costs along to their patrons. It is really the publishers who are now suffering. Periodicals, which raised their advertising prices last year and, to some extent, their subscription rates to meet increased costs, now find that they have advanced prices to the full extent that the "traffic will bear" and, in fact, in many cases beyond, so that they are facing what economists call "the law of diminishing returns."

Book publishers find their sales curtailed, under the inadequately increased prices, while printing costs are as high as ever. The fall in the price of paper has somewhat mitigated conditions, but it is generally true that manufacturing costs in the book and periodical industries are not substantially lower and leave a lower margin between costs and returns. This must sooner or later react on the printing trade, both as respects employers and employees, and it will be wise on the part of both if they face these conditions promptly and readjust conditions to the public needs. If prices of books are so high that the public buys fewer, then publishers must advertise less and periodicals will also find their income curtailed. Industry is, in fact, a "House that Jack Built," and as all elements have taken part in increasing prices, so each must take part in diminishing costs.

We have commended the New York arbiters for their wise action in basing reductions on actual reductions in retail living costs, in contrast with the unwise attempt in other trades to make excessive demands upon employees. But we also point out that reductions must come from time to time as retail prices diminish, if the book, periodical and printing industries are to hold their own. It is but fair to call for justice all along the line.

The Postal Commission Makes Progress

By Waldon Fawcett

WITH the assembling of the new Congress in special session the Joint Commission on Postal Service has returned to its investigation. While progress has been made in the brief time since the adjournment of the last Congress, there is more importance, perhaps, in surveying the tangible accomplishments that stand to the credit of this constructive body in the year since the creation of the Commission by Congress, April 24, 1920. Already it is apparent that no previous "plant survey" of the postal establishment, not even that by the Hughes Commission, has been productive of findings so definite and conclusive, and there is real assurance of improvement in mail service if Congress will adopt the recommendations which will ultimately be submitted by the probers.

Efficiency Engineers Consulted

Within the past few weeks, the efficiency engineers, to whom the Commission turned over the technical problems involved, have brought in reports. These reports now go to the Post Office experts for a departmental verdict as to the practicability of the "re-forms" advocated. Later there will be further reports from the engineers. And in the end, —months or maybe a year hence,—the Postal Commission will submit definite recommendations to Congress covering such new legislation as may be necessary to bring about the promised betterment. The significant fact now is that this postal inventory is proceeding in an orderly manner with none of the symptoms of futility that appear in the ordinary Congressional investigation inspired by political motives.

The fact that efficiency engineers have been called upon to deal with the practical phases of mail handling, dispatch, and transportation augurs well for the sincerity of the present investigation, and the Postal Commission differs from the ordinary Congressional jury because of its advisory council of practical business men. Late last summer the advisory council suggested to the Postal Commission the employment of private firms of experts to make scientific examination of the postal equipment and processes slated for overhaul. In response to an invitation by the Chairman, leading engineering firms in New York, Philadelphia, Boston and Chicago submitted bids for the work. Selection fell upon a New York firm and this organization has since been gathering information at first hand, principally in New York, Brooklyn, and Chicago and contiguous territory.

Not content with observation of the working and handling of the mail in the post-offices of the large cities and at terminals, these efficiency engineers have ridden in railway mail cars; have covered motor-vehicle

routes with the regular drivers in the postal service; have inspected garages; and have gained familiarity at first-hand with the collection of mail in urban districts and the delivery of mail in the congested areas. Just here a few words may be said in explanation of the objective of the Postal Commission, a point on which there has evidently been more or less misconception in the trade, judging from communications that have come to Washington.

Fortunate Lease of Life

Under its mandate from Congress, the Postal Commission is concerning itself solely and exclusively with what might be termed the physical features of the postal establishment—plant equipment, transportation resources, etc., rather than with the phases of administrative policy that concern postal rates, classification of mail matter, etc. By way of illustration, it may be cited that the Postal Commission is not concerned as to the equitability of second-class mail rates, nor the proposition to consolidate the third and fourth classes of mail. Rather is it considering the wisdom of authorizing construction of mail tunnels in large cities, scrutinizing the administration and operation of the space system of transporting mails, investigating the depredations of mail that have recently become so frequent, and making a study in the large cities of the existing and required post-office building facilities.

With this serious task in process it was fortunate that the transition from one Congress to another, which sometimes plays havoc with a Congressional investigation, should have made no disruption of the postal program. It was originally expected that the Commission on Postal Service would be enabled to render its verdict and submit its recommendations not later than March 4 last, but the magnitude of the task rendered this impossible. Accordingly, having expended up to February 1 nearly \$50,000, the Commission secured an extension of its lease of life to allow completion of the work.

Consultant Retained

Only a few vacancies were created on the Commission thru failure of members of Congress to win re-election last November. Senator Charles E. Townsend remains as chairman. A fortunate arrangement is that which retains, in association with the Commission in the capacity of consultant, John C. Koons. When, upon organization of the Postal Commission, the Post Office Department was asked to detail one of its executives to sit with the body as consulting expert, representing the Department, it was eminently fitting that the then First Assistant Postmaster General should be chosen, for Mr. Koons was

not a political appointee but an experienced postal administrator who had risen, step by step, in the service and is intimately familiar with the technicalities of postal routine. With the change in administration Mr. Koons resigned as First Assistant Postmaster General, but in the capacity of Postal Expert he will continue to have the responsibility for maintaining harmonious contact between the Department and the Postal Commission. This is a most essential service.

It has already been revealed, incident to some of the preliminary recommendations of the efficiency engineer, that projects involving changes in postal routine or machinery that may be manifestly desirable in a specific environment may not safely be adopted broadly for all centers of postal industry.

Congress and the Postal Department

That the new administration is in entire sympathy with the purpose and program of the Joint Commission on Postal Service is evidenced by the plan of Postmaster General Hays to bring about more intimate relationship between Congress and the Department. The new head of the Post Office desires to have the Committees on Post Office and Post Roads of the U. S. Senate and House of Representatives occupy jointly, with reference to the Department, a position as nearly as possible analogous to that of the board of directors in any large business. He would have these men who are the authors and censors of postal legislation continually advising the Department as to methods of improvement and operation and taking an active and continuing interest in the service.

Following the same line of thought, the Postmaster General hopes that the Joint Commission on Postal Service will occupy a position analogous to that of the executive committee of the board of directors of a large business, giving even more attention to the business of the Department than the two Congressional committees above mentioned and very definitely participating in the effort to improve and maintain the service. Business men and large mail users have from the inception of the present project acclaimed the idea that an advisory body of representative business men be permanently constituted to have voice in the formulation of postal policies. The Advisory Council to the Postal Commission now comprises John Gribbel, of Philadelphia, Chairman; Charles C. Bancroft of Boston, Union N. Bethel of New York City, Professor M. E. Cooley of Ann Arbor, Mich., T. W. Dwight of Sioux Falls, S. Dak., Albert Holmboe of Crookston, Minn., and Col. I. C. Wade of Cornelia, Ga.

Mail Tunnels

While it is not within the bounds of probability that the Joint Commission on Postal Service will endorse and pass on to Congress all the recommendations as to system and service evolved by the efficiency engineers who have been called in, an enumeration of

some of the recommendations from this source will give an idea of the direction in which the Commission is proceeding. Expedited of the mail and a saving in the cost of handling are the objectives.

In some instances it is proposed to attain ultimate economy by a present liberal expenditure for improved facilities or equipment. Thus there is projected the construction of a tunnel for the transportation of bulk mails between the railway mail terminals and the principal concentration points in New York City. Similarly there is proposed a station at Englewood, Chicago, which is counted upon to expedite one-fourth of the Chicago mail from 3 to 24 hours and to save annually \$60,000 on vehicle service.

As bearing upon one very controversial question, it may be noted that the experts are unanimously in favor of the restoration of pneumatic tube service at the big centers. It is figured that in New York restoration of the tubes will expedite mail from one to four hours, while a corresponding gain would result from use of the existing tunnels, especially for parcel mail. Savings would result, it is insisted, from a reorganization of the mail vehicle service in the large cities,—meaning, of course, that portion of the service which could not be supplanted by use of underground arteries of mail transit. For example, it is stated that \$200,000 a year can be saved in New York by the use of electric trucks and that as much more may be saved on truck service if first class mail be separated from parcel mail. Locked trucks are likewise demanded to discourage robberies and thefts by chauffeurs.

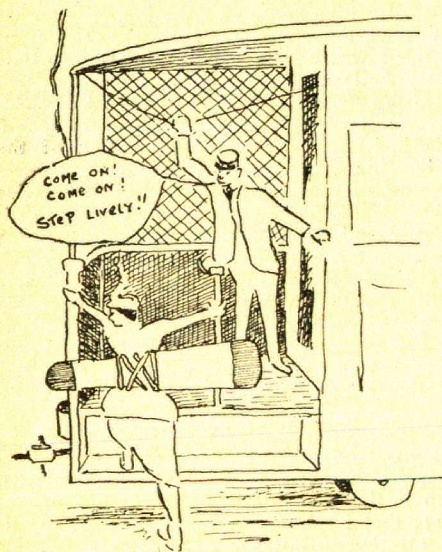
Reason for Slow Down

One outcome of the activities of the Postal Commission that may be confidently counted upon is the termination of working arrangements that have permitted parcel post to enjoy all the advantages of first-class service and that has "slowed down" first-class mail accordingly. An investigation at New York, in behalf of the Commission, has established the fact that first-class mail can be materially quickened if separated from parcel post. Incidentally the swollen proportions of parcel post are in on small measure responsible for the study that the Postal Commission is making of post-office building facilities and requirements. The Department is clamoring for increased floor and platform space for the parcel post, particularly for separate loading platforms where the larger parcels may be segregated from the other mail. Indeed, the Department advocates the establishment at Boston, New York, Chicago, Philadelphia and St. Louis of large assembling depots where not only parcel mail but catalog and circular mail could have the advantage of direct car loading and unloading by means of cars on tracks in the building or adjacent thereto. The Postal Commission is to report on this scheme and likewise on the handling of periodicals and printed matter as freight.

Adventures of a Bookseller

By Ketch

MISS DEBUTANTE was disturbed. An unusual thing had happened to her, a thing that might mean a great deal, or—nothing; and because it was so intangible, so vague, coming as it did in the dead of the night, it disturbed her all the more. All thru breakfast she meditated upon it, but was able to come to no conclusion; yet she was sure that it held some significance, and despite a determined effort to throw the thing off, it persisted in remaining in her thoughts. So at last she put on her hat and cape, and taking the car for town, made her way directly to the Bookstore.



SHE TRIED TO GET ABOARD

"Have you such a thing as a dream book?" she enquired of Mr. Ondeck, who was the first person she encountered as she came into the store.

"Yes ma'am," said he, and he fetched several.

She paged thru them, a thoughtful frown upon her brow, but with a sigh finally remarked,

"I thought I should be able to find help in one of these, but I guess not; none of them seems to answer the purpose."

"So?" said Mr. Ondeck. "Perhaps I have misunderstood your request: do you wish a book that will interpret some certain dream, or do you want a book on the general subject of dreams?"

She looked at him appraisingly, and, evidently satisfied with the result, said,

"It is a certain dream that I thought might mean something, and—"

"All dreams mean something," Mr. Ondeck declared with conviction.

"You think so?"

"I am sure of it. I have just finished reading Freud, and he leaves no doubt as to the fact."

"Freud? Who is he?"

"He is one of the few *great* psychologists, and specializes on dream psychology."

"Do you think his book would help me find the meaning of my dream?"

"It should. . . . Would it be possible for you to give me some outline of the dream in question? If I know its nature, I may be able to help you in the choice of a book."

Miss Debutante laughed as she fingered one of the rejected volumes.

"It sounds so silly—really I ought to drop the matter—but I'll tell you anyway."

"Do," said he. "I am an enthusiast on the subject."

"The first impression I have was of myself ironing some handkerchiefs, and I was ironing them *in the drawing-room!* One end of the ironing board was on the grand piano and the other on the back of a Louis XIV chair. After I had finished, I put away the ironing board, and getting on my things, started for the city. I walked over to the car line, and when a car came I attempted to board it; but there was that ironing board fastened to my back and sticking out on either side. After quite a struggle I managed to get on by turning side-ways, and after paying my fare had an awful time getting in the door. Finally I did get in, and started forward down the car; but lo and behold you, there was that ironing board sticking out on either side mowing down the passengers as I proceeded. Everybody was furious and glaring at me by this time, so I apologized, and again started forward, moving side ways, until I reached the side-seats, where I attempted to sit down. The attempt was unsuccessful, so I was forced to stand while all the time there were plenty of vacant seats around me. At last I got out of that wretched car, and walked quickly down the street, but hearing a strange, threatening noise behind me, I glanced back, and the street was full of people that I had mowed down, all mad as hatters. So I turned in a store to escape, but found that the doors were of the revolving kind. In desperation I tried to free myself of that ironing board, but only succeeded in turning it so that it stood straight up and down, instead of sticking out at the sides. So I was able to proceed, but had to walk in a very peculiar and embarrassing manner. Oh how ashamed and vexed I was! And when I waked up that feeling was still with me, and I felt that I must find out what it all meant. Can you see anything in it? Do you think it has a meaning?"

Mr. Ondeck, who had been laughing thruout the recital, now grew sober, and after a thoughtful silence, said,

"Yes. . . Oh yes it has a meaning But I don't know whether I could correctly analyse it. For one thing it is perfectly apparent that your dream is the result of the age old struggle between the domestic versus the social phase of life; the fact of your ironing in the drawing-room would indicate that."

Miss Debutante saw the sense of this, and began to have confidence in this salesman who read Freud and psychology.

"Good," said she, smiling upon him encouragingly. "And that terrible trip to town? How would you analyse that?"

"Perhaps this is the solution—remember, I say *perhaps*: As is the case with all human beings when they take up a social career, they soon find it impossible to proceed without

hurting somebody. That, I should say is what is bothering you; you do not want to cause pain, and yet you find it impossible not to offend somewhere. Is it not so?"

A faint blush began to spread over Miss Debutante's features, and she stammered:

"Ye-es. I'm afraid so."

"The attempt you made to free yourself of the odious board, which resulted in your being forced to walk in an embarrassing manner, shows a disposition on your part to suffer rather than hurt your friends."

"Perhaps. Hmm. I think I shall take the book that you mentioned. The one on psychology. I am going to study it out."

For it had hurt Miss Debutante to have to refuse poor Johnny Newman last night, and she still wondered whether it had been the right thing to do.

Galsworthy Comments On Our Fiction

IN an article called "Browsing" in the April 23 number of *The Literary Review*, John Galsworthy jots down some impressions of the reading done in his recent American holiday. "Why is it," he asks, "that we hear ten times of Frank Norris's 'Octopus' and 'The Pit' to one of his 'McTeague'?" Stronger than either of those other two fine books, 'McTeague' has an elemental reality which puts in it my view among the really great novels. It has Dostoevsky's power, without his spasms." Of "Ethan Frome" he says, "This chief of Mrs. Wharton's works is about as perfect in form as any fiction in the English language. It is a triumph of American atmosphere attained thru Continental workmanship." Praising the work of Hergesheimer, apropos, of reading "San Cristóbal of Habana," of which he says, "a most original piece of work extremely frank and full of the impact of atmosphere on temperament," he continues aside: "Personally, I think 'The Three Black Pennys' his best book as yet, with a sneaking reservation in favor of the strong but rather crude 'Mountain Blood'."

Mr. Galsworthy's praise of "Main Street" introduces a long paragraph on America's lack of trust in its men of letters. Of "Main Street" he says that it is a more detached effort than "Moon-Calf" (tho they ought not to be compared) and a very fine one. It uses the exhaustive method yet interests from page to page and sentence to sentence. It diagnoses at length a disease prevalent not only in America but in England, France, and Germany. It has grip and real vision in the field it surveys. A very important book in whose author, if he can follow it up, America may find a satirical novelist of front rank. It is curious, he continues, how aptly it illustrates what Mr. Mencken suggests is lacking in America. This diagnosis of Mr. Mencken's, Mr. Galsworthy illustrates from his own experience.

"For example, the work of a certain English novelist who had long proved himself to have self-respect was recently placed by his agent for serialization with a popular high-paying American magazine, which, for reasons unknown at the time to the author, had incurred the dislike of some sections of the American people. What happened? At once the insulting cry arose: 'Selling himself for money!' In ignorance of the facts, in ignorance even that the novelist in question has never been dependent on his pen—in the first ten years of his writing life he made under \$500 all told—ignoring his previous record, which might have guaranteed a certain integrity—instantly, automatically, the insult was levelled: 'Sold his soul for money!' Now, this couldn't happen in England, or in France, where the proven author can be published anywhere without exciting comment or surprise; it could only happen in a country which still connects literary success with high prices to such an extent as to create a nervous feeling in the better class of readers that their favorite authors must be 'writing down' or 'writing to order' if published in a high-paying magazine. From the foreign point of view it's laughable. But it's no laughing matter for America. Until America is prepared to believe that proven writers and artists can keep their devotion to their job, in other words, their self-respect, no matter where they happen to be placed or what they happen to be paid, America will never produce what Mr. Mencken suggests is lacking—an atmosphere that stimulates and encourages the artist, a 'caste,' as it were, which naturally trusts writers and gives them credit for the pride they have.

"Mr. Mencken does not, in his diagnostic (tho he has written of it elsewhere, I believe) allude to what perhaps may be the greatest handicap of all to American literature—the absence of a single supreme recognized cultural center. One can hardly conceive of French or English literature without Paris or

London for their nests. No one would, of course, wish to see creative artists in America confining themselves to residence in New York or Boston, in Chicago or San Francisco, or any place to which the spirit does not move them, any more than we should expect Hardy, Hudson, or Conrad to live in London; but it would surely be of the greatest advantage to a National Literature if there were some single chosen meeting-place of ideas, some one center of mutual literary recognition. Paris and London, especially Paris, are really, I think, responsible for that atmosphere of trust in, and encouragement to, the artist which exists in France and England and is absent from America. I believe Mr. Mencken favors Chicago, but, speaking as an alien and as an

ignoramus, I can conceive of no possible literary center for America except Washington. Any other important town would be jealously renounced by the rest of the important towns. But Washington is already a place apart, in competition with none, and has, after all, half a million inhabitants, and, however divorced literature is from politics, there is more than a little reason for their having the same national address. Most American writers will smile at this suggestion, many will laugh out loud, but I am wondering if it will not ultimately adopt itself; and still more, if its adoption would not give American Literature, as a whole, a big shove forward. We shall see, as the man said when he shut his eyes and stepped over the cliff."

Good Book-Making

ONE of the most interesting departments in the London *Mercury*, the English literary magazine which has obtained such a wide sale here, is the department on "Book Production Notes" written by B. H. Newdigate. The April number is given to a discussion of Bruce Rogers, and those who are hopeful of progress in American standards of book-making cannot but be pleased at the attitude toward American bookmaking taking in this article.

"Comparison is often made," he says, "or invited between English and American printing. Let it be granted at once that the best printers in America often give their work a finish more mechanically perfect than do ours. They often show, too, in their methods and in their work a vitality and a sparkle, a spirit of adventure and enterprise, which is apt to be wanting from work done here in England. The British compositor will set his type just in the way he has been taught without much troubling why and without worrying whether there is a better. He is satisfied with the style of the house. "The American is less subservient to rule of thumb and less tolerant of tradition. He goes abroad for his ideas. American type-faces—however bad these sometimes are—American printing machinery, and the better specimens of American printing show that at the head or at the back of the printing industry in America are forces which are lacking here in England, altho they sometimes reach these shores with their strength much spent.

"One of the most beneficent of these forces is the influence of Bruce Rogers, who by the quality of his work must rank as the greatest of living American printers. Mr. Rogers has never had a printing office of his own. For the first ten years or so of this century he was associated with the Riverside Press at Cambridge, Massachusetts, in producing a number of editions which delight by their grace and charm even more than they astonish by the variety and versatility which they show in their shapes and style and printing. Last year a set of these editions

was bought by the Trustees of the British Museum, and by the wise direction of the Keeper of Printed Books they are kept together as a collection, and so may be studied by anyone who cares about fine printing.

"We may appreciate better the practical value of this collection as examples of modern book-production if we remember that these are not the issues of any private press, whose owner has the privilege of printing such fine books as please him with a happy disregard both of cost-sheets and a market. They were printed for sale, and had to contribute to the printer's livelihood and the publisher's profits. Mr. Rogers holds a position between that of the owner of a private press and the commercial printer. His work is a proof that the gap which divides them may be bridged more easily than is sometimes thought. He might perhaps have done finer work had he been his own master. He would not have done so much, nor is it likely that his work would have shown such astonishing variety, if he had not enjoyed the wholehearted encouragement and support from the heads of the printing and publishing firms who were so fortunate as to be able to command his services."

Such comment would have been a great satisfaction to the late Mr. Mifflin, whose unflinching support to Mr. Rogers in his experimental typographical work at the Riverside Press made that great series of books possible. Probably his private comment on the remark "that these books were printed to contribute to the publisher's profits" would be that most of the balance was on the debit side, but that it was a publishing effort in which the firm can take permanent pride is unquestionable.

Miss Edna Cooke, who made the illustrations for Mrs. Ewing's stories which Duffield published last year, has made a most interesting set of pictures for G. W. Dasent's "East o' the Sun and West o' the Moon," which has been reprinted by David McKay. There are eight illustrations printed in four colors in the series, and one of these is used for the front

cover. The book also has attractive end papers and makes one of the interesting children's books of the new season.

An illustration of good binding design in a board cover is shown in "Canciones Populares," published by Silver Burdett & Company. The black hand lettering on dull green board with yellow back is striking and pleasing.

Doubleday has shown a high standard of dignified book-making in two of its new spring books, first, in "The Memoirs of Count Witte," a handsome and well-planned octavo, with an excellent two color title page and photogravure frontispiece. The paper and press-work reflect the best quality of American book-making. A great deal of pains has also been taken with the more complicated volume, "The Complete Garden." As with the other book, the title page has been worked out with special care in two colors, this time in light green. The book has a gilt top, an uncommon feature of present-day book-making, and the impression of type on the paper is unusually clear and pleasant to the eye. The book also has bibliographies, glossary and index that add to its value for reference.

Lippincott's reprint with revision of Lewis' "Practical Book of Oriental Rugs" calls attention to the care which has been exercised in the preparation of this series of practical books of home life enrichment. The color plates in this volume are unusually carefully made, and the color and texture of the Oriental rugs beautifully reproduced. There is also a very high standard in the half tones and in the use of line cuts and designs thruout.

A book from Macmillan that will interest the book-trade, both because of its text and book-making, is "The History of the Art of Writing" by William A. Mason, a handsome octavo, fully illustrated, with excellent type page. The illustrations, both in half tones and line cuts, are well reproduced.

A. A. Knopf has made an excellent small octavo of Gilbert M. Tucker's "American English," a book which tho requiring a variety of typesetting, has been well worked out.

Frank Shay has devised a most attractive form in which to present new poetry, and his *Salvo Series* has now proceeded to three volumes, each a booklet of approximately 16 or 24 pages, about 7 x 9 in size, with decorated cover. The third volume, recently issued, entitled "This Morning" by Hildegarde Flanner, has a cover in black and white, admirably suited to the material and attractive from the display point of view.

Alfred Kreyborg's "Plays for Merry Andrews," has been issued by the Sunwise Turn in a very attractive octavo which reflects the cultivated taste of Mrs. Mowbray-Clarke. The volume is octavo with line page headings and an attractive board binding.

An interesting and decidedly different little volume is "The Island of Elcadar" by Icarus de Plume, published by Marshall Jones Company. The printer has used one of the recent fonts of Bodoni type, and has designed a most attractive title page.

Free Lecture Service

THE Physical Culture Corporation is offering a very unique service in connection with the promotion of their several health books.

This service consists of furnishing book-sellers with a series of free lectures on health subjects to be given daily at their stores, each series to cover a period of one week. A specially trained lecturer is supplied in each case, together with attractive circulars announcing the lecturers, for distribution among customers. These circulars, which are in effect an invitation to attend the lectures, giving the time and subject, are instrumental in bringing large numbers of people direct to the book department, which is, of course, good advertising for the store and the department in particular.

The plan has been tested out in several cities and has been found to be very successful, not only in the sale of health books alone, but as a stimulus to book sales in general.

Among the book departments that have used this service to date are:

Macy's, New York City.
Abraham and Straus, Brooklyn, N. Y.
Hahne & Co., Newark, N. J.
Greenwood Book Shop, Wilmington, Del.
Trevor Book Shop, Trenton, N. J.
Denholm & McKay, Worcester, Mass.
G. Fox & Co., Hartford, Conn.
Edwin Malley, New Haven, Conn.
B. Peck Co., Lewiston, Me.
E. C. Nichols Dry Goods Co., Bangor, Me.
J. Franke Pierce Store, Augusta, Me.
Loring, Short & Harmon, Portland, Me.
The Barton, Manchester, N. H.
Phillip Morris & Co., Nashua, N. H.

As evidence of the success of the plan, the Physical Culture Corporation points to the fact that many of the stores in which it has been used, have asked for return dates. Also, that in many of the cities the lecturer has been invited to give special health talks before local clubs and associations of various kinds.

Good Catalog Making

AN indication that publishers look forward to a very active business in children's books this fall is such a carefully planned catalog as Little Brown & Company have just prepared, which they call "Books for Boys and Girl of All Ages." The catalog is arranged in three sections, books for children up to ten years, books for young people ten to fifteen, and books for still older boys and girls, the whole catalog of sixty-four pages being indexed and illustrated with line cuts taken from the books. Each title is fully described and annotated, with line cuts taken from the books, these notes being usually taken from some authoritative journal or library list. The list is printed on an attractive tinted paper with a cover design by Maurice Day.

New York Printing Award

A reduction equivalent to about 12% on the wage scales of several classes of workers in the New York printing establishments has been brought about by the arbitration decision. This reduction goes into effect at the same time that the union shops in New York go onto the 44-hour basis, so that there will be no decrease in printing costs to consumers and as the cost of living has changed by more than 12 per cent the worker is as well off.

The arbitration was begun on April 1st by the Employing Printers' Association under the agreement with the unions that wage scales could be opened up every six months if there had been as much as 5% change in the cost of living or a considerable change in the general conditions of the industry. The compositors and linotypers were not included in this agreement, as their agreements run to October 1st. It affects, however, about 7,000 workers, and the award is retroactive to April 1st, so that there will be payments due from the men to the shops estimated at about \$200,000.

The arbitrators who heard the case were William F. Ogburn, Professor of Economics of Barnard College; Allen T. Burns, Director of the Study of Methods of Americanization connected with the Carnegie Foundation, and Raymond B. Fosdick. The unions were represented by George Soule and Alfred L. Burnheim of the Labor Bureau. The Employing Printers had claimed a need of a reduction of 25%. The case was very carefully and ably argued on both sides, with statistics gathered from various sources. The statistics on the conditions of the industry in the book business were prepared at the office of the National Association of Book Publishers.

The actual reductions given were: pressmen, \$5 a week; assistant pressmen, \$5.50; job pressmen, \$5.50; job feeders, \$4; paper handlers, \$5; paper cutters, \$5.50. The last readjustment of wages in December gave these same unions an increase of from \$3 to \$5 a week, retroactive to October 1st.

"Home Talent Night"

THE April Meeting of the Philadelphia Booksellers' Association was unusually well attended, curiosity as to the "Home Talent" no doubt brought out the crowd. Interesting "movies" showing the relationship between Betty Wales books and Betty Wales dresses were explained by Charles C. Shoemaker of the Penn Publishing Co. Honorable Franklin Ellsworth spoke of his forthcoming book "The Bandwagon." On the regular program were W. H. Allen, who gave several recitations, George Rigby, ventriloquist, a reading from the poems of Edgar Guest by Jim LeGallez. Frank V. McGrath played the banjo with Walter Lewis at the piano. As a wind up there was a spirited three round bout

with honors even between Phil Warner of Leary's and Walter Easton of John Wana-maker's.

Strikes in Paper Mills

IF agreements are not reached by the manufacturers and the men, it is expected that about 35,000 paper workers in the United States and Canada will strike on May 11th. The manufacturers had demanded a 30 per cent cut in wages. More than 1000 workers went out on May 1st in the mills of the International Paper Company, who had an agreement that terminated on that date. A larger number of companies have contracts that do not terminate until May 11th. One small mill in Maine has broken from the manufacturers, and announced that it will continue the old wage scale for another year.

The Bindery Situation in New York

THE Chairman of the Labor Committee of the Employing Binders of New York reports that the plants are now working about 25 per cent of their normal output. These 23 plants in the Association announced an open shop three weeks ago, and at the same time stood out for a 48-hour week and a 10 per cent reduction in wages. The Association is training men, and Mr. D. S. Brassel, Chairman of the Labor Committee, claims that a steady increase in the number at work is being made.

Blackwell's American Agent

BLACKWELL, the well-known English publisher of Oxford, England, has appointed Charles H. Daniels of 214 West 50th Street his American agent. Blackwell's annual volumes of Oxford Poetry, both in the parchment and paper wrappers are obtainable, and the collected volume of Oxford Poetry 1917-19 has been recently issued. Mr. Daniels is also American representative of the *London Mercury* for the United States and Canada, and has been pushing the sale and display of this magazine among bookstores as well as in the periodical trade.

Paper Covered Book Campaign

THE publishers of *Appeal to Reason* at Girard, Kansas, have been carrying special advertising for the sale of paper-covered classics at ten cents apiece in the pages of the *New York Nation*, and their May 4th advertisement claims that this advertising has brought in orders in great quantity. About two hundred books have been put on the list, including all types of uncopyright literature that can be contained in small compass. They have also carried advertising in *Current Opinion*, *Leslie's Magazine*, and one or two daily papers.

An Unusual Advertising Program

LAST season the Rand McNally Company made its first experiment in national advertising to build the reputation of its lines, combining in that campaign its maps and atlases with its children's books. This year it has laid out a program that goes far beyond that effort and has on the children's books alone planned a complete publicity enterprise extending from the spring thru to December.

A large illustrated folder, describing this campaign, has just gone out to the book-trade. The folder with its full colored cover by Robert Riggs is an attractive thing in itself, and the pages give the bookseller a full idea of the extent of what is being undertaken. The schedule for general publicity shows that the special copy that has been prepared is to appear in nine different national mediums, including full pages every other month in the *St. Nicholas*, in the *Youth's Companion*, and in *John Martin's Book*, full pages in every quarterly number of the *Children's Costume Royal*, full pages practically every month in *Little Folks*, and a Christmas drive in the *American Monthly*, *World's Work*, *Review of Reviews* and *Literary Digest*.

The copy for these advertisements has already been planned, and is worth careful study by publishers as well as retailers as being a constructive effort to get over the general idea of books in the home, which has been the thesis of the co-operative Children's Book Week for the last two years. Most of these advertisements have an illustration at the top drawn especially for the purpose by Riggs. One pictures the mother reading "Just Before the Sandman Comes," one a happy father with a child under each arm and a book in his hand, another, two boys digging into some new books they have acquired, others picturing children enjoying books with the heroes of these books in the background.

Besides this, the prospectus shows pictures of last year's successful displays and reproductions of seven posters that will be supplied this year to those who desire them for window or interior. Besides this, there are dealer imprint circulars and smaller cards. The whole program has been carefully knitted together, and, being ready long in advance, will give the retailer an interesting idea of what can be done in popularizing children's books and insuring "more books in the home."

Another Slogan

ONE after another trades and industries have been experimenting with slogans as a means of popularizing their products, and the latest one which comes from the wall paper trade might be made equally applicable to the book business. Its slogan is "Make the Home Walls Smile." There is nothing that will make the home walls look more attractive and interesting than shelves of books; and architects, as well as other home builders, would do well to keep this in mind.

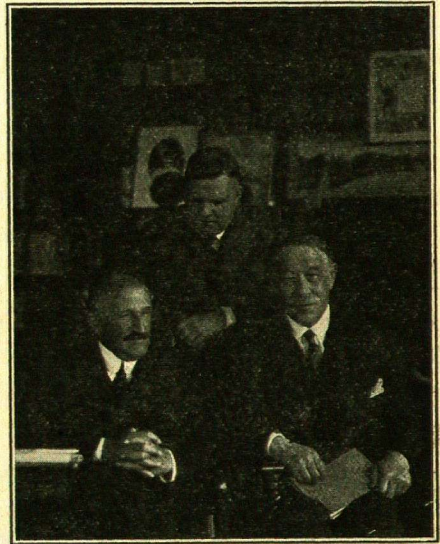
French Books in Demand

IN a recent contest conducted by *Les Annales* in order to discover the most popular French novels, dramas, and poems. By popular vote, the first three of each group was:

Novels: "Un Divorce," by Paul Bourget, which had 1265 votes; "Les Désenchantées," by Pierre Loti; and "La Croix de Bois," by Roland Dorgelès.

Dramas: Rostand's "Cyrano de Bergerac," which had 3,475 votes; "Blanchette," by Brieux; "L'Autre Danger," by Donnay.

Poets: The *Contesse de Noailles*; Henri de Régnier; François Fabié.



A TRIUMVIRATE OF ENGLISH AND AMERICAN PUBLISHERS

READING FROM LEFT TO RIGHT—SITTING, F. N. DOUBLEDAY, PRESIDENT OF DOUBLEDAY, PAGE & COMPANY, SYDNEY PAWLING, HEAD OF THE HOUSE OF HEINEMANN & COMPANY, LONDON, ENGLAND; STANDING, S. B. GUNDY, HEAD OF OXFORD UNIVERSITY PRESS, TORONTO, CANADA, AND REPRESENTING THE PUBLICATIONS OF DOUBLEDAY, PAGE & COMPANY IN CANADA.

FOLLOWING A PARTNERSHIP ENTERED INTO BETWEEN DOUBLEDAY, PAGE & COMPANY AND HEINEMANN & COMPANY, MR. PAWLING IS NOW IN GARDEN CITY CONFERRING WITH HIS PARTNERS.

With the Horse Marines

"Of course you can't believe everything you hear from the book clerks, but this one comes to us absolutely straight. We refer to the lady who picked up a copy of "Paysages" by Chateaubriand.

"Chateaubriand?" said she, "Oh, I must have that. My son was there."

—KEITH PRESTON in *Chicago Daily News*.

In the Field of Retail Advertising



**WHERE DID YOU GET THAT
IDEA THAT BOYS AND GIRLS
LIKE TO READ ONLY AT
CHRISTMAS TIME?**

They like to read thru the year just the same as you, and when you drop in for your "POST" get Johnny a book—he will appreciate it—and several evenings of discipline will be solved and everybody will be happy.

COME IN

CLARK'S
BOOK STORE

CLARK'S BOOKSTORE AT WALLA WALLA, WASHINGTON, USES NEWSPAPER SPACE REGULARLY IN BUILDING BUSINESS. THIS JANUARY ADVERTISEMENT ARGUES FOR YEAR-ROUND BOOKBUYING

Children's Bookshop Publicity

THE *Chimney Corner* is the name of an attractive 4-page leaflet written especially for the children patrons of the book department of Best, the Fifth Avenue store. It is "published occasionally," edited by "the Bookshop Lady." The shop has built up a most valuable mailing list of its patrons among the children, and it has the dates of all their birthdays. One of the interesting illustrations in this first number of *The Chimney Corner* is a reproduction of one of the pages of the guest book. One small visitor, after putting down his address and birthday, wrote "I would like to stay here and read forever."

A poem by Hilda Conkling has been included with the permission of Stokes & Company, and two other poems from young friends of the shop are included, as well as interesting

shop talk from the editors. The back page is given to a list of books which will give order suggestions to anyone who receives the list. This sort of personal house organ going direct to the children cannot but help to give them a feeling of personal interest in the shop, and the sending out of this number has brought many letters and orders.

Bird Houses and Book Cases

LINKING the display window to something of timely interest in the home or community is coming to be recognized as a good ad for the bookstore and a drawing card to the sale of books. With an eye on the columns of the local paper and an ear alert to affairs of popular interest, the bookseller of today avails himself of every likely opportunity, adapting special community projects to the display possibilities of his window.

Thus, when the school children of a suburban town recently busied themselves by making bird houses in their manual training classes, was it any wonder that an enterprising bookseller got wind of the project? Youthful enthusiasts all over town were telling dad and mamma about their miniature houses, and groups of interested boys on their way to and from school could be heard discussing the merits of particular eeries, speculating as to just what types of birds would come to inhabit them. It didn't take long for the bookseller to seize his opportunity and make capital use of the idea.

Co-operating with the school authorities, he secured the prize bird houses for an exhibit, displaying those which won first, second and third prizes and those with honorable mention, giving the names of the makers and the schools in which they were made. And in connection with the display he featured the "Burgess Bird Book," Chapman's "What Bird is That?" and several useful little guides to bird study which are adapted to beginner's needs. The window attracted the immediate attention of children; and grown-folks, anxious to see just what Johnny and George had done, stopped to gaze and stayed to buy, knowing that Johnny or George's interest in bird-lore would grow apace if he had one of those charming books from which to learn more of his feathered friends.

The Children's Book Week Committee has been building plans for the fall based on the activities of home and school carpenters. If the boys could be shown how to build bookcases as well as bird houses and the idea should develop into competitions all over the country there could be tens of thousands of bookcases waiting for the collections that would be bound to flow to them.

Many will remember that Thomas Bailey Aldrich in "The Story of a Bad Boy" describes a two shelf book-case that was hung over Tom Bailey's bed. This book-case now hangs in the Portsmouth homestead and Mrs. Aldrich has given the "Book Week" committee permission to reproduce it this fall.



DISPLAY OF THE ST. PAUL PUBLIC LIBRARY IN THE ST. PAUL BOOK AND STATIONERY CO.
FOR THE DRIVE WHICH OBTAINED THOUSANDS OF BOOKS FOR HOSPITAL PATIENTS

Unexploited Field for Movies

"THERE is a great almost unexplored field for the movies in fairy tales both ancient and modern, in weird and fantastic poetry, in the prose of writers who let the lightning of truly creative imagination or the rainbows of quaint fancy play upon the borderland between the real and the unreal" says *The Literary Review*. "As diverse writers as Poe, James Stephens, Wells (in his earlier work), Anstey, Coleridge, Barrie, and many others could be named. Much of the world's greatest literature belongs in the magical, fantastic realm. And the movies could far more easily make us believe in the actuality of an Aladdin's lamp or Wells's men in the moon than in the stock characters, stock situations, stock plots, and stock tragedy and comedy for their translations from the literature of 'real life.'"

"We believe the producer of 'pictures' might be a veritable Prospero at enchanting many Ferdinands figured as his audience. Certainly there is an Ariel in his service at the wave of whose wand any optical illusion is possible, from the djinn of the 'Arabian Nights' taking substance from the spiralling smoke of the fisherman's jar to the comic possibilities of such a masterpiece of short fiction as H. G. Wells's 'The Man Who Could Work Miracles,' where a greatly imaginative—and profoundly human—fantasy could be set forth with delightful actuality."

Book Showers for Brides

ONE of the good ideas that has come out of the discussion of the place of books as gifts in the Year Round Bookselling Campaign has been the plan for promoting book showers for brides. Everyone enjoys planning in advance for the fittings of a new home, and there has developed the idea of kitchen showers and linen showers and handkerchief showers, and now comes the excellent suggestion for "book showers."

Homes that are started with books are apt to become homes with growing libraries, and all too few homes set out with their shelves reasonably well started with book collections. When the friends gather to do advance honor to the bride, they like to bring some little gift not so elaborate as to appear to be a wedding present, and for that reason books fit in admirably, as one can provide a book suitable and valuable for any home library at any price of from one dollar to five dollars.

A pleasant evening's gathering might leave the bride and groom with twenty or thirty well known books for the shelves that they are to have.

Good Housekeeping magazine with its large circulation, has taken up this idea and is carrying an interesting article on the subject by May Lambertson Becker in its June number.

Twenty-Five Years Ago in Publishers' Weekly

George Munro, publisher of the famous Seaside Library who made a fortune in the publishing of paper covered novels died on April 24th. He was born in Nova Scotia and had given a half million dollars to Dalhousie College, Halifax.

Stone & Kimball move from Chicago to New York, H. S. Kimball having purchased Mr. Stone's interest. A new firm H. S. Stone & Co. is organized in Chicago by Mr. Stone.

George D. Smith removes from 69 Fourth Ave. to 4 East 42nd St., New York.

Crazy! Crazy! oh the New poster fad!

We're all crazy, collectors are going mad, In vain we look for the title on book

That's hid in the green and the red,

While the bookseller he no book sales may see, But he sells off the posters instead.

J. A. H. von Frietsche, the German historian, dies in Berlin at the age of 62.

Beatty S. Balestier is brought into court at Brattleboro, Vt., by his brother-in-law, Rudyard Kipling, charged with assault. Kipling has expressed his intention of leaving this country and settling permanently in England.

A new firm of educational publishers, Scott, Foresman & Co., begins business in Chicago.

Leary's buys up the balance of the stock of F. B. Peterson & Bro., publishers, a matter of 165 wagon loads.

L. C. Page assumes the ownership and management of the Joseph Knight business in Boston with Carl F. Page as secretary and George A. Page as treasurer of the company. Mr. Knight assumes charge of the publishing department of Henry T. Coates & Co.

Starting for the Orient

HENRY M. Snyder, representing a group of eleven American publishers, started on May 2nd for his second trip to the Orient. Mr. Snyder, who is well known in the trade for his many years' connection with Dodd, Mead & Company, made the first trip last summer, returning in November, and many good connections were made in various book distributing points. After stopping in Honolulu on the way out, Mr. Snyder expects to reach Japan about the middle of June and to cover, as before, China and Manilla. Mrs. Snyder will travel with him as last year.

The firms whose lines have been carried on these trips are Barse & Hopkins, Dodd, Mead & Co., Inc., Doubleday, Page & Co., Grosset & Dunlap, Harcourt, Brace & Co., Harper & Bros., Houghton Mifflin Co., Alfred A. Knopf, Inc., G. P. Putnam's Sons, Charles Scribner's Sons, Frederick A. Stokes Co.

In the window of the American Tract Society there is a bulletin headed, "The latest fiction," which shows as the first title, "May-fair to Moscow." Page Mrs. Sheridan.

Authors Turn Publishers

SOME young English writers have formed themselves into a co-operative society for the printing and publishing of books. Members will be their own craftsmen and will produce their own work themselves in their own communal work-shops, without recourse to paid and irresponsible labor. The purpose of the society is not so much to escape from the thrall of the publishers as to devise a method of publication which, whilst capable of distributing such books as may reach a larger public, also makes possible the issue at normal prices of books whose artistic quality warrants such issue, irrespective of financial considerations or rewards. To such good purpose, the society proposes to rely on Reputation rather than Publicity, to dispense with agents and travelers, to limit advertisements and to eschew expensive bindings.

Already it has a name: "The Golden Cockerel Press," and actually is going at Waltham St. Lawrence, in Berkshire. Better still, it has issued two books, one in prose and one in verse, both well printed on good heavy paper and bound artistically in cheap covers. Presently it will publish J. D. Beresford's new book, "Signs and Wonders"; and before long it is hoped will gain the practical co-operation of many authors.

House of Poets

A PLAN is on foot to create a national academy or clearing house for poets as well as for those interested in poetry. An institution of somewhat similar plan now exists in London as the House of Song, which belongs to the Poet Laureate, altho he does not live there. Poets from all parts of the empire gather for instruction, lectures, advice, and reading. The name of the American house has been chosen tentatively as the "House of the Poets." The plan is receiving indorsement from many widely separated parts of the country. The committee, of which Robert Mackay is the acting chairman, reports among many people interested in the enterprise Ralph Waldo Trine, Henry van Dyke, Zona Gale, Don Marquis, Mrs. Corinne Roosevelt Robinson, Henry Irving Dodge, Blanche Shoemaker Wagstaff, and George M. Judd.

First Edition of the "Divine Comedy"

THE London *Book-Post* tells us that, according to an article by Signor Pompeo Molmenti in the *Emporium*, it has only just been established that Emiliano Orfini of Spoleto printed the first edition of Dante's "Divine Comedy." He was a goldsmith and engraver, but became interested in the arts of printing and engraving. In Cologne he became acquainted with John Numeister, a pupil of Gutenberg's, and entered into partnership with him.

An Uncorrected Galley

SEX LIBRIS

Hail to our party of new Literati!
Reading's no longer considered a pose;
All of the locals so recently yokels
Now are conversant with Classical Prose.

Young Cognoscenti in batches of twenty
Discourse on Juvenal, Ovid, and Swift;
And many a vulture for Physical Culture
Buys Contes Drolatiques for his girl, as a gift.

Flappers can babble a fragment from Rabelais,
Clinking the spoons in their sundaes the while;
Then turn the grammar on like the Decameron,
But with a charmingly intimate style.

Helens and Sonias gurgle Petronius,
Shun Snappy Stories, and movies avoid;
If they are jealous read Havelock Ellis,
Or else a convenient translation of Freud.

When little Mary Ann asks the Librarian
For a new author, she questions if he
Isn't a lewder man than Hermann Sudermann,
Otherwise she wouldn't read him you see.
MORTON HOYT, *The Literary Review*.

An author is seldom a hero to his proof-reader.
—*Life*.

COBWEBBY STUFF

"The idea for these verses entered my head when a mere child."
"Ah, aged in the wood."

SUBTITLES AND ALL

Marcella—You say Bennie Beanborough is conceited?

Waverly—I should say so. Just now he is engaged in rewriting Lincoln's Gettysburg Address for the movies.

—*Youngstown Telegram*.

"IT HAPPENED IN THE BOOK DEPARTMENT"

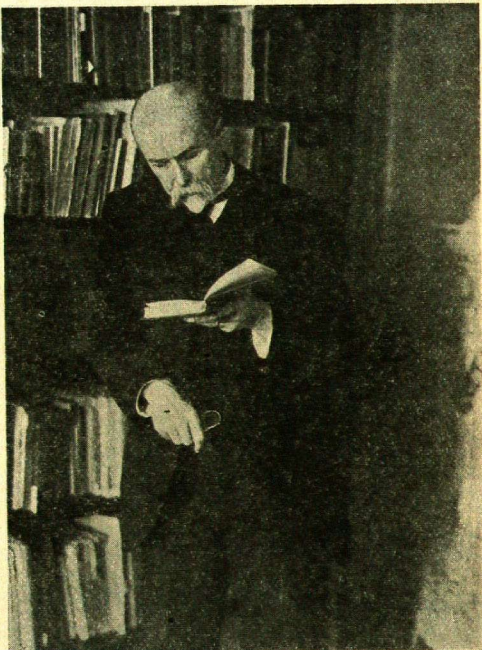
Her soft fur coat was rare and rich,
Her jewels were impressive,
She stood within the Fiction Niche
And lifted eyes expressive.
"I'd like," she said, "a book that's deep,
That's good, yet will not bore us;
You see," she smiled, "I've read a heap—
Oh, everything by Norris,
And most of Robert Chambers' too!
His works are so inspiring,
Perhaps he's written somehow new?"
The salesgirl sighed, admiring
The soft fur coat so rich and rare,
The brilliance of each crusted ring,
And with her gentlest, sweetest air,
Sold her, "We Can't Have Everything."

M. B. H.

The Bi-Weekly Gill-O-gram.

Methodist Book Concern Appointments

DR. JOHN H. RACE has been elected publishing agent for the Methodist Book Concern, with administration over the New York and Cincinnati offices. Dr. Race was formerly in charge of the Cincinnati office. Robert H. Hughes, formerly in charge of the Chicago office, will remain in Chicago and have administrative direction over Chicago and other depositories. There is no successor to Dr. Edwin R. Graham, recently deceased, as general head of all publishing and bookstores.



THOMAS MASARYK OF CZECHO-SLOVAKIA

Books in Fine Favor

THE public press continues to give evidence that the place of the book is not being forgotten by those in high places. In one week's journals we discover that the future King and Queen of Rumania pose for their picture with a background of library shelves. The President of the Czecho-Slovakia Republic is found reading a book in his library. The new republic has promptly applied for membership in the Berne Convention for the protection of literary property. President Masaryk is brother-in-law to Frederick Leyboldt, founder of PUBLISHERS' WEEKLY.

And best of all, the dispatches from Washington on the day that President Harding delivered his first message to Congress state that Woodrow Wilson spent the morning reviewing and shelving his library. "Mr. Wilson," it says, "walked from shelf to shelf, from book pile to book pile to get just the order desired; but if a ladder was to be mounted, Mrs. Wilson or one of the servants did that."

Book Promotion by Aeroplane

THE two-day postal service between New York and San Francisco was used to good advantage by Grosset & Dunlap on April 7th when they wished to get details of the big Zane Grey Week into the hands of their representative, Desmond Fitzgerald, at San Francisco at short notice. This material, which left New York Thursday, reached him safely on Saturday, enabling him to begin the publicity program for the first of June immediately.

The Marconigram reproduced below shows that aeroplane deliveries are used to speed up European book distribution.

MARCONIGRAM			
DIRECT WIRELESS COMMUNICATION WITH NORTH AMERICA, &c			
Station (City)	Time (Hours)	Time (Minutes)	Time (Seconds)
Paris	17	13	13
Station (Name)	MARCONI'S WIRELESS TELEGRAPH CO. LTD.		
1730	-1 FEB 1921		
14, Princes Street, E.C.4			
TRANSMITTED TO WIRELESS SYSTEM AT 1735			

*Send by aeroplane
upon receipt bookellers
Mediterranean to
Brentanos Paris if out
stock could you collect*

English Paper Trade.

REPORTS in the English printing trade papers and other business periodicals are reporting a slump in business conditions that has as yet had no relief. The paper mills are still idle, and the outlet at low ebb. Printers are now in a worse state than they were at the beginning of the year, and unemployment widespread. Wood pulp agents and merchants are having little demand and appear to have little confidence in an early revival of business. Paper conditions in the last of February show super-calendar paper selling at from 6¾d to 7¼d a pound, and about the same figure on wove and laid book paper.

From Scotland comes the report that the printing trade is in the worst condition that it has ever experienced. Some of the bigger firms which have been running on short time have had to pay off workers for the first time in their history. In Edinburgh the situation is aggravated by a depreciation in the publishing trade.

"Book Prices Current"

THE new volume (34) of "Book Prices Current" (1920) contains the final portion of the Huth Library, the Britwell Court Library, books from the collection of J. A. de Thou, Mr. Buxton Forman's library, MSS. and printed books belonging to Lord Mostyn and many others.

As usual the book is carefully edited, and there is no increase in the price.

When Bradford Helped Franklin

BEN FRANKLIN in memory and in effigy was much in evidence in the daily history of the metropolis during the week of April 25-30. The annual convention of the American Newspaper Publishers Association took place at the Waldorf-Astoria, the yearly exhibition of the Printing and allied crafts was given at the Twelfth Regiment Armory, and incidentally, the statue of Franklin en route from Baltimore to its destination in Connecticut passed thru the town arousing the interest and receiving the admiration of the City's crowd. Coincident with these events of a "Franklin" week a tribute was paid to the memory of William Bradford on April 29th when wreaths were placed on his tomb in Trinity church yard, in recognition of his help to Franklin when he started as a youth to make his way in the world.

The story is that Franklin met William Bradford for the first time in this city in 1723. Franklin was then 17 years old and had recently run away from his brother's employ in Boston. In his autobiography, Franklin says of the incident:

"I offered my services to the printer in the place, old Mr. Bradford, who had been the first printer in Pennsylvania, but had removed from thence upon the quarrel of George Keith. He could give me no employment, having little to do and help enough already, but says he, 'My son at Philadelphia, has lately lost his principal hand, Aquila*Rose, by death, if you go thither I believe he may employ you.'"

Franklin immediately set out for Philadelphia and on his arrival there he tells of his reception by Andrew Bradford.

"I found in the shop the old man, his father, whom I had seen at New York and who, traveling on horseback, had got to Philadelphia before me. He introduced me to his son, who received me very civilly, gave me a breakfast, but told me he did not at present want a hand, being lately supplied with one, but there was another printer in town, lately set up, one Keimer, who, perhaps, might employ me; if not, I should be welcome to lodge at his house and he would give me a little work to do now and then till fuller business should offer."

William Bradford went with young Franklin to Keimer's printing shop, and Franklin was employed. The kind reception afforded to him by both the elder Bradford and his son, Benjamin Franklin never forgot.

Sale of Conard Editions

DURING the war, while Colonel W. A. Collins and Sir Godfrey P. Collins, M.P., were in France, they noticed and admired the little Conard editions which attained such a large circulation in all the Continental countries except Germany and Austria, during the war rivaling the famous Tauchnitz Copyright Edition. They found that Monsieur Conard was having a hard time to keep the system going. They conceived the idea of taking over the collection for patriotic reasons and in the interests of the authors, so purchased the Collection. They had the assurance of the English novelists thru their agents of their unanimous support. The books will now be printed and bound at the firm's factories in Glasgow. It has been found that Brussels will be the best distributing center for Continental operations.

It may be mentioned that, during the present spring months, novels by the following writers will be published: Maurice Hewlett, J. D. Beresford, Archibald Marshall, J. C. Snaith, Lucas Malet, Mrs. Humphry Ward, Rose Macaulay, May Sinclair, Marjorie Bowen, Katherine Tynan, and A. & E. Castle.

Paper Box Prices

THE lowering of cost in the price of the material that has gone into paper boxes has caused a recession that will be of material help to publishers of books in preparing for the next fall season. The paper box industry has gone thru heavy liquidation, and reports seem to indicate that it has now reached the place where there are no further reductions to be expected in the cost of material used. The present demands have been very light, as so many manufacturers have ceased to use boxes in places where they had planned for them previously, and this lack of demand has, together with lower cost of materials, brought the present situation.

Edition Binding

THERE is one pressure that has been put on the publishers during the last two years, probably necessitated by binding shop crowding, which ought to be alleviated with the present change in conditions. The binders were insistent that small runs on new books could not be considered and either refused the binding orders or made increased prices for short runs that rendered small orders impractical. This made it necessary for the book publishers to issue editions larger than their best judgment warranted, with the consequent increase in investment and the risk of carrying over bound stock that could just as well have been carried in sheets. As competitive conditions enter into the binding field again, there will probably be an easing of this situation, and a solution of the question of the storage of sheet stock.

Key to Atlases.

THE Library of Congress has just issued thru the Government Printing Office a list of geographical atlases with bibliographical notes, compiled under the direction of Philip E. Phillips, Chief of the Division of Maps. This is volume 4 of the complete work, of which volume 1, published in 1909, contained the titles of 3265 items; volume 2 an author list and index; and volume three, 822 more titles. The new volume 4 covers all atlases received by the Library of Congress from 1914 down to the present date, 1237 more titles.

This set now gives a most valuable key to atlases, past and present, and, because of its **complete indexing and accurate notes**, it can be used in tracing any atlas on any known region, whether of the farthest antarctic or the smallest American county.

Many of the items in this new volume include rare maps and atlases that have only recently been obtained by the Library, and at the same time the list will give a valuable key to the publications of the present makers of maps. In the author list under Rand, McNally will be found three pages of atlases, accurately indicating the various names that they have used on the successive editions and the dates of publications. The same is true of the long list of C. S. Hammond & Company, and other well known makers. This volume, or the complete set, form a valuable reference work for the large bookstore or library.

A Literary Revival

AN interesting article in the London *Nation* calls to mind that it is not only schools of literature that have their centenaries but apparently the more commonplace books have their cycle of interest. It has been pointed out recently in many articles and library reports that there has been an unusual increase in the demand for the practical and technical book.

With this in mind it is interesting to follow the London *Nation* into a review of some of the titles that were most prominent in English bookselling one hundred years ago: "The Art of Money-Getting" was to be had for half a crown; "The Art of Dyeing" and handbooks on Anatomy, Shorthand, Confectionery and Perspective. These popular books were not confined to any special branch of knowledge, but ranged over the whole cosmos. There were pamphlets on "Detecting Copper in Pickles or Green Tea," on "Preparing Parchments for Painting." There were articles on "How to Varnish Harps and Dulcimers in the Indian Manner," and "How to Make Birch Wine, Apricot Wine, and twenty other kinds," to say nothing of Dr. Stoughton's Elixir and General Turlington's Balsam.

Apparently some of these all-embracing recipe books were preparing the way for many of the household decorative arts that disfigured the Victorian era.

Women and Bookselling

A Monthly Department of News and Theory—Edited by Virginia Smith Cowper

A Birthday Record

Mrs. Maude Harris, who formerly assisted Miss Gertrude Andrus in the children's book department of Frederick & Nelson in Seattle, has been with J. K. Gill & Company in Portland, Oregon, since fall, taking charge of their children's department.

One of Mrs. Harris' plans has been to interview every youngster that comes in as to his likes and dislikes in books and as to his present possessions, and all this information is entered in a card index. When the birthday arrives, the boy or girl will find in the morning mail a note of congratulation from his friend, Mrs. Harris, who asks among other things whether his mother has read to him a new story, which is mentioned by title. The recipient cannot help feeling that he has a real interest in that bookstore and proceeds at once to launch a campaign to persuade mother to increase the library by at least one addition.

Firm of Women Booksellers

A RECENT number of the *English Book-Post* described an interesting firm of women booksellers. It is called "At the Sign of the Sybil" and is situated at 7 Church Street, Kensington. It is managed by two sisters, Mrs. Glover and her half-sister Miss Banks. The shop has several attractive and unusual features. It makes a point of procuring new books within twenty-four hours. Its chief business is in second-hand books. One of the notable finds of the shop were some juveniles discovered in Yorkshire, with good wood-cuts and folding frontispieces. These proved very alluring to American customers, and some of these juveniles have found their way to the New York Public Library. A rule of the shop is "No Profiteering."

Mrs. Glover was a pioneer in the establishment of libraries for factory girls who, wont to read nothing but penny novelettes, at first looked with scorn on the innovation. But libraries open in the lunch hour soon proved alluring, and girls formerly incapable of half-an-hour's concentration soon learned eagerly to devour novels of three-volume length.

There were, of course, some amusing experiences. "Give me a bad book!" was the demand of a young lady in search of literature for her forewoman. The startled librarian did her best, but the Rhoda Broughton she finally produced was received with the still more startling remark: "She said that if you had nothing else she would like 'Dombey and Son.'" It came out eventually that any book not definitely "goody-goody" was rated as "bad."

The same spirit prompted a girl to reject "Shirley" because on opening it she had noticed the word "heaven." Her curiosity, how-

ever, was cunningly stimulated, and the book withheld till she was determined to read it, and became a Brontë enthusiast.

Women's Book Association

AT the meeting of the Women's National Book Association on April 21, at The Children's Book Shop, 5 West 47th Street, the speakers of the evening were: Mrs. Elizabeth Sears, of the National Federation of Business and Professional Women and Mrs. Estelle Guillemont, one of the officers of the Women's Security Corporation. Mrs. Sears, the first speaker, in telling something of the work of the Federation of Business and Professional Women, said that the organization consisted of between four hundred and fifty and five hundred business women's clubs in every state in the Union except one, this means from seventy-five to eighty-five thousand members altho the association is only two years old. Its official organ is *The Independent Woman*, a magazine which pays for itself, and which has increased its circulation this last year six hundred per cent. The purpose of the association is the co-operation of business women. "In the old days," said Mrs. Sears, "women thought that they should not do anything that they could inveigle men into doing. Woman is entitled to tackle any job she is qualified to fill. The Business and Professional Women were the first to tack on that qualification. The other organizations do all they can to promote the welfare of all women. We don't want to be uplifted. The Business and Professional Women say: 'Qualify for your job.' We take the sex stuff out of business because if she qualifies she is entitled to any job on her merit." Mrs. Sears spoke briefly of the local organization, The League of Business and Professional Women.

Mrs. Guillemont told of the purpose of the Women's Security Corporation, explained that it was a company to sell stock in women's enterprises. She recommended to women starting in business that they arrange to have the business incorporated. The process of incorporation she did not go into, referring her hearers to an article in the current number of *The Independent Woman* on incorporating your own business by Miss Laddie. For a woman to incorporate her business and sell stock is a much more sensible and efficient method of procedure than for her to borrow money to get started. The person who buys her stock helps her and himself if he has confidence in her ability and integrity. The Women's Security Corporation besides promoting and selling the stock draws up papers, equips the enterprise properly. And tho the plan is not a plan for lending money, the corporation hopes some day to loan small sums to women for business enterprises.

Among the Publishers

A Week's Gleanings of Book-trade News

UNLESS STRIKES prevent, H. G. Wells' new book, "The Salvaging of Civilization," will be published by Macmillan, May 12th.

THE CAMBRIDGE Literary Prize has gone to Jessie L. Weston's "Romance, Vision, and Satire" (Houghton Mifflin) by unanimous decision of the Council of the British Academy of Literature.

JOHN BUCHAN has written another book, in which, Abraham Lincoln is the hero. It is to be called "The Path of the King," and will trace into Lincoln the evolution of various types of the centuries.

EDWARD STREETER, of whose "Dere Mable" wartime books about a million copies were sold, is the author of a Tarkingtonian book about boys for grown-ups. The title is "Beany-Gangleshanks and the Cub," which will be published by Putnam in the autumn.

THE MARSHALL JONES COMPANY of Boston published May 1st "The Public Refuses to Pay," the series of editorials on the railroad and building problems which has been running recently in the Boston *Herald*. There will be an edition in pamphlet form at a nominal price.

HAVING FINISHED the proofreading of his new novel, "The Wasted Generation," Owen Johnson is spending the spring abroad and has recently visited Rome, where his father, Robert Underwood Johnson, is the American Ambassador. "The Wasted Generation" will be published in September by Little, Brown & Company.

CARROLL MCCOMAS, Miss Lulu Bett, in the stage version of Zona Gale's novel, is the heiress to the entire fortune of her late fiancée, H. J. Flannery, son of the "Vanadium King." Mr. Flannery's death occurred just at the time of the New York opening of the play. The story of "Miss Lulu Bett" might be described as that of a modern Cinderella and that a Cinderella-like surprise has come to her stage interpreter is an interesting case of coincidence.

AN ANTHOLOGY of one-act modern plays will be published by Harcourt, Brace & Company: "One-Act Plays by Modern Authors," compiled by Helen Louise Cohen. The book contains the text of sixteen plays by such authors as Booth Tarkington, Percy Mackaye, Lady Gregory, Lord Dunsany, Maurice Maeterlinck, John Galsworthy, etc. Miss Cohen has written an introduction giving a short discussion on the workmanship of the one-act play.

SINCLAIR LEWIS and Mrs. Lewis will be in New York for a month and a half after May first. Then they sail for England.

P. J. KENEDY & SONS announce the publication of "Henry Edward Manning" by Shane Leslie, author of that fascinating volume of chat, "The End of a Chapter."

MR. LANSING'S "Peace Negotiations" (Houghton Mifflin) will soon appear in French under the imprint of Pavot. The Deutsche Gesellschaft are bringing out the German edition.

THE SEQUEL to Jeffery Farnol's romance, "Black Bartlemy's Treasure," will be published in October by Little, Brown. It is to be called "Martin Conisby's Vengeance."

LIPPINCOTT will soon publish "The Thing From The Lake," the last novel of Eleanor M. Ingraham, who died suddenly at the home of her parents on March 22. She was the author of "From The Car Behind," "The Unafraid," etc.

FLOYD W. PARSONS, who conducts the "Everybody's Business" department in the *Saturday Evening Post* and whose important book "American Business Methods" has just been published by Putnam, will be a speaker at the Atlantic City Convention of the American Booksellers on May 10th.

TO INSURE the preservation of James Hunecker's working library of books and music, his friends and admirers have opened subscriptions to a fund with which to buy the collection and present it to the New York Public Library.

DOUBLEDAY, PAGE has decided to open a department of Spanish books, to be conducted under the management of Harriet V. Wishnieff, recently returned from Spain. They have been named the representatives in this country of the leading Spanish publishers and will carry in stock a complete line of their publications. They already have in stock more than 11,000 volumes, and expect to greatly increase this number.

Martin Anderson Nexö's monumental novel, "Ditte Menneskebarn" will furnish still another volume, at least, in the American translation. The first volume published here included the first two volumes of the original under the title "Ditte, Girl Alive!" (Holt). The next, to appear this fall, may include all the remaining Danish volumes, or the fifth and final Danish volume may be reserved for separate publication.

Changes in Prices

D. APPLETON & CO.

The Sailor's Log, listed in the Publishers' Weekly of April 16, as increased in price from \$1.50 to \$4.00, should have been listed as increased from \$3.50 to \$4.00.

Obituary Notes

ALBERT BROCKHAUS, oldest partner of the firm of F. A. Brockhaus, died recently at Leipzig, sixty-six years old. He became a member of the great publishing house in 1881. Apart from developing the technical side of the publishing business, as is seen in the deservedly famous *Lexikon*, he was an enthusiastic collector of Japanese prints on which he wrote "Versuch einer Geschichte der japanischen Schnitzkunst." His brother, Fritz Brockhaus, is now the sole surviving member of the original firm.

George Newnes, Limited

IT is an open secret that George Newnes, Limited, and C. Arthur Pearson, Limited, have been working in close association since 1913. Last year it became necessary to extend and improve the printing facilities required by both companies. With that object, the Newnes and Pearson Printing Company, Limited, was formed.

The directors of both companies have decided on still closer association. It is, however, thought desirable to maintain the individuality of each company. The proposal is, therefore, to pool and divide the profits in certain proportions, and to establish a joint Board of Control made up of representatives of each directorate.

An agreement provides that for a period of 50 years the joint profits of the two businesses shall be pooled and divided between the two companies in the proportion of 58 per cent thereof to George Newnes, Limited, and 42 per cent to C. Arthur Pearson, Limited.

Postal News

PURSUANT to the provisions of the Universal Postal Convention of Madrid, this department has fixed the rate of postage applicable to printed matter in relief for the use of the blind at 1 cent for each weight of 500 grams (18 ounces) or fraction of 500 grams, effective May 10, 1921.

Sale of Novels in Cinemas

AT the annual meeting of the National Federation of Retail Newsagents and Book sellers (London Branch) the following resolution was passed:—

"That the Federation General Secretary be requested to seek an interview with the Federation of Wholesale Newsagents with the object of coming to an arrangement with the Associated Booksellers, together with our members, not to stock novels of those publishers who supply cinemas direct."

Periodical Notes

The *London Mercury* is now represented by Charles H. Daniels as sole agent for the United States and Canada for subscriptions and the sale of copies. He will send specimen copies and terms to dealers interested. His address is 214 West 50th Street, New York City.

HAVING accepted a position in the diplomatic service of the United States, George Harvey, conformably to the regulations of the State Department, will be wholly dissociated from the direction of *The North American Review* from the date of the forthcoming number. During his absence, the *Review* will be conducted upon the same lines as heretofore by his associates in its management since 1915.

Personal Notes

JOHN BLACK, advertising manager and publicity director for Charles Scribner's Sons will resign his post on June 1st. Mr. Black intends to devote himself exclusively to literary work, and will spend the coming summer at the MacDowell colony, Peterborough, N. H., writing a novel.

MRS. H. M. COZZENS, formerly with the Pilgrim's Book Shop, has gone to take charge of The Bookshop, at Lexington Avenue and 52nd Street.

SAMUEL ROSENTHAL, formerly with Putnam's Bookshop, New York, is now with Stewart & Kidd Co., Cincinnati.

JOSE JUAN TABLADA, the Mexican poet, has an interesting book-shop at Thirty-third Street and Madison Avenue called "The Library of the Latins."

Business Notes

BUFFALO, N. Y.—Aries Book Shop is a new concern at 116 Delaware Avenue, under the management of Spencer Kellogg, Jr.

LONDON.—W. Collins, Sons & Co. are opening Continental offices at 9 Rue des Hironnelles, Bruxelles, Belgium.

NEW YORK CITY.—The Encyclopedia Press has removed to 119 East 57th Street.

NEW YORK CITY.—Standard Book Company, formerly at 225 Fifth Avenue, has moved to 118-20 East 25th Street.

NEW YORK CITY.—The Brann Publishers have increased their capital stock to \$150,000.

NEW YORK CITY.—The Drama Book-shop moved on April 25 from 7 East Forty-second Street to 29 West Forty-seventh Street. The new quarters provide very much larger space and facilities.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth. Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); O (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Ayre, A. L.

The theory and design of British ship-building; il. by 85 diagrams. 182 p. O n. d. [N. Y., Van Nostrand] \$2.50 n.

Banville, Théodore Faullain de, and Coppée, François i. e. François Edouard Joachim

Gringoire [by first author] and Le luthier de Crémone [by second author]; ed. with introd., notes, and vocabulary by Aaron Schaffer. 22+191 p. S [c. '21] N. Y., Holt 80 c.

Barnard, Florence

The prosperity book. 2d ed. 130 p. S '20 c. Bost., Small, Maynard pap. 50 c.

Basden, George Thomas

Among the Ibos of Nigeria, an account of the curious and interesting habits, customs, and beliefs of a little known African people by one who has for many years lived amongst them on close and intimate terms; with 37 il. and a map. 315 p. O '21 Phil., Lippincott \$5 n.

Battle, John Rome

A handbook of industrial oil engineering. v. 1, Lubrication and industrial oil section. 1131 p. il. diagrs. maps O c. '20 Phil., Lippincott \$10

Beaufront, L. D.

Complete manual of Ido. 194 p. D '19 [N. Y., Pitman] pap. \$2

Elementary grammar of Ido. 24 p. D '18 [N. Y., Pitman] pap. 25 c.

Bogue, Benjamin Nathaniel

Stammering: its cause and cure. 279 p. front. D c. Indianapolis, Author. \$3

Bottomley, Gordon

King Lear's wife; and other plays. 222 p. O '21 Bost., Small, Maynard pap. \$3.50 bxd.

Bradbury, F.

Flax-culture and preparation. 154 p. il. O '20 [N. Y., Pitman] \$3.50

Brazier, Marion Howard [Marion Howard, pseud.]

Stage and screen. 130 p. il. pls. pors. O Bost. [Author], Trinity Court \$3 n.

Written from the viewpoint of a theatre-goer since the middle sixties. Among the chapters are: "The Boston Museum," "Big Moments," "Charlotte Cushman," "Stock Companies," "Screen Characters," etc.

Briggs, Thomas H., and others

Junior high school English; Book 2 for the eighth grade. 13+421 p. col. front. il. D (Junior high school Eng. ser.) c. '21 Bost., Ginn \$1.20

Britton, Wilton Everett

Check-list of the insects of Connecticut. 397 p. O (State geolog. and natural hist. survey bull. no. 31) '20 Hartford, Conn., [State Librarian] pap. \$1.50

Abbott, Henry

The chief engineer. 70 p. il. S [N. Y., Henry Abbott, 30 Church St.] (priv. pr.)

Arnold, Reuben R.

Workmen's compensation law of Georgia, with a complete analysis and an explanation of the changes made in the Georgia laws regulating the liability of the employer to employee for personal injuries and death, by Reuben R. Arnold. 51 p. O [c. '20] Atlanta, Ga., Harrison Co. \$2

Bandler, Samuel Wyllis

The endocrines. 8+486 p. O '20 Phil., Saunders \$7 n.

Belknap, Henry Wyckoff

Historic Salem; points of interest. 8 p. il. map O n. d. [Salem, Mass., Essex Inst.] pap.

Blackburn, William Elmer

"October," and other word pictures, taken from

every day work. 43 p. front. (por.) O [c. '20] Herington, Kan., Herington Sun pap. \$1

Blue book (The) of the Hampshire breed; a Hampshire directory and year book. il. pors. O '20 c. Peoria, Ill., Hampshire Directory and Year Book Co. \$10

Bogardus, Emory Stephen

The technique of preparing social science papers. 2nd ed. 36 p. D [c. '21] Los Angeles, Cal., Southern Cal. Sociological Soc., Univ. of Southern Cal. pap. 30 c.

Bridgham, Gladys Ruth

Golden hope; a play for girls in two acts. 41 p. D c. Phil., Penn Pub. Co. pap. 35 c.

Brown, Margaret Wright, comp.

Mending and repair of books. 4th ed., rev. by Gertrude Stiles. 7-23 p. D (Library handbooks) '21 Chic., A. L. A. pap. 25 c.

Buckley, Albert Coulson

The basis of psychiatry (psychobiological medicine); a guide to the study of mental disorders for students and practitioners. 79 illustrations. 12+447 p. col. front. il. O [c. '20] Phil., Lippincott \$7 n.

Carroll, Lewis, pseud [Charles Lutwidge Dodgson]

Alice's adventures in Wonderland. 192 p. il. D '20 Bost., Small, Maynard \$1.75

Carter, Huntley

Spiritualism: its present day meaning; a symposium. 287 p. il. O '20 Phil., Lippincott \$3.75 n.

Cisin, Harry G.

Modern marine engineering. Pt. 1, The fire room. 216 p. il. D '21 N. Y., Van Nostrand \$3

Clare, John

Poems; chiefly from manuscript. 255 p. por. O '21 N. Y., Putnam \$3.75

Comstock, Byron H.

The log of the Devil Dog; and other verses. 61 p. por. D [c. '20] [Portage, Wis., Author] \$1.25

Consolidated tables of bond values, pocket. ed., showing net returns from 2.90 to 15 per cent on bonds and other redeemable securities paying interest semi-annually at the rates per annum of 3, 3½, 4, 4¼, 4½, 4¾, 5, 5¼, 5½, 6, 6½, 7, 7½, and 8; maturing from 6 months to 50 years progressing semi-annually, and from 55 to 100 years; computed and compiled by Financial Pub. Co.; with tables showing the net return from stocks and other irredeemable securities; also interest tables showing interest on \$1000, on basis of both 360 days and 365 days to the year. 751 p. S [c. '21] Bost., Financial Pub. Co. leath. \$13

David, Albert A., D.D.

Life unto God. 64 p. nar. S N. Y., Macmillan '20 80 c.

Burrows, Edith Maie

Behind the rain curtain; a play for children. 16 p. D c. Phil., Penn Pub. Co. pap. 25 c.

Our Motherland; a patriotic pageant play in eight episodes. 33 p. D c. Phil., Penn Pub. Co. pap. 25 c.

Chapin, Howard Millar

Dogs in early New England. 11 p. il. O '20 Providence, R. I. [H. M. Chapin] pap. 75 c.

Chase, Joseph Cummings

A course in free hand drawing and design in twelve lessons. 12 pts. il. diags. D N. Y., Clode (not for sale)

Cicero, Marcus Tullius

De divinatione, liber primus, pt. 1; with commentary by Arthur Stanley Pease. 168 p. Q (Univ. of Ill. studies in language and literature) [c. '21] Urbana, Ill., Univ. of Ill. pap. \$1.50

Clements, Guy L.

A deal in ducks; a play in three acts. 68 p. D c. Atchison, Kan., J. R. Hellener & Co. pap. 35 c.

Cleveland Trust Co.

A quarter of a century of banking service, 1895-1920. no paging pors. O [c. '20] Cleveland, O., Author pap. gratis

Davidson, N. J.

Modern travel; a record of exploration, travel, adventure and sport in all parts of the world during the last forty years, derived from personal accounts of the travellers. 320 p. il. maps O '21 Phil., Lippincott \$5 n.

Dawson, S. S.

Accounting. 279 p. il. O n.d. [N. Y., Pitman] \$4

Delatte, Abbot

The rule of St. Benedict. 508 p. Q '21 N. Y., Benziger \$7 n.

Devas, Rev. Dominic

Life of St. Leonard of Port Maurice (1676-1751). 123 p. il. D '21 N. Y., Benziger \$1.75 n.

Dewey, Melvil

Abridged decimal classification and relative index for libraries, clippings, notes, etc. 3d ed., rev. 184 p. O '21 c. '94-'21 Lake Placid, N. Y., Forest Press, Lake Placid Club \$3.25

Dickson, A. C.

The mica mines and prospectors' guide. 8+50 p. il. D '21 N. Y., Spon & Chamberlain \$1.75

Diemer, Hugo

Industrial organization and management. 15+291 p. figs. pls. fold. charts O '21 c. '18 Chic., La Salle Extension Univ. \$3

Gives information on types of organization, locating an industry, buying, time and motion study, employment problems, etc.

Dionysius of Alexandria, Saint, Called the Great

Dionysius the Areopagite on the divine names and the mystical theology, by C. E. Rolt. 8+223 p. D (Translations of Christian literature, ser. 1, Greek Texts) '20 N. Y., Macmillan \$2.75

Dowd, Quincy L.

Funeral management and costs; a world-survey of burial and cremation. 295 p. D [c. '21] Chic., Univ. of Chic. Press \$3 n.

Corporation trust company

The Corporation trust company's 1913-1921 income tax service. Q '20 c. N. Y., Corp. Trust Co. \$25

Curtis, Leslie Curtis

Voltage wave analysis with indicating instruments. 26 p. il. O (Univ. of Wash. Engineering Experiment Station bull. no. 8) '20 Seattle, Wash., Engineering Experiment Station, Univ. of Wash. pap. 50 c.

Daniels, Joseph

The coking industry of the Pacific Northwest. 33 p. il. O (Univ. of Wash. Engineering Experiment Station Bull. no. 9) '20 Seattle, Wash., Univ. of Wash. pap. 60 c.

Diller, Joseph Silas

Talc and soapstone in 1919; [reprint of]. Mineral resources of the U. S., 1919—Pt. 2, p. 265-268. Apr. 14, 1921. 4 p. O '21 Wash., D. C., Gov. Pr. Off. pap. gratis

Dowsett, Harry Melville

Wireless telegraphy and telephony, first principles, present practice and testing. 31+331 p. il. diags. O '20 c. N. Y., Wireless Press \$3.50 n.

Downie, James R.

Chemists' manual of nonferrous alloys. 5+168 p. il. O '21 N. Y., Spon & Chamberlain \$4

Dumbleton, J. E.

Principles and practice of aerial navigation. 176 p. il. fold. pls. O '20 N. Y., Van Nostrand \$4

Duncan-Jones, C. M.

Little drake; and other stories; adapted; il. by R. J. Williams. 9+51 p. col. front. pls. D (Old tales for young children) [n. d.] N. Y., Macmillan bds. 80 c.

Dunkley, W. G.

A primer of trigonometry for engineers. 171 p. il. D '20 [N. Y., Pitman] \$2.10

Earp, Edwin Lee

Rural social organization. 144 p. D [c. '21] N. Y. and Cin., Abingdon Press \$1 n.

Author is professor of theology, Drew Theological Seminary. Gives data on rural economic organization principles, rural social organizations, the social function of the rural church, etc.

Educational (The) red book; 1921 ed.; a buyers' guide for school superintendents, secretaries and members of Boards of Education. 306 p. O n. d. Albany, N. Y., C. F. Williams & Son, Inc., 36 Beaver St. \$1

Ellis, Carleton, and Meigs, Joseph V.

Gasolines and other motor fuels. 728 p. il. fold. pls. O '21 N. Y., Van Nostrand \$10

Ellis, Julian

Fame and failure; being the story of some unprofitable lives. 305 p. il. O '20 Phil., Lipincott \$3.75 n.

Enfantin, Barthélemy Prosper

Life eternal; post—present—future; tr. by

Fred Rothwell. 8+138 p. por. O '20 Chic., Open Court Pub. Co. \$1.60

Philosophical and moral reflections of one of the founders of French socialism.

Ensall, Robert

The technical chemist pocketbook. 8+196 p. il. S '21 N. Y., Spon & Chamberlain \$3

Fitzpatrick, Rev. John

The song of Lourdes. 202 p. D '21 N. Y., Benziger \$1.75 n.

Fletcher, F. Morley

Wood-block printing; a description of the craft of woodcutting and colour printing based on the Japanese practice; with drawings and il. by the author and A. W. Seaby; also collotype reproductions of various examples of printing, and an original print designed and cut by the author, printed by hand on Japanese paper. 23+132 p. D (Artistic crafts ser.) [n. d.] N. Y., Pitman \$3.50

Fournon, Lucien, and Broussard, James F.

Pour parler français; with conversation, grammar reviews, drills, and composition. 8+288 p. il. D (Heath's modern language ser.) [c. '21] N. Y., Heath \$1.52

Fox, Genevieve

When labor goes to school; the story of the workers' educational movement. '21 N. Y., Womans Press pap. 25 c. n.

Fyfe, Charles F. A.

Steamship coefficients, speeds and powers. 14+399 p. pls. S '21 N. Y., Spon & Chamberlain \$7.50

Gardner, Edmund Garratt

The national idea in Italian literature. 52 p. D (Manchester Univ. lectures, no. 22) '21 N. Y., Longmans, Green \$1.50

Doyle, Edwin Adams

War pieces. 20 p. front. O '20 c. Winchester, O. School Journal pap. 50 c.

Duff, Arthur Melville

The multiplicandum calculator and wage scale; a complete series of tables showing at a glance the results of multiplying any number 1/10 to 200 by any number 1/4 to 150, and small fractions both ways; for the computing of wages and piece work, calculating of material and surfaces, extending of invoices, proving of bills, figuring of freight, stock books, etc.; 416 schedules. 127 p. F '20 c. Bost., A. M. Duff

Dunton, Edith Kellogg [Margaret Warde, pseud.]

Is your name Smith?; a comedy in one act. 33 p. D c. Phil., Penn Pub. Co. pap. 25 c.

Engelhardt, Charles Anthony [in religion zephyrin]

San Diego Mission. 358 p. maps por. facsms. O (Missions and missionaries of Cal., new ser.) '20 c. San Francisco, Cal., James H. Barry Co. \$3

Ferrin, Wesley Whitfield

The Ferrin everyday account book for the pocket, to accompany "The Ferrin Money Making Account Book." no paging T n. d. N. Y., Independent Corp'n. 119 W. 40th St. bds. 50 c.

The Ferrin money making account book and family budget. no paging tabs. obl. O '19 N. Y., Independent Corp. bds. \$2

The Ferrin inventory and fire insurance record. n. p. O n. d. N. Y., Independent Corp. pap. 50 c.

The Ferrin investment and insurance register. n. p. D n. d. N. Y., Independent Corp. pap. 50 c.

The Ferrin kitchen calendar, to accompany "The Ferrin money making account book." no paging T n. d. N. Y., Independent Corp. pap. 50 c.

Personal finance course; simple instructions and advice on how to manage your household and personal finances. Bk. 1, Buying the home; Bk. 2, How to manage a savings bank account; Bk. 3, How to manage a checking account, How to borrow from a bank; Bk. 4, How to care for valuable papers, Postal savings; Bk. 5, How to invest your money; Bk. 6, Life insurance, Household accounts; Bk. 7, Payment of taxes, Educating the children. S [c. '20] [N. Y., Independent Corp.] pap. ea. 50 c.

Garoutte, Endora

Study outline of California history. 15 p. O '20 Sacramento, Cal. [State Librarian] pap. gratis

Good Housekeeping Institute, New York

Good housekeeping's book of recipes and household discoveries, every recipe actually tested and approved by the Department of cookery of Good Housekeeping Institute. 4+216 p. front. D [c. '20] N. Y., Good Housekeeping Mag. (given to subscribers under certain conditions)

Gramet, Charles

Biology review book, including regent's and college entrance examination questions. 94 p. il. diags. O [c. '20] N. Y. [Globe Bk. Co.] pap. 67 c.

Gee, George P.

Recovering precious metals. 8+380 p. il. O '21 N. Y., Spon & Chamberlain \$6

Ghosh, Sarath Kumar

Jungle folk. v. 1 and 2. 190; 208 p. il. Q '20 Bost., Small, Maynard \$1.25

Harrison, Earl Stanley

Negocios con la America Espanola. 4+108 p. D (Gregg modern language ser.) [c. '21] N. Y., Gregg Pub. Co. 88 c.

Hawkins, Kenneth

Beekeeping in the South; a handbook on seasons, methods and honey flora of the fifteen southern states. 120 p. il. D [c. '20] Hamilton, Ill., Amer. Bee Journal \$1.25

Author was formerly Special Agent in Bee Culture, U. S. Dept. of Agriculture, in fifteen southern states.

Hawks, Christian J.

Storage batteries; a handbook on the storage battery for practical men. 157 p. figs. O [c. '20] Minneapolis, Minn., W. H. Dunwoody Industrial Institute \$2

Heard, William H., and others, comps.

The doctrine and discipline of the A. M. E. Church. 27th rev. ed. 519 p. T '20 c. Phil., A. M. E. Book Concern \$1

Henderson, I. F., and Henderson, W. D.

A dictionary of scientific terms; pronunciation, derivation, and definition of terms in biology, botany, zoology, anatomy, cytology, embryology, physiology. 362 p. O '20 N. Y., Van Nostrand \$4.50

Henderson, John

Medicine for nurses. 263 p. charts D N. Y., Longmans \$3

Herbert, Charles

The young pilgrims. 144 p. pls. (4 col.) Q '20 c. Phil., Lippincott \$1.75

Griffith, Helen Sherman

The ladies strike. 22 p. D c. Phil., Penn Pub. Co. pap. 25 c.

"Guest, Gilbert," pseud. [Sister Mary Angela]

Daisy, or, a flower of the tenements of little old New York. 236 p. D [c. '21] Omaha, Neb. [Author, 15th and Castellar Sts.] \$1

Snapshots by the way. 205 p. D [c. '21] Omaha, Neb. [Author] \$1

Gulford, Everard L.

Select extracts illustrating sports and pastimes in the middle ages. 64 p. D (Texts for students, no. 23) '20 [N. Y., Macmillan] pap. 65 c.

Habirshaw Electric Cable Co.

Habirshaw manual of wires and cables. 172 p. il. D [c. '20] Yonkers, N. Y., Habirshaw Electric Cable Co. leath. gratis

Hawkins, Norval Abiel

The selling process; a handbook of salesmanship principles. 6th ed. 11-314 p. front. (por.) charts D c. '20 Detroit, Mich., N. A. Hawkins, 318 Majestic Bldg. \$3.50

Hill, George Francis

Coins and medals. 62 p. D (Helps for students of history, no. 36) '20 N. Y., Macmillan pap. 60 c.

Huelson, Walter A.

Selecting and saving tomato seed. 26 p. figs. O (Agricultural Experiment Station bull. no. 250) n. d. Lafayette, Ind. Purdue Univ. Agricultural Experiment Sta. pap.

Hogan, Rev. Stanislaus

Mother of divine grace. 174 p. D '21 N. Y., Benziger \$2 n.

Hosie, Sir Alexander

On the trail of the opium poppy. 600 p. il. pls. maps O '21 Bost., Small, Maynard \$6.50

Hyde, Lillian S.

The great stories of the Greeks. 233 p. il. Q '20 Bost., Small, Maynard \$1.25

Isaacson, Charles David

Face to face with great musicians; first group; introd. by Leopold Godowsky. 17+247 p. D c. N. Y., Appleton \$1.75 n.

Articles on Beethoven, Mendelssohn, Gluck, Gracados, Sullivan, Verdi, etc., etc.

Jipson, Laurence Henry

Jared Ingersoll; a study of American loyalism in relation to British colonial government. 432 p. O (Yale historical pub. miscellany 8) '20 New Haven, Ct., Yale Univ. \$3.50

Joelson, F. S.

The Tanganyika territory (formerly German East Africa); characteristics and potentialities; with 17 il. and a map. 256 p. pls. '21 N. Y., Appleton \$5

Considers the manners and problems of life in this tropical manditory, as well as the physical and economic features.

Juliana of Norwich

Meditations on the litany of the sacred heart of Jesus. 39 p. T '21 N. Y., Benziger 50 c. n.

Jung, V. A.

Middle-sized dictionary of the English and Bohemian languages (English-Bohemian part only). 1122 p. D '21 Milwaukee, Wis., C. N. Caspar Co. hf. leath. \$4.50

Houghtaling, Charles E., comp.

Houghtaling's new revised handbook of useful information. 224 p. T [c. '20] Albany, N. Y. [Author, 496 Broadway] pap. 25 c.

Hoyer, Raymond A., comp.

Games for play institutes, conducted by Recreation Committee, Community Council, Louisville, Ky. 28 p. O [n. d.] Louisville, Ky., Community Council pap. 35 c.

Hull, Ernest R.

A practical philosophy of life; facts, principles, actions. 257 p. D n. d. N. Y., P. J. Kenedy & Sons pap. 45 c.

Jenison, H. A. C.

Manganese and manganiferous ores in 1919. [reprint of] Mineral resources in the United States, 1919-pt. 1, p. 93-148. 148 p. O '21 Wash., D. C., Gov. Pr. Off. pap. gratis

Jillson, Willard Rose

The oil and gas resources of Kentucky; a geological review of the past development and the present status of the industry in each of the one hundred and twenty counties of the commonwealth; 2d ed., il. with one hundred photographs, maps and diagrs. 16+630 p. O (Kentucky Geolog. Survey, ser. 5, bull. 1) '20 Frankfort, Ky., Kentucky Geological Survey. 25 c.

Kansas farmer and Mail and breeze directory of Sedgwick County, Kansas. 314 p. map O [c. '20] Topeka, Kan., Kansas Farmer \$5

Kingsley, Charles

The heroes. 248 p. il. Q '20 Bost., Small, Maynard \$1.75

Kunz, Anton

Böhmisch-Deutsch und Deutsch-Böhmisches wörterbuch; mit aussprachebezeichnung, new bearbeitet von P. Vasa. [27th ed.] 616 p. D '21 Milwaukee, Wis., C. N. Caspar Co. bds. \$1.80

Lee, Arthur

Eighth grade reading for the public schools of Missouri; being selections required by the Missouri state course of study, with introductory and explanatory notes and study helps, also with lesson plans and suggestions to teachers and pupils. 375 p. D [c. '20] Bost., Houghton Mifflin \$1

Lee, James, and Lee, Carey

The family Robinson of Italy. 197 p. il. Q '20 Bost., Small, Maynard \$1.25

Leigh, Mildred Boardman

The new coming of age. [Citizenship pamphlets] '21 N. Y., Womans Press pap. 20 c. n.

Leigh, R. D.

More than a vote. (Citizenship pamphlets) '21 N. Y., Womans Press pap. 20 c. n.

Leigh, Robert D.

A spur to the reluctant voter. (Citizenship pamphlets) '21 N. Y., Womans Press pap. 20 c. n.

Low, Ruth Irma

In story-land. 175 p. il. D '20 Bost., Small, Maynard \$1.25

Luckiesh, M.

Color and its applications. 2d ed., enl. 431 p. il. O '21 N. Y., Van Nostrand \$4.50

Lynn, Escott

For name and nation; a story of the days of Marlborough [for children]. 200 p. pls. D '20 Phil., Lippincott \$1.75

McMasters, William

Revolt. 281 p. il. D '20 Bost., Small, Maynard \$1.60

McMillan, Mary

Massage and therapeutic exercises. 274 p. il. D c. Phil., Saunders \$2.25 n.

By Chief Aide, Walter Reed Army Hospital, Washington, 1918; Supervisor of Aides in Physio-therapy, Medical Corps, U. S. A., 1918-1920. Volume includes latest developments which grew out of war treatment.

Martinez Sierra, Gregoria, and Benavente, Jacinto

El palacio triste by Gregorio Martinez; Sierra and Ganarse la vida by Jacinto Benavente; ed. with introd., exercises and vocabulary by Medora Loomis Ray. 9+144 p. il. S (International modern language ser.) [c. '14-'21] Bost., Ginn 72 c.

Missale Romanum.

998 p. il. Q '21 N. Y., Benziger various bindings \$10 to \$30 n.

Morgan, J. Pierpont, Library

Cylinders and other ancient Oriental seals in the library of J. Pierpont Morgan; catalogued by William Hayes Ward. 129 p. pls. O (Babylonian records in the library) '20 New Haven, Ct., Yale Univ. bds. 60 c. bxd.

Morrell, R. S., and Waele, A. de

Rubber, resins, paints and varnishes. 248 p. il. O '21 N. Y., Van Nostrand \$4

Keeler, Charles Augustus

Elfin songs of Sunland; decorations by Louise Keller. 4th ed. 115 p. il. O Berkeley, Cal., Live Oak Pub. Co. \$2.25

Kelly, John Alexander

England and the Englishman in German literature of the eighteenth century. 156 p. (4 p. bibl.) O (Columbia Univ. Germanic studies) c. N. Y. [Lemcke & Buechner] pap. \$1.25

Kirk, Edward

Industrial injuries and their first aid treatment. 35 p. il. D n. d. [Denver, Col., Denver Chemical Mfg. Co.] bds., gratis

Kleinlein, Walter John

Rules and practice for adjusting watches. 10+108 p. figs. S c. '20 [Waltham, Mass.], W. J. Kleinlein, 20 Cabot St. \$3.50

Leslie, Noel.

The cult of content [a play]. 31 p. D '21 c. Bost. Four Seas Co. pap. 50 c.

Liggett, Hazal M.

The relation of wages to the cost of living in Los Angeles, 1915 to 1920. 10 p. chart O (Sociological monographs, no. 10) '21 Los Angeles, Cal., Southern Cal. Sociological Soc., Univ. of Southern Cal. pap. 15 c.

Lovett, A. L., and Fulton, B. B.

Fruit grower's handbook of apple and pear insects. 71 p. figs. T (Experiment Station cir. 22) '20 Corvallis, Ore., Oregon Agricultural Coll. pap. gratis

Macauley, Ward

His city girl; a comedy in one act. 27 p. D c. Phil., Penn Pub. Co. pap. 25 c.

Macomber, Alexander, and Brunet, Meade, comps. and eds.

The 56th engineers in the world war; company data furnished by company commanders; platoon rosters by platoon commanders. 105 p. pors. pls. Q '20 c. [Albany, N. Y., Brandow Pr. Co.] pap. gratis

McGlashan, Harry Deyoe

Surface water supply of the Pacific Slope of Southern California; prepared in co-operation with the State of California. 557 p. il. maps O (U. S. Geolog. Survey, water-supply pap. 447) Wash., D. C., Gov. Pr. Off. pap. 65 c.

Maine, State of

Constitution of the state of Maine, together with amendments. 53 p. O '20 Augusta, Me., Maine State Library \$1; pap. 50 c.

Medical Protective Co.

The legal responsibility for sponges or other foreign substance in connection with physician and surgeon liability. 141 p. O '20 c. Ft. Wayne, Ind., Medical Protective Co. pap. gratis

Mellon, Thomas

Army "Y" diary. 8+37 p. pl. por. D [c. '20] Pittsburgh, Pa. [Author] pap. 75 c.

Memorial service for Hon. William H. Cuddebank, Hon. Edward K. Emery, Hon. Herbert P. Bissell; held in part IV, City and County Hall, Buffalo, N. Y., Dec. 18, 1919. 15 p. O n. d. Buffalo, N. Y., Lawyers' Club pap. gratis

Mourek, E. V.

Dictionary, Bohemian-English part. Enl. ed. 1126 p. D '21 Milwaukee, Wis., C. N. Caspar Co. \$3

Nicholson, R. T.

Mechanical devices for the typewriter. 80 p. il. pls. Q '20 [N. Y., Pitman] bds. \$2.50

Ovidius Naso, Publius

A term of Ovid, stories from the Metamorphoses for study and sight reading, by Clarence W. Gleason. 232 p. il. D N. Y., Amer. Bk. Co. \$1.12

Page, W. M.

Pitman's commercial Esperanto. 79 p. D (Pitman's commercial grammar) '20 [N. Y., Pitman] \$1

Petersson, Torsten

Cicero; a biography. 699 p. O '20 Berkeley, Cal., Univ. of Cal. Press \$5

A comprehensive account of Cicero's political activities, writings, orations and life, set against the political and social background of Rome.

Pratt, James A.

Elementary machine shop practice; a textbook presenting the elements of the machinists' trade. 320 p. il. O '21 N. Y., Van Nostrand \$2.50

Price, Charles Matlock

Poster design; a critical study of the development of the poster in Continental Europe, England and America; new and enl. ed.; il. with 65 reproductions in col. and 150 in monochrome. Q ['21] N. Y., George W. Bricker \$10

Reade, Charles

The cloister and the hearth; abridged; ed. with introd. and notes by Olive Ely Hart. 12+404 p. por. T (Macmillan's pocket American

and English classics) '20 c. N. Y., Macmillan 40 c.

Regan, Joseph M.

Financing a business. 15+362 p. O '20 c. Chic., La Salle Extension Univ. leath. \$3

Describes methods that have helped to start a new business, simple plans relating to the selling of stock, banking relations, etc.

Rickaby, Joseph

The Psalms made easy. 106 p. T '21 N. Y., Benziger im. leath. \$1 n.

Riddell, Newton N.

Methods of attainment; Riddell lectures on applied psychology and vital christianity. 320 p. por. D [c. '21] Columbus, O., Vital Christianity Union \$1.75 n.

Rivera, Guillermo, and Doyle, Henry Grattan

En España. 10+150 p. il. map D [c. '21] Bost., Silver, Burdett 96 c. n.

A reader for high schools, telling of the journey thru Spain of a father and son.

Rooke, Noel

Hand-loom weaving. 339 p. D. (Artistic craft ser.) '20 [N. Y., Pitman] \$3.40

Russell, Alexander

The theory of electric cables. 2d ed. 358 p. il. O '20 N. Y., Van Nostrand \$5

Sadtler, Samuel Schmucker

Chemistry of familiar things. 3d ed., rev. 13+322 p. il. pls. fold. tab. O [c. '20] Phil., Lippincott \$2.50 n.

St. Johnston, Thomas Reginald

The islanders of the Pacific; or The children of the sun; with maps and 32 pages of illustrations. 307 p. pls. O '21 N. Y., Appleton \$6

The late district commissioner of the Lau Islands, Fiji, gives outlines of migrations, native and white, into the Pacific, tells about sun-worship, native superstitions, totem ideas, cannibalism, etc., and describes the ships of the early voyagers.

National Education Association of the United States

Standard library organization and equipment for secondary schools of different sizes. Report of the Committee on Library Organization and Equipment of the National Education Assn. and of the North Central Assn. of Colleges and Secondary Schools, C. C. Certain, chairman. 48 p. O pap. 40 c.

National Foreign Trade Council

Commercial possibilities of the Union of South Africa; a survey of the recent industrial expansion and the mineral and agricultural resources of a market presenting great possibilities for American enterprise. 31 p. map O '21 New York, N. Y. Author, India House, Hanover Sq. pap. gratis

Niven, L. A.

How to succeed with the home orchard. 86 p. il. D [c. '20] Raleigh, N. C., Progressive Farmer pap. \$1.25, with year's subscription to "Progressive Farmer"

Okonite insulated wire and cable handbook. 104 p. il. O [c. '20] [N. Y. Okonite Co.] gratis

Preston, Emily

The voice from space to Emily Preston and Helen Haskell Noyes. 63 p. Q '20 c. N. Y. Irving Press (Priv. pr.)

Putney, Albert Hutchinson

United States constitutional history and law. 599 p. O n. d. N. Y., Central Bk. Co. \$4

Ransome, Frederick Leslie

Quicksilver in 1919; with a supplementary biblio-

graphy by Isabel P. Evans. 4-149+180 p. O (U. S. Geol. Survey. Mineral resources of the U. S., 1919, pt. 1, no. 10) Wash., D. C., Gov. Pr. Off. pap.

Reason (The) why; 19th ed., rev. 32 p. T n. d.

[Phil., Christian Life Literature Fund, R. 600, Perry Bldg.] pap. 3 c. \$2 per 100

Rodriguez, Julio J.

Elementos y reglamentos oficiales de los juegos de basket ball y volley ball; introd. por Jess T. Hopkins. 106 p. il. pors. S (Spalding's athletic lib.) c. '20 N. Y., Amer. Sports Pub. Co. pap. 25 c.

Ryan, Francis M., and others

Multiplex radio telegraphy and telephony. 23 p. figs. O (Univ. of Wash. Engineering Experiment Station bull. no. 7) '20 Seattle, Wash., Univ. of Wash., Engineering Experiment Station pap. 50 c.

Sato, Hiroshi

Democracy and the Japanese government; present day political problems in Japan. 97 p. O [c. '20] N. Y. [Lemcke & Buechner] pap. \$2.50

Seaborne, Frederick

The lost New Testament book, restored through spirit agency; professedly a continuation of the Acts of the Apostles down to the death of St. Peter and St. Paul, by Luke, and given to the world by Spirit Theophilus, through the hand of the psychic, Frederick Seaborne. 58 p. D [c. '20] Los Angeles, Cal., Austin Pub. Co. pap. 50 c.

Service, Robert William

Ballads of a Bohemian. 220 p. por. D [c. '21] Newark, N. J., Barse & Hopkins \$1.60 n.; leath. \$2

Simmons, H. E.

Rubber manufacture; the cultivation, chemistry, testing and manufacture of rubber, with sections of reclamation of rubber and the manufacture of rubber substitutes. 156 p. il. Q '21 N. Y., Van Nostrand \$4.50

Simon, Anne

Second message of Anne Simon; recorded by Otto T. Simon. O '21 Bost., Badger \$1.75 n.

Sparrow, W. Shaw

The fifth army in March 1918; with introd. by Gen. Sir Hubert Gough and [21] maps by author. 20+333 p. O London, Lane \$6
The second battle of the Somme.

Staples, L. C.

Training for citizenship. (Citizenship pamphlets) '20 N. Y., Womans Press pap. 20 c. n.

Starr, Frederick

Strange neighbors [foreign peoples]. 184 p. il. Q Bost., Small, Maynard \$1.25

Steiner, Theresa R.

Games in song for little folks. 32 p. Q c. N. Y., Barnes pap. 60 c.

Tagore, Sir Rabindranath [Ravindranatha Thakura]

Thought relics. 112 p. O c. N. Y., Macmillan bds. \$2
Spiritualistic messages to a modern civilization.

Terry, C. W.

Practical motor body building in all its branches. 8+340 p. diagrs. pls. O '21 N. Y., Spon & Chamberlain \$5

Schouler, James

A treatise on the law of marriage, divorce, separation and domestic relations. 3 v. 6th ed., by Arthur W. Blakemore. D c. Albany, N. Y., Bender \$3

Some Johanna stories and others by Johanna herself. 85 p. D n. d. [Burlington, Vt., Author] bds. \$1

Spenser, Willard

Carrying out a theory; a comedy in one act. 12 p. D c. Phil., Penn Pub. Co. pap. 25 c.

Springer, Frank

The fossil crinoid genus *dolatocrinus* and its allies. 78 p. pls. O (Smithsonian Inst., U. S. Nat. Museum bull. 115) '21 Wash., D. C., Gov. Pr. Off.

Stillson, William Charles

The story that Ann Otter told [verse]. 86 p. front. S c. '20 [Cleveland, O., Author, 10208 Euclid Ave.] pap. gratis

Stoll, Lillian

Trying them out. 16 p. D c. Atchison, Kan., J. R. Hellener & Co. pap. 25 c.

Stott, Roscoe Gilmore

The Smiths discover America; the story of Americanization at work. 44 p S [c. '20] Chic., Parlette-Paget Co. pap. 35 c.

Thompson, Alexander Hamilton

Parish history and records. 63 p. D (Helps for students of history, no. 15) '19 N. Y., Macmillan pap. 35 c.

Vaughan, Louisa

Answered or unanswered? miracles of faith in

Vana, John

New pocket dictionary of the Bohemian and English languages. 453 p. D '21 Milwaukee, Wis., C. N. Caspar Co. bds. \$2

van Dyke, Henry

Camp-fires and guide-posts; a book of essays and excursions. 319 p. pls. D '21 c. '20 N. Y., Scribner \$2

Casual pilgrimages and casual bits of philosophy under such titles as "Publicomania," "Firelight views," "Fishing in strange waters," "A bundle of letters," and "On saying good-bye."

Wade, Joseph Henry, and Sylveser, Emma

Third reader; il. by Elizabeth B. Warren. 215 p. D [c. '21] Bost., Ginn & Co. 72 c.

Webster, Hutton

Historical source book. 5+211 p. D [c. '20] N. Y., Heath \$1.60

Wheelwright, William Bond

From paper-mill to pressroom. 101 p. il. O '20 c. Menasha, Wis., G. Banta Pub. bds. \$2

An untechnical treatise on the history of paper-making, constituents of paper, chemical aspects, appraising and testing, etc.

Whitehead, S. E.

Benzol, its recovery, rectification and uses; with an introd. note by Rt. Hon. Lord Moulton. 223 p. il. fold. pls. O '20 N. Y., Van Nostrand \$5

Woody, Thomas

Fürstenschulen in Germany after the Reformation. 46 p. pls. D [c. '20] [Menasha, Wis., G. Banta Pub. Co.] \$1

A study of the Fürstenschulen, first founded in Saxony but modelled on earlier Klosterschulen in Württemberg. Shows the practical influence of the Reformation, which was working toward a state system of education.

China [new ed.] 93 p. front. D [c. '20] Phil., Christian Life Literary Fund. bds. \$1; pap. 60 c.

Waldo, Fullerton Leonard

The seashell; a comedy in one act. 19 p. D c. Phil., Penn Pub. Co. pap. 25 c.

Warren, Rev. Louis A.

Souvenir of Lincoln National Park, Hodgenville, Ky. no paging il. O [c. '20] Hodgenville, Ky., Herald Pub. Co. pap. \$1

Weiner, Abraham

Select passages illustrating commercial and diplomatic relations between England and Russia. 76 p. D (Texts for students, no. 17) '20 N. Y., Macmillan pap. 55 c.

Wentworth, Edward Norris, and others

Progressive beef cattle raising. 74 p. il. S '20 c. Chic., Armour's Bureau of Agricultural Research and Economics pap. gratis

White, Eustace E.

Learning to play field hockey, including a plan for the organization of field hockey in colleges and schools by Marie L. Carns. 95 p. il. S (Spalding's "red cover" ser. of athletic handbooks) c. '20 N. Y., Amer. Sports Pub. Co. pap. 25 c.

Wilson, Lester MacLean

Training departments in state normal schools in the United States. 115 p. O '20 Charleston [Ill.] Eastern Ill. State Normal School pap. gratis

Withycombe, Robert, and Potter, Ermine Lawrence
Fattening lambs—shelter versus open lot. 11 p. il. O (State bull. 175) '20 Corvallis, Ore., Ore. Agricultural Coll. Experiment Station pap.

The Publishers' Weekly

62 West 45th Street, New York

Subscription Rates

In Zones 1, 2, 3, 4, and 5	\$6.00
In Zones 6, 7, and 8 and Canada	\$6.50
To foreign countries	\$7.00

Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

Advertising Rates

Front section (full pages only)	\$60.00
Back Section—	
One page	50.00
Half page	30.00
Quarter page	15.00
Eighth page	7.50

The above rates are unspecified positions. Special rates for preferred positions.

Higher rates for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy must reach us Monday noon—earlier if proof is desired out-of-town. Forms close Wednesday night.

Under the headings of "BOOKS WANTED" and "BOOKS FOR SALE" subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 20 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

INDEX TO ADVERTISERS

	Page
American Committee on Conditions in Ireland.	1402
American News Co., Inc.	1400
Association Press	1351
Becktold Printing and Book Manufacturing Co.	1399
Books for Sale	1395, 1396
Books Wanted	1385-1395
Booktrade Directory	1383, 1384
Crowell (T. Y.) Co.	1350
Drake (F. J.) & Co.	1401
Dutton (E. P.) & Co.	1388
George (Henry)	1382
Harcourt, Brace & Co.	1347
Holt (Henry) & Co.	1348
L'Art Ancien	1382
Luac & Company	1382
McClurg (A. C.) & Co.	1398
Morton's (John) Bookshop	1382
Mueller (Wolf)	1382
National Library Bindery Co.	1389
Putnam's (G. P.) Sons	1398
Remainders	1396
Reynolds Publishing Co.	1349
Riverside Library Service School	1387
Sherwood Company (The)	1388
Situations Wanted	1396
Special Notices	1396
Wycil & Co.	1382

Mr. Publicity Man:—

There will be two "special" numbers of the PUBLISHERS' WEEKLY in the month of May:

.. THE BOOKSELLERS' CONVENTION NUMBER, May 21.

(This issue will be keenly read thruout the retail trade—by the buyers and the salesforce—because of its special book-selling interest)

SUMMER READING NUMBER, MAY 28

(This issue will have an extensive imprint circulation thru its wide distribution by leading booksellers to their best buying customers)

These are the last "tagged" numbers until next August. Publishers' advertisements should be sent promptly, not later than the 14th and 21st respectively, to ensure proofs before printing.

The Publishers' Weekly

Rare Books, Autographs and Prints

THERE is a growing interest among collectors in the first editions of modern authors with Stevenson, Kipling, Conrad and Whitman leading among the favorites.

Prices for ordinary books continue to sag. Evidently the general second-hand booksellers are buying conservatively or sparingly. Some of them have had problems of readjustment to solve that makes them conservative.

Part II of Volume I of "The Catalogue of the John Carter Library," of Brown University, which the Merrymount Press is printing, has just been delivered to subscribers. This part carries the work forward from 1570 to 1509 and includes the Voyages of Hulsius and De Bry.

The auction sales in this country will continue well into June; in England, as usual, the season will not end before the beginning of August. Some of the most important English sales in recent years have been held in early summer.

The famous collection of Miltoniana made by the late Wynne E. Baxter, of London, will shortly come into the auction room. The collection is said to number 6,000 lots, including first and other editions, translations, manuscripts and books about Milton and to be the finest in existence.

The leadership of Dr. Rosenbach in the American rare book trade was apparent as soon as he returned from his English trip. His cheerful view of the business situation was contagious and had its influence in the very first sale he attended, not alone on the lots for which he competed, but generally all along the line.

A notable selection of lithographs by more than a score of English artists including Paul Nash, Spencer Pryne, William Rothenstein, Charles Shannon, Ethel Gabain and Frank Brangwyn, has been on exhibition at the Brown-Robertson Galleries and will now go on a circuit thru some of the museums and galleries such as the Corcoran at Washington, the Chicago Art Institute and the museum at Cleveland. In conformity with the admirable English custom the catalog states the prices which appear to be very reasonable for these days.

A valuable and extensive library, the property of the late Arthur Brooke of Fenav Hall, Huddersfield, containing 1,575 lots, will be sold at Sotheby's in London during the eight week days beginning May 25 and ending June 3. This collection comprises many valuable illuminated and historical manuscripts, a fine series of incunabula, some printed on vellum; the four Shakespeare Folios; an unusual collection of

the writings of Erasmus, Milton and Sir Thomas More; books relating to Mary Queen of Scots, Charles I and the Stuarts generally; many works of English poetry and literature as well as handsome bound library sets and a notable collection of sporting books and works on natural history. This is generally regarded as one of the most important English sales of the season.

The sale of several consignments, including letters, manuscripts and drawings of Robert Fulton and other rare Americana, at the Anderson Galleries, April 26 and 27, realized \$7,883.95. Fulton's manuscript "On Submarine Navigation and Attack," 40 pp. Sept. 3, 1806, with one pencil drawing with additions on the same subject, brought \$460; manuscript "Notes on the Practice of Torpedoes," 10 pp. 4to, \$155; A. L. S. to Dr. Thornton, 7 pp. 4to, May 9, 1809, a long and interesting letter regarding his steamboat invention, \$112.50. Considering the important character of this Fulton material the prices were low. A collection of 89 numbers of the *Maryland Gazette*, Annapolis, 1764-67, an excessively rare Colonial newspaper and the first to appear in the auction room for years brought \$110; a set of the Valentine "Manuals" of New York, 1841-70 with the continuation by Henry Collins Brown, 1916-19, with index, 32 vols., \$305; Peters's "General History of Connecticut," London, 1781, first edition, \$90; D. S. by President Washington, March 3, 1797, granting a pardon to ten men who were to be executed for high treason, \$160; and Wood's "New England's Prospect," London, 1634, excessively rare first editions with the correct map, \$700.

The current catalog of Maggs Brothers of London entitled "Bibliotheca Incunabularium," admirably demonstrates the range and quantity of the rarities now coming into the market. This catalog contains 324 pages and 744 lots with many illustrations and elaborate scholarly notes. An effort has been made to offer collectors a choice of incunables from as many presses as possible. There are eleven specimens from English presses; fifty-two from French provincial presses; four leaves from the famous Block Book of the Apocalypse of St. John; a fragment of the earliest known European type printing, the Gutenberg Donatus; the only known Xylographic Letter of Indulgence; many books of the greatest rarity from the early German presses, a number of them in original monastic bindings of oak boards covered with stamped pigskin or leather, over four hundred Italian incunables, many being "editiones principes" of the Latin and Greek classics. There are also seventy-five Spanish incunables from the towns of Barcelona, Burgos, Huete, Lerida, Montserrat, Sevilla, Pamplona, Salamanca, Saragossa, Toledo, Valencia, Valladolid and Zamora. This Spanish collection is unrivalled by any in

private hands and it is said that it is unequalled by any of the great libraries except the National Libraries of Madrid and Lisbon, the British Museum and Library of the Hispanic Society of this city.

Part VI consisting of selections from the Arbury Library and other purchases in London and Paris of the late George D. Smith was sold at the Anderson Galleries April 28 and 29 by order of his estate. There was a fair attendance of collectors and dealers and prices were firm, the 402 lots bringing \$22,581.75. Some of the rarer items and the prices which they brought were the following: original manuscript of Robert Burns's "The Bonie Moor-Hen," a hunting song, one page small folio, \$400; five autograph letters of Lord Byron, 1808-11, in regard to his early life and literary work, \$400; Robert Browning's "Men and Women," 2 vols., small 4to, Hammersmith, 1908, one of twelve volumes printed on vellum by the Doves Press, \$130; John Evelyn's "Sculptura; or, the History and Art of Chaleography and Engraving on Copper," etc., London, 1662, first edition, \$235; John Fletcher's "The Woman Hater," London, 1607, extremely rare first edition, \$700; Handel's autograph Will, June 1, 1750, with four codicils signed by the composer, \$650; Dr. Samuel Johnson's manuscript of a prayer composed by him, a lock of his hair, two autograph letters and a handpainted miniature on ivory, \$610; George Meredith's "Poems," London, 1851, with the autograph of the author on the title, \$100; Thomas Middleton's "The Familie of Love," London, 1608, \$270, and "The Inner-Temple Masque," London, 1619, \$325; "The Taming of a Shrew," London, 1607, the original source of Shakespeare's play of similar name which appeared in the folio of 1623, \$1,400; "Pericles," London, 1609, fourth edition of this doubtful Shakespearean play, \$400; Shakespeare's "Love's Labour Lost," London, 1631, rare second edition, \$700; Shelley's A. L. S. addressed to his publisher Ollier, being his defence of "Laon and Cythna" afterwards called "The Revolt of Islam," 7 pp. 4to, December 11, 1817, \$845; John Taylor's "The Complaint of Christmas," London, 1631, the only known copy, \$785; Thackeray's Mrs. Perkins's Ball, 1847, first edition with autograph letter and original drawing inserted, \$315; a collection of nine of Whittington's Grammatical Tracts, bound in one volume, red morocco, London, v. d. printed by John Scolar, \$645. Many of the rarest lots were bought by Dr. Rosenbach who returned from Europe just in time to attend the sale.

F. M. H.

Auction Calendar

Monday, Tuesday and Wednesday afternoons, May 9th, 10th and 11th, at 2:30. The sporting library of William Brewster of New York City, with a rare offering of original manuscripts and letters of Edgar Allen Poe. (Items 767.) The Anderson Galleries, 489 Park Avenue, New York.

Catalogs Received

Books for the collector, connoisseur, and book-lover.

English literature, chiefly of the 19th and 20th century, including many first editions. (No. 412; Items 950.) Francis Edwards, 83, High Street, Marulbone, London, W. 1, England.

Livres anciens et modernes. (No. 326; Items 654.) G. LeMallier, 25, Rue de Chateaudon, Paris, France.

HENRY GEORGE

16-20 Farringdon Avenue
London E. C. 4, England

Books and Periodicals, New or Second-hand
procured and forwarded promptly and efficiently
Write for Terms.

Otto Sauer Method

French German Spanish Italian
With Key \$1.50 Without Key \$1.25
Generous Discounts to the trade

Wycil & Company, New York

John Morton's Bookshop

No. 1 DUKE ST., BRIGHTON, ENG.

Issues frequent catalogues (postfree on request) of books.

Rare, Curious, Masonic & Miscellaneous

Usually including a selection at

2 BOB-A-NOB (Anglice 50c per volume)

A list of your special wants always welcome.

LUZAC & CO. 46 GT. RUSSELL ST.
LONDON, W. C. 1

DEALERS IN ORIENTAL BOOKS

Write for our Catalogue, stating subject.
Catalogues available—Egypt, India, China,
Sanskrit, Arabic, Persian, etc.

Libraries bought. Indian and Persian
Paintings and Mss.

L'ART ANCIEN S.A.,

7 Piazza Giardino

LUGANO (Switzerland).

LATEST CATALOGUES.

Bulletin 3, describing over 400 books
from 15th up to beginning of 19th century.

CONTENTS

Fine Arts
Aldine Press
Bodoni Press
France
Italy

Geography
Medicine
Natural Sciences
Eastern Countries
Switzerland

WOLF MUELLER

142 Hauptstrasse, Berlin-Sch. 1, Germany

Books and Periodicals, New and Secondhand,
procured and mailed promptly and efficiently.

New Catalogue of secondhand books on Art,
Architecture, etc., ready shortly. Advance copy
on application. Special Bargain List sent free.

BRUNET MANUEL, Reprint, 6 vols. half
French morocco, with large corners and gilt top.
Hand-bound. M2500. (Discount to the trade.)

MONTHLY BOOKTRADE DIRECTORY

BOOKTRADE SPECIALTIES

Published regularly on the first issue of each month

BRENTANO'S FIFTH AVE. AND 27th STREET - NEW YORK
French—BOOKS—Italian
Specialty In Latin American Books
Spanish—BOOKS—German
 Publications previously issued by W. R. Jenkins Co.

World's Largest Line of Dictionaries (English and Foreign) Published by one House
English — DICTIONARIES — Foreign
Spanish, Italian, Swedish, Norwegian, French, German, Danish
LAIRD & LEE, Inc. CHICAGO

MAGAZINES, American and English
 Sets, Volumes, Numbers
F. W. FAXON CO., Back Bay, Boston 17, Mass.

Send for List of

TECHNICAL, SCIENTIFIC, ARTS
 and CRAFTS, VOCATIONAL,
 LANGUAGE, BUSINESS, SHORT-
 HAND and TYPEWRITING
Isaac Pitman & Sons, 2 W. 45th St N. Y.

MEDICAL BOOKS
 of all Publishers

H. R. ELLIS,
Bookseller, Exporter and Importer
 9, Lovell's Court, Paternoster Row,
 London, E. C. 4., England.
Free Catalogues Monthly Supplements



Foreign Books and Periodicals
Lemcke & Buechner, 30-32 E. 20th St., New York

"BOOKS OF THE MONTH"

The Bookbuyer's Guide

R. R. Bowker Co.,

New York

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING

Published regularly on the first issue of each month

THE PLIMPTON PRESS
 Norwood, Mass.

Complete Edition Work

All kinds of Book Printing. Binding in
 Cloth and Fine Leather.

"Perfect Bookmaking in its entirety"

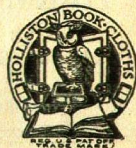
BOOKBINDERS' CLOTH

THE HOLLISTON MILLS
 Norwood, Mass.

Holliston Book Cloths in all styles,
 colors and patterns.

Sample books furnished.

Boston Office: 531 Atlantic Avenue
 New York Office: 2 West 13th Street



VAN REES BOOK BINDING CORPORATION

304-322 Hudson Street

Tel. Spring 9320

NEW YORK

J. F. TAPLEY COMPANY

Metropolitan Bldg.,

Long Island City, N. Y.

*Superior Equipment and organization for
 producing editions promptly, accurately
 and at lowest consistent prices.*

COVER STAMPING FOR THE TRADE

H. WOLFF

518-534 W. 26th St., New York

Extensive and modern facilities.

**BOOK MANUFACTURING
 OF EVERY DESCRIPTION**

Large runs in record time our specialty.

INTERLAKEN
BOOK The Standard **CLOTH**
 Since 1883

Sample books containing various types of cloth
 in many patterns and colors on request
INTERLAKEN MILLS, PROVIDENCE, R.I.
 Sales Office—18 Thomas St., New York City

MONTHLY BOOKTRADE DIRECTORY

BOOK MAKING—Continued

Published regularly on the first issue of each month

The Norwood Press

Norwood, Mass.

J. S. CUSHING CO., Composition and Electro.
 BERWICK & SMITH CO., Presswork
 E. FLEMING & CO., Binding

ROBERT RUTTER & SON, Inc.

Bookbinders to Publishers Who
 Want Books Well Bound

410 EAST 32nd ST. NEW YORK CITY
 Phone: Murray Hill 5680

THE BUTLER WARD COMPANY

34-44 Hubert St., New York City

CLOTH AND LEATHER EDITION WORK

Best workmanship and efficient service

THE AMERICAN BOOKBINDERY

AND
STRATFORD PRESS, Inc.
BOOK MANUFACTURERS

All kinds of Book Printing
 Binding in Cloth and Leather
 406-426 West 31st Street, New York

HARMON & IRWIN, Inc.

395 Lafayette Street and
 21 and 23 E. 4th Street, New York

Edition Binders, Leather and Cloth. High-
 grade catalogs and pamphlets.

BINDING, EDITION WORK**D. S. BRASSIL BINDERY**

41-42-45-47 Elizabeth St., New York City

BRAUNWORTH & CO. 54 Broadway
Brooklyn, N.Y.

Near Williamsburg Bridge. Bedford Ave., Trolley Station

C. H. DENISON'S INDEX also flat indexing
and gold lettering

D. T. S. DENISON, 40 East 22nd St., New York

McNAMEE**BOOK BINDING CO., Inc.**

426-428 West Broadway

Edition Binding in Cloth and Leather

Tel. Spring 5634

New York

*The Hammond Press***W. B. CONKEY COMPANY**

Chicago Hammond, Ind. New York

*Composition, Electrotyping,
 Presswork and Book Binding*

**The Most Complete Plant for Manufac-
 turing and Distribution in the West**

J. J. LITTLE & IVES COMPANY

THE PLANT COMPLETE

425-435 EAST 24th STREET, NEW YORK CITY

TYPESETTING :: ELECTROTYPING :: PRINTING :: BINDING

FROM MANUSCRIPT TO BOUND BOOK

THE RIDER PRESS, Inc.

241 West 37th Street, New York

EDITION PRINTERS TO PUBLISHERS

LET US ESTIMATE FOR YOU



We can make room for a few
 more trade cards such as
 these. Write us for terms by the year.

The Publishers' Weekly

The Weekly Book Exchange

Books Wanted and for Sale

BOOKS WANTED

The Adair Book Store, 114 So. 6th St., Minneapolis, Minn.

We have just issued a catalogue containing 4000 items pertaining to some very scarce Americana. Mailed free on application.
Pathology for Veterinary Medicine.

American Baptist Publication Society, 1107 McGee Street, Kansas City, Mo.

Fishing Too Near the Shore, by Talmadge; Funk & Wagnall edition.
Around the Tea Table, by Talmadge; Funk & Wagnall edition.

American News Co., Inc., 9 Park Place, New York
Corner in Women, T. L. Masson, M. Y. Co.

W. H. Andre, 607 Kittredge Bldg., Denver, Colo.

Ten volume World Book.
Eight volume Nickerson History of Painting.

Arcade Book Shop, 8th and Olive Sts., St. Louis, Mo.

Monson, Steel Square.
The Master of Bonne Terre, Pub. Shores.
Scott, Counsel for the Defense, D. P. & Co.
Bruliet, Science of Vocal Tone Production.
Modern Library, No. 42, Boni.
Emerson, The Latch String.
Rockerfeller, Random Reminiscences, D. P. & Co.
Critical History of Philosophical Theory, pub. Badger.
Lillienkrantz, The Thrall of Liel the Lucky, Small, Maynard.
Bennett, Into the Primitive, McClurg.
Pillette, The Fruit of the Spirit.
J. P. Arnold, Beverages.
Underwood, American Types.
Lloyds, Encyclopedia of Puzzles.
Wilson, Why and Wherefore of the Church.

W. M. Bains, 1213 Market St., Philadelphia, Pa.
History of the Boyd Family by Wm. P. Boyd, 1884.
Babcock Genealogy, by Stephen Babcock.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.

Recollections of a Reporter.
Spinoza's Works, 2 vols., Bohn Library.
My Study by Phelps.
John Brown, by Villard.
John Brown, by Sanborn.
John Brown, by Redpath.
Pater's Greek Studies, Macmillan ed., red cloth.
Pike, Prostrate State.
Mitchell, History of the Greenbacks.
Paxson, East American Frontier.
Dodge, Plains of the Great West.
Laughlin, History of Bi-metalism.
McCarthy, Lincoln Plan of Reconstruction.
Bancroft, W. H. Seward.
Cox, Three Decades of Federal Legislation.

Florence Beckley, 42 W. 51st Street, New York
Strickland, Tales from English History, 2 vols.

C. P. Bensinger Code Book Co., 19 Whitehall St., New York

Universal Lumber Code.
Commercial Code, Ar.
Pocket Edition Western Union, Liebner's.
Any American-Foreign Language Code.

W. Beyer, 207 Fulton Street, New York

Britannica, 11th., Cambr., thick pap., clo.
Americana, latest edit., clo.
Fuehr, Belgian Neutrality.
Davis, Geogr. Essays, Ginn.
Foley, Book of Decor. Furnit.
Camp and Camino in Lower Calif.

A. F. Bird, 22 Bedford St., Strand, London, Eng.
Fables in Slang, by Ade, secondhand.

Bobbs-Merrill Co., Indianapolis, Ind.

Open House, Baker & Taylor edn., by Juliet Wilbor Tompkins.
Ever After, by Juliet Wilbor Tompkins.
Fifth String, John Philip Sousa.

Book Exchange and Art Shop, Houston, Texas
Freemasonry, Anything on or about, except proceedings.
Great Pyramid, Anything on or about.
Will buy anything on above if prices are reasonable.

The Book Shop, 612 Spruce St., Scranton, Pa.
The Book of Birds, National Geographic.
Emblem of Fidelity, James Allen.

Book Shop of the Glass Block Store, Duluth, Minn.
Trail of the Grand Signeur, by Lyman.
Log of the North Shore Club, by Alexander; Putnam.
Katia, by Tolstoi, French translation.
Hymns of the Marshes, by Sidney Lanier, bound separately.

Boston Bookman, 104 Robinwood Ave., Boston 30, Mass.

The First Soprano.
A. W. Wallace, Social Environments and Moral Progress.
Deweese, The Molly Maguires, Lippincott.
R. W. Chambers, A King and a Few Dukes.
Ford, Rise and Growth of Am. Politics and Govt.
Prof. Van Tyne, Loyalists in American Revolution.
Burke Aaron Hinsdale, Old Northwest.
DuBois, Life of Wm. M. Young, Birmingham.
Am. Historical Review, vols. 1, 2, 3.
Gosse, Studies in Literature of Northern Europe.

The Brearley School, 60 E. 61st St., New York
James (Henry), Terminations, Harper.

Brentano's, 5th Ave. and 27th St., New York
Morris (I. P.), History of Staten Island, 2 vols.
Northend's Old Garden Ornaments.
Stiegel Glass, by Hunter.
Riley's Orphan Annie's Book, 1st edn.
Sir Kenelm Digby's Private Memoirs.
Barber's American Glass.
Any Works Relating to Mrs. Scott Liddons.
Gallantry, J. B. Cabell, 1st edn.
Chivalry, J. B. Cabell, 1st edn.
Walter's Collection of Chinese Porcelain.
Yacht Voyaging, Claude Worth.
The Loyal Romans.
The Rasp, pub. at Fort Riley.
She Stoops to Conquer, Abbey illustrations.
Manon, Lescout, with Leloir illustrations.
Centinental Journey, with Leloir illustrations.
Market, Harborough by Whyte-Melville, edn. de luxe.
Edward's Butterflies of North America, 3 vols.
Lectures of Robert Taylor.
Friendship Women, Alger.
Pandora's Box, Mitchell.
At Last, Kingsley.
Long Trick, Bartimeus.
Revolutions of Civilization, Petrie.
Scapegoat, Caine.
The Price of Youth, Williams.
On Actors and Art of Acting, Lewes.
To Him Who Hath, Scott.
Miss Angel Lady, Ritchie.
Life and Times of Sir Joshua Reynolds, Lesley.
To My Beloved, Brady.
Chicago Princess, Crocket.
Strong Arm, Crocket.
Red Axe, Crocket.

BOOKS WANTED—Continued

Brentano's—Continued

Robert Barr, Crocket.
 Books by Marchmont.
 Bernie Babcock, Neale.
 Literary and Social Essays.
 Hawthorne Centenary Celebration at the Wayside
 Mass, 1904.
 Hawthorne and His Circle.
 Memories of Hawthorne.
 Study of Hawthorne.
 Life and Genius of Hawthorne.
 Trans. of Horace, Conington.
 Poets of the Younger Generation, Archer.
 Orthometry, Brewer.
 Cosmic Consciousness, Buch.
 Polynesian Research, Ellis.
 Nineteen Years in Polynesia, Turner.
 Ten Years in S. Central Polynesia, West.
 Cruise of Curacao Among S. S. in 1865, Brencley.
 S. S. Islanders and Queensland Labor Trade, Warvia.
 Origin and Migrations of Polynesia Nature, Lang.
 Brown Men and Women, Reeves.
 Among Maneaters, Jaggin.
 South Sea Bubbles, Pembroke.
 American Mechanical Dictionary, Knight.
 Foreign Debt of Eng. Literature.
 Short History of Inquisition, illus.
 What the Dutch Have Done in West of U. S., 1909,
 Bok.
 Casting of Nets, Bagot.
 Love of Mary, Robert.
 Yacht Cruising, Worth.
 Boat Building Simplified, Ashcroft.
 Essays in Medical Sociology, Blackwell.
 Chalice of Courage, Brady.
 An Errand to the South in the Summer of 1862.
 Some Legal Phases of Corporate Financing Reg.,
 Stetson.
 Archko Volume.
 Better Way, Wagner.
 Tragedy of Education, Hobson.
 C. P. A. Problems and Solutions, vol. 2, 1915.
 Classified C. P. A. Problems, 3 vol., 1915.
 Medical Indoor Gymnastics.
 The Moran Horseback, McCann.
 Blue Eyed Manchu.
 Bucking the Tiger, Abdullah.
 Great Book of Magical Art Hypnotism, Magnetism,
 DeLawrence.
 India's Hood Unveiled, DeLawrence.
 Medical Hypnosis, DeLawrence.
 Essays on Art, Weber.
 Yale Yarns, Wood.
 Capital and Interest, Bohm.
 Secrets of Personal Culture and Bus. Power, Meador.
 Outline Drawings of Haxman.
 Sonnets to Duse, Teasdale.
 Fatherhood, Teasdale.
 Rhyme and Reason, Carroll.
 Songs of Nature, Burroughs.
 Individualist, Richards.
 Jose, English trans., Valdes.
 Mystic Masonry, Buck.
 Lessons in Mental Science, Welmars.
 Man of Pleasure, Newell.
 Finished, Haggard.
 Marie Antoinette.
 Romulus, Abbot.
 Heidi, Spri.

Brick Row Book Shop, Inc., 104 High St., New Haven, Ct.

Rape of the Lock, illus. by Beardsley.
 East of the Sun and West of the Moon.
 Private Life of Marie Antoinette.

Brick Row Book Shop, 19 E. 47th St., New York
 The Torrent, Edwin Arlington Robinson, privately
 printed.
 Cabell, Gallantry, 1st.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Edward Young's Works, 6 vols.
 Joseph Warton, Essays on the Genius of Pope, 2 v.
 Milton's Poems, ed. by Warton, 1785 or 1791.
 Milton's Poems, edited by Todd, 1834, 1809, 1826.
 The House of Prayer by Florence Converse, as new.
 Spirit of Sweet Water, by Garland.

Brooklyn Public Library, 26 Brevoort Place, Brooklyn, N. Y.

Drama Quarterly, nos. 10-16, 33-34.
 Drama Monthly, vol. 10, no. 1.
 World Outlook, vols. 1-2.

John Byrne & Company, Washington, D. C.

MacArthur's District of Columbia Supreme Court
 Reports, vol. 3, 1877-79.
 Wells (D. A.), Practical Economics.

Callender, McCauslan & Troup Co., Providence, R. I.
 Banhart's Art of the Plasterer.

Campion & Co., 1313 Walnut St., Philadelphia, Pa.
 Garden Cities, Sennett.
 Astronomy for All, by Burgel, pub. by Cassell.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.
 Gibbon's Rome, v. 1 only, Harper or Coates, four
 copies.

Byrne, Complete Practical Distiller.
 Brown, Bases of Religion.
 Expositor's Bible, v. 1, cont. Past. Epistles, Hebrews.

G. M. Chandler, 75 E. Van Buren St., Chicago, Ill.

Le Bon, Psychology of Peoples.
 Melville, Omoo, Moby Dick, white jacket.
 Farr, Ancient Ships.
 Taylor (B. L.), Anything.
 Hearn, Some Chinese Ghosts, 1st ed., 1887.
 Twitchell, History of New Mexico.
 Forlong, Rivers of Life, 2 vols. and atlas.
 Haggard, Ayesha.
 Osborn (A. S.), Questioned Documents, 1910.
 Craig (Gordon), Towards a New Theatre.
 Allen, A Summer in Arcady.
 Flaubert, Salambo, any good ed.
 Wyatt (E. F.), True Love.
 Wyatt (E. F.), Every One His Own Way, 2 copies.

Chapman's Bookstore, 190 Peel St., Montreal, Can.

Rhythm of Life, Paterson (Crowell), 3 copies.

Chicago Public Library, Chicago, Ill.

Barnes, E., Psychology of Childhood and Youth.
 Brady, C. T., and Peple, E. H., Richard the Brazen,
 two copies.
 Brandes, G., Henrik Ibsen, B. Bjornson, Critical
 Studies.
 Curle, R. N., Jos. Conrad.
 Jepson, E., and M. Leblanc, Arsene Lupin, 3 copies.
 Morris, L. R., Instruction in Real Estate and Fire
 Insurance.
 Mulford, C. E., The Orphan, 3 copies.
 Newman, E., Music of the Masters: Wagner.
 Wilder, Modern Packing House.
 Davidson, A., and Stuve, B., Complete History of
 Illinois, 1673-1873.

Arthur H. Clark Co., 4027 Prospect Ave., Cleveland

Ford, Many-Sided Franklin.
 Sayce, Standard Hist. of World, 10 vols.
 Landon, Wit and Humor of Age, 1st edn. only.
 Chittenden, Early Steamboat Navigation on Mo.
 River, 2 vols.
 Archery, Any books on, all languages.
 Daguerre, Any works on Photography by, in French
 or English.
 Photoplay, Early Amer. Books on.
 Remington Breech-Loading Firearms and Ammuni-
 tion, 1877, illus. cat. of.
 U. S. Geological Survey bull. 372.
 Langlois and Seignobos, Intro. to Study of Hist.
 Sporting Goods Catalogs in any language.
 Costume (Military), Any books on, all countries.
 Exhibition Catalogues that include firearms, re-
 volvers, weapons, etc.
 Gunpowder, Any books on.
 Firearms, Weapons, Armour, etc., Any bibliographies
 on.
 Chamberlain & Salisbury's Geology, 3 vols.

The John Clark Co., 1486 W. 25th St., Cleveland, O.

Asia, January, 1920.
 Battles and Leaders of the Civil War.
 Crumrine, History of Washington County, Pa.
 Haliburton (Thos. C.), Any editions of any and all
 of the works of "Sam Slick."
 Cothren, History of Ancient Woodbury, Conn.
 Heroes of the Nations Series, Set or any volumes.

BOOKS WANTED—Continued

John Clark Co.—Continued

Illinois State Historical Collections, vols. 13 and 14.
Illinois State Historical Society's Transactions, 1900 to 1905.

Wallihan, Camera Shots at Big Game.
Wisconsin Historical Collections, vols. 22, 23 and 25.
Quarterly Journal of Economics, vol. 20, no. 4.

Wm. M. Clemens, Pompton Lakes, N. J.

Polk's Dental Directory.
Rand, McNally's Bankers' Directory.
Virginia or Southern Genealogies.

Colesworthy's Book Store, 66 Cornhill, Boston, Mass.

Karezza, Dr. Alice Stockham.
Isle, Robert Chambers.
Spirit Teaching, Moses.
Man Alive, G. K. Chesterton.
Marvels of the Universe, 2 vols., Putnam.

College for Women Library, 11,130 Bellflower Road, Cleveland, O.

Bacon, Beauty for Ashes.
Baker, Following the Color Line.
Bates, Spanish Highways and Byways.
Chapin, Municipal Sanitation in the U. S.
Douglas, Europe in the Far East, 1913, 4 copies.
Firkins, Index to Short Stories.
Goodsell, History of the Family.
Hall, Bourbon Restoration.
Howard, Hist. of Matrimonial inst'ns, 3 v.
Newbigin, Geo. Aspects of Balkan Problem.
Page, The Negro.
Soothill, Three Religions of China.

Columbia University Library, New York

Bode, W., Great Masters of Dutch and Flemish Art, 1909, Scribner.
Alexander, H. B., Odes on the Generations of Men, 1910, B. Taylor.
Berenson, B., Florentine Painters of the Renaissance, Putnam.

Columbia University Press Book Store, 2960 Broadway, New York

Thomsen, Rays of Positive Electricity.
Michelson, Light Waves and Their Uses.
Redway, New Basis of Geography.
Haldich, Boundaries and Boundary Making.
Haldich, India.
Montgomery, Income Tax, 1921.
Montgomery, Excess of Profit Tax, 1921.

Combridges, 70 Church Road, Hove, Sussex, Eng.

Bushell, Investigations and Studies in Vade, 2 vols., New York, 1906; good price given.

The Cornell Co-operative Society, Ithaca, N. Y.

New or second-hand, Aikman, Manures and the Principles of Manuring; state condition and price.

Dartmouth College Library, Hanover, N. H.

Barker, Political Thought of Plato and Aristotle.
Blunden, G., Local Rates.
Bogart, E. L., War Costs and Their Financing.
Chancellor, W. H., The Express Service and Rates.
Chapin, Charles, Reminiscences.
Cole, G. D. H., National Guilds.
Crawford, J. B., Credit Mobilier of America.
Gooch, G. P., History of Nationalism.
Grice, National and Local Finance.
Hendrick, Railway Control by Commissions.
Jenks & Hammond, Great American Issue.
Jones, History of Anthracite, Tide Water Canals.
Jones, Government Aid to Merchant Shipping.
Lewis, Railway Nationalization.
Robertson, Combinations Among Railway Companies.
Smith, Trivia.

Dawson's Book Shop, 518 South Hill St., Los Angeles, Cal.

Cole, Encyclopedia of Dry Goods.
Hanson, The Lost Prince, 1854.
Lagpart Rai, Political Future of India.
Revere, Tour of Duty in California.
Singer & Berens, Some Unrecognized Laws of Nature, 1897.
Sully, Temple of Ezeiel's Prophecy, 1892 (2nd or later edition).

C. H. Deetz, 1504 Cliffbourne Pl., Wash., D. C.
Bankside, Shakespeare, vol. 21, Love's Labor Lost.
Du Chastel, Coins of Syracuse.
Menpes, Whistler as I Knew Him.
Shakespeare, Cotta'sche Bibliothek (German), vol. 8.

Denholm & McKay Co., Worcester, Mass.

The Orphan, Melford, McClurg or Grosset.

Dennen's Book Shop, 37 East Grand River Ave., Detroit, Mich.

Life of Marcus Aurelius, Paul B. Watson, Harper Ed.

Fred M. DeWitt, 1609 Telegraph Ave., Oakland, Cal.

N. A. Rev. War Weekly (Harvey's), vol. I, no. 1, 2, 3, 4, 5, 6, 8, 9, 10, 11, 12, 13, 14, 15, 17, 31, 34, 35, 38, 40.
Vol. II, no. 2.
Survey, vols. 42 and 43, bound or numbers.

DeWolfe & Fiske Co., 20 Franklin St., Boston

Letters of Frederika Bremer, Mac.
Quilts, Their Story, Webster.
Glimpses of the Next State, Vice-Admiral Moore.

Dixie Business Book Shop, 140 Greenwich St., New York

International Exchange, Margraff.
C. P. A. Problems & Solutions, anything.
Factory Costs, Webner.
Recent Tendencies in State Bkg. Regulation, Barnett.
Trust Co. Question, Breckenridge, 1892.
Taxation of Trust Cos., Margaret Schaffner.
Trust Reserves, Margaret Schaffner.

THE SHERWOOD COMPANY

WHOLESALE JOBBERS IN BOOKS OF ALL PUBLISHERS

☐ Publishers discounts

☐ Shipment made the same day the order is received.

40 John Street

New York

Robert W. Doidge, 16 Elm St., Somerville, Mass.
Old or new books on Magic, Tricks, Toys, etc.

Samuel Donelson, Jr., 1751 Church St., Washington, D. C.

Keys to G. A. Wentworth's Plane and Solid Geometry, revised edition; Plane and Spherical Trigonometry, 2nd revised edition. Good condition.

Doubleday, Page Book Shop, 920 Grand Ave., Kansas City, Mo.

Selous, Travel and Adventures in Southeast Africa.
McCaleb, The Aaron Burr Conspiracy.
Graves, Natural Order of the Spirit.

H. & W. B. Drew Co., Jacksonville, Fla.

A King in Babylon, D. E. Stevenson.
Bankruptcy of Religion, The, J. McCabe.
Pope's Other Church, J. McCabe.
Service Afloat.

E. P. Dutton & Co., 861 Fifth Ave., New York

Bowen, I Will Maintain, God and the King.
Etherage, Sir George, Life, Letters, and Plays.
Garcia, Art of Worldly Wisdom, Golden Treas. ser.
Genealogies of James, Turpin and Jefferson Families (Wales), Hepburn Montgomery and Bryce Families (Scotland), Murrell, Morrell, Harding, Payne, Jennings and Turner Families (England), Hepburn, Montgomery, Harding Murrell and Morrell Families (New Jersey).
Geers, Ed., Experience with Trotters.
Gilleland, J. C., The Ohio and Mississippi Pilot, Pittsburgh, 1820.
Gissing, House of Cobwebs, Wayfarer Library.
Good Stories, 1908, D., P. Co.
Grace Church Parish, N. Y., Annual Reports of Work in, for 1870, 1871 and 1874.
Graham's Amer. Monthly Magazine, vol. 32, 1848.
Greene, Cushions and Corners, pub. about 1870.

BOOKS WANTED—Continued

E. P. Dutton & Co.—Continued

Greenleaf's National Arithmetic, 25th ed., in 1849 and 1851.
 Grimm's Fairy Tales, illus. by Johann, McLoughlin Bros.
 Griseback, Flora of British West Indies.
 Griswold, F. D., Sport on Land and Water.
 Hamilton, Alex., Federal ed.
 Hume, Love Affairs of Mary, Queen of Scots.
 Lee, Memories of, 1886.
 Lee, R. E., Recoll. of, and Letters.
 People of Pisgah.
 Peppys' Diary, Wheatley ed.
 Punch, 1892-1916, and 1918-July-Dec., 1917.
 Sand, Geo., Bagpipers.
 Verne, Jules, All 1st eds., Begum's Fortune, 1879; Dick Sands, 1879; Five Weeks in a Balloon, 1877; Giant Raft, 2 vols., 1881; Godfrey Morgan, 1883; Tribulation of a Churchman, 1881; Fur Country, 1874; Mysterious Island, 1876; Wreck of the Chancellor-Porter, 1874; 20,000 Leagues Under the Sea, 1874.
 Warren, Lawyer's Alcove.
 Diary of Madame D'Arblay, 1st ed., ed. by Austin Dobson.

WANTED

Merrick (L.). Conrad in Quest of His Youth.

Limited Edition, Good Clean Copies
 \$25.00 Per Copy Offered

E. P. Dutton & Company

681 Fifth Avenue

New York

Paul Elder & Co., 239 Grant Ave., San Francisco, Cal.

Tennyson, King, London, 1877, ¾ calf, vols. 1 & 2 only.

Burke's Speeches, vol. 1 & 2 only, gray buckram.
 Pictorial Shakespeare, Histories, vol. 1 only, Tree calf.

Pitt and Napoleon, Rosebury.
 Ibsen, the Man and His Plays, Moses.
 Bohn Library ed., Peppys' Diary, vol. 2 only.
 New Physical Philosophy, Calvin F. Page.
 Unknown Life of Jesus Christ, Notowitch.
 Vancouver's Voyages, Atlas only.

Emery, Bird, Thayer, 25 Madison Ave., New York

The Crucifixion, by an Eye Witness, pub. by Indo-American Book Co.

Unknown Life of Jesus Christ, Notovitch, pub. by Indo-American Book Co.

Henry K. English, 2035 Broadway, Indianapolis, Ind.
 National Geographic Mag., Mar., May, July, Oct., 1896; Jan., Mar., Apr., May, Sept., Oct., Nov., 1897; June, July, Oct., Dec., 1898; Apr., 1903; Oct., 1909.
 St. Nicholas, Dec., 1915; Sept., 1916; Oct., 1917.
 Catalogues of Magazines.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago
 Works on Ciphers, Obscure Writing, Symbols, Synthetic Elements, Cryptic Forms of Language, Cryptography, Ancient Symbolic Steganography, Signs, and other unusual characters in writing; also the art of deciphering.

F. W. Faxon Co., 83 Francis St., Boston, 17

American Geographical Socy. Bulletin, vol. 42, no. 8. Quarterly Journal of Economics, Feb., 1907.

Botanical Gazette, Nov., 1905.

St. Nicholas, July, Dec., 1900; Mar., Nov., 1904.
 Outlook, Oct. 1, 1919.

Marshall Field & Co., State St., Chicago

North American Bird Eggs, Reed.
 Ashes of Roses, Louise Knight Wheatley in 1893 ed.
 Heart of My Heart, Ellis Meredith in 1904 ed.
 Eastern Music, Twenty Melodies from the Egyptian, Greek, Jewish, Syrian, Turkish and Arabic, John MacGregor.

H. W. Fisher & Co., 207 S. 13th St., Philadelphia
 New Science of Color, B. Irwin, Gomme.
 Training of Imagination, Rhoades.
 Faustini, Goncourt, Modern Man's Confession, He and She, de Musset, Dream, Zola, Lotus Library, Brentano's.

Night & Morning, Trask, Lane.
 Electricity in Every Day Use, Woodmull, Doubleday.
 In Lotus Land, Pontig, Macmillan.
 Life of Rupert Brooks, Marsh.
 Essays on Greek Poetry, Mackail, Longmans.
 Henry James, Scribner, vols. 9, 10, 11, 12, 13.
 Worship and Work, Barnett.
 Natural History Mammiferous Animals, Martin.
 History of Aye Aye, Barron.
 Golden Bowl, H. James, Scribner's.
 Bostonians, James, 1st ed., 1886.
 Horses, R. Pocock.
 Bret Harte, 1st eds if sound.
 Historical Mysteries, Lang, Longmans.
 French Interiors, Gay, Scribner's.

W. Y. Foote Co., 312 S. Warren St., Syracuse, N. Y.
 Wholesale and Retail Druggist of the United States, Hayes.

Fowler Bros., 747 S. Broadway, Los Angeles, Calif.
 Books on Pellmanism.
 Heliogabalus, Nathan & Meucen.
 Admiral Sims, Memoirs.
 Dust and Destiny, Rice.

Gammel's Book Store, Austin, Tex.

Vols. 1, 13, 15, 16, 24 and 27 of the Court of Claims Reports.
 Code of Justinian, English.
 Code of Napoleon, English.
 The Koran, original ed.
 Seven Cardinal Sins, 2 copies.

Gardenside Bookshop, 270 Boylston St., Boston
 Trevelyan, Last Days of Byron and Shelley.
 Wright, M. O., Citizen Bird, pub. Macmillan.

J. K. Gill Co., 3rd and Alder St., Portland, Ore.

Son of Mary Bethel, E. Barker.
 Przybyszewski, Homo Sapiens.
 Aphrodite, P. Louys.
 Condon's Oregon Geology.
 McLoughlin and Old Oregon, Dye.
 Lord's Birds of Oregon and Washington.
 Howell's Flora of the Northwest.
 Horner's Oregon Literature.
 Course of Study for Normal School Pupils on Literature for Children, Julia S. Harron, pt. 5, sec. 5.
 Responsibilities of the Novelist, Frank Norris.
 Capt. W. F. Drennan, Chief of Scouts.
 Reminiscences of the South Seas, La Farge.

Ginn & Co., 70 Fifth Ave., New York

4 vols., Battles and Leaders, pub. Century Co.
 Rhodes' United States History, except vols. 1 & 2.
 McMaster, all but vols. 1, 2, 3, 4.
 Schouler's United States History, old ed., all except 1, 2, 3, 4 and 5.
 New or 2nd-hand copies in good condition. Kindly quote price.

Gittman's Book Shop, 1225 Main St., Columbia, S. C.
 The South in the Building of the Nation, 13 vols.
 Fraser, Reminiscences of Charleston.
 Scott, Random Recollections, Elliott, Carolina Sports.

Goodale's Book Store, 14 E. 7th St., Kansas City, Mo.

H. N. Guernsey, Key Notes of Materia Medica.
 H. N. Guernsey, Obstetrics.
 Milmine, Life of Mary Baker Eddy.
 Proceedings of the Am. Academy of Arts and Sciences, 1894-1900, Boston.

Goodspeed's Book Shop, Boston, Mass.

Bauer, Max, Precious Stones.
 Benson's Etchings, Cat. of.
 Brown, Ruel Durkee.
 Bryant, W. C., Poems, N. Y., 1871.
 Byron, Complete Poetical Works, Boston, 1905. Poetical Works, vol. 9, Boston, 1861.
 Daly, C. P., First Theatre in America.
 Devecmon, Wm. C. Shakespeare's Legal Requirements, no. 12, Shakespeare Soc., 1899.
 De Vinne, Hist. Printing.

BOOKS WANTED—Continued

Goodspeed's Book Shop—Continued

Farrington, Gems and Gem Minerals.
Flammarton, Camille, Alpha and Omega of Astronomy.

Hind, Hist. Etchings and Engraving.
Irving, Washington, Author's rev. ed., black cloth, pen on cover, Salmagundi; Tales of Traveler; Spanish Papers and Miscellanies.

James, Wm., 1st ed.
Jordan, D. S., Leading Amer. Men of Science, Holt.
King of Swans and Other Tales.

Kunz, Gems of North America.
Leslie, Shane, Isle of Columcille.
Martin, Dr. G., Chemistry and Its Wonders.

Mass. Reg. and U. S. Calendar, 1892, 1798, 1800.
Mencken, One Man.

Miller, Wm., Life of.
Mother Goose Melodies, N. Y., 1870.
North Amer. Review, Jan., 1919.

Obenchain, Handwoven Coverlets.
Old Salem Doorways, Salem Press.
Phillips, W., Speeches, 1st ser., Boston, 1863.

Porter, Mechanics of Faith.
Rowley, Mass., Hist. of.
Shakespeare, vol. 9, illus. by Johnson, Stevens, etc., rev. by Reed, N. Y., 1824.

Si Kleg.
Sir Roger de Coverly, illus. by Brock, 1905.
Smith, W. L. G., Life at the South.

Sofroni-Middleton, Sailor and Beachcomber; Vagabond's Odyssey.
Stanard, Va. Colonial Reg., 1902.

Steel, Robt., Prejudices.
Taunton, Mass., Hist. of.
Trevelyan, Amer. Revolution, 1st ed., 4 vols.

U. S. Nat. Museum Annual Report, 1911, Wash.
Versailles ed. of French Memoirs, trans. Wormeley.
Virginia, Hist. of, by Burke, Jones & Girard, 4 vols., old sheep.

Walker, Williston, Ten New England Leaders.
West Cambridge and 19th of April, 1775.
Winter, Wm., Wallet of Time; Other Days.

Genealogies: Atwood, 1888; Burgess Memorial, 1865;
Cady Gen.; Crosby Gen., 1802; Jones, Descend. of Lewis, 1878; Meigs, Capt. Henry, of Baltimore;
Palmer & Trimble Gen.; Standish Family in America; Van Sickle, 1880.

J. F. Green, 1309 Houston St., Ft. Worth, Tex.
Set, John Burroughs, half Morocco.

Unofficial Honeymoon, Dolf Wyllarde.
Prometheus in Atlantis, A Prophecy of.
The Extinction of the Christian Civilization, pub. Carleton, N. Y., 1867.

Grimwood's, 24 N. Tejon St., Colorado Springs, Colo.
The Hungry Heart, Phillips.

Hall's Book Shop, 361 Boylston St., Boston 17
My Recollections, Lady Cardigan.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Ernest Newman, Musical Studies.
Horace Walpole, Castle of Otranto.

Geo. Hargens, 2 Tillman Alley, San Francisco, Cal.
Anything by or about Bunsen.

Good Bird Books.
Edgar Saltus, 1st ed.
Sharom, Turner, Sacred History of the World.

Annals of San Francisco.
1st ed. of Dickens, bound or original parts.
Gardens of Madeira.

F. B. Hartranft, 450 Asylum St., Hartford, Conn.
Vachel, Horace, Quinney's.
Books on Engraving.

Backus, History of Baptists, vols. 3 and 4.
Ency. Britannica, Handy Vol.
Amer. Book Prices Current, since 1912.

Harvard Coöperative Society, Inc., Harvard Sq., Cambridge, Mass.
Dame, Handbook Trees of New England.

Kenicott, General Embryology, Holt.
Walter M. Hill, 22 E. Washington St., Chicago
Briggs, In the Heel of Italy.

Cooper, Works, Townshend ed.

Walter M. Hill—Continued

Johnson, New England and Its Neighbors, 1902.
Antiquities of Warwickshire.
First ed. of B. L. Taylor.
Wallis Peters, Reminiscence.
Hardy, Dynasts.

Himebaugh & Browne, Inc., 471 Fifth Ave., New York

Ancient American Politics, Hugh Hastings.
Stevenson Letters, 1st vol., limp leather.
The Laughing Cavalier, Baroness Orczy.

John L. Hitchcock, 1010 Powell St., San Francisco

Atherton, Gertrude, The Splendid Idle Forties.
Booth, Newton Booth of California, N. Y., 1894.
Gazlay's Pacific Monthly, N. Y., 1865.
Marsh, Eleven Years in the Rocky Mountains.
Overland Monthly, 1883, March, 1884, February, June, 1885, August, September October.

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg.,
Springfield, Mass.

24 Noble Court
Cleveland, Ohio

Miss BESSIE GRAHAM

in a course of three weeks

Subject:

Leading books in the
humanities

Representative writers in
every literature

is announced by

THE RIVERSIDE LIBRARY
SERVICE SCHOOL

Dates—July 4-22, 1921

Riverside, California

BOOKS WANTED—Continued

Hochschild, Kohn & Co., Inc., Howard St., Baltimore, Md.

Birds of Eastern North America, Langille.
Animal Analogues, Robert Williams Wood.
South Sea Idyls, C. W. Stoddard.
Franc Frank, d Index.
Thurley Ruxton, P. V. Michels.
Faith of Our Forefathers, E. J. Stearn.
Hunters of Abbotshill and Bajarn and Cadet Families, Hunter.
Good-bye, Sweetheart, Rhoda Broughton.
His Hour, Glyn.
Return of Sherlock Holmes, Doyle.
Ward's Religious Customs of Ancients.
The Paxton Family, W. H. Paxton, Landmark Print, 1903.
Canary Book, R. S. Wallace.
The Healer, Herrick.

W. B. Hodby, 214 Stanwix St., Pittsburgh, Pa.
On the Heights of Himalaya.

C. S. Hook, Weymouth Apts., Atlantic City, N. J.
Session Laws and Acts of all States.
House and Senate Journals of all States.
Early Digests, Codes and Revisions of Laws.
Early Files of Western and Southern Newspapers.

B. W. Huebsch, Inc., 116 W. 13th St., New York
Hourwich, Immigration and Labor.

Paul Hunter, 401½ Church St., Nashville, Tenn.
Brown's Life of Rufus Choate.
Addresses and Orations of Rufus Choate.
Burr's Large Map of Tennessee, Phila., 1839.
Matthew Rhea's large map of Tennessee, Phila., 1833.
Hasting's Great Texts of the Bible, colth, complete set.
International Theological Library, complete set to date.
Draper's Kings Mountain and Its Heroes, cloth.
H. R. Hunting Co., Myrick Bldg., Springfield, Mass.
Vol. 1 only of Picturesque Berkshire, ed. by Chas. F. Warner.

Hyland's Old Book Store, 204 Fourth St., Portland, Ore.
The Golden Bough, Frazer.

Geo. W. Jacobs & Co., 1628 Chestnut St., Philadelphia
The New York of the Novelist, A. B. Maurice, pub. Dodd, Mead & Co.
Precious Stones, W. R. Cattle.
Native Tribes of Central Australia, Spencer & Gillin.
Journey to Southern Siberia, Jeremiah Curtin.
Poems by Thomas Buchanan Read, pub. J. B. Lipincott.

U. P. James, 127 W. 7th St., Cincinnati, O.
Henry, Alex., Travels, ed. by Bain, L. B. & Co., 1901.
Kane, Paul, Artist Among Indians of N. Am., Longmans, 1850.
Yorktown Campaign, Harper's.
Narrative Sir John Franklin's Journey, Lond., 1834.
R. Jaschke, 26 High St., New Oxford St., London, W. C. 2

Becquer, Romantic Legends of Spain, Crowell, 1909.
Bolles, Financial History of U. S., Appleton.
Eder, Conflicts in the Mind of the Child.
Hose, The Civilization of Crete.
Journal of Germanic Philology, all or any.
Modern Language Notes, all or any.
Modern Philology, all or any.
Long, Sex Basis of Character.
Mitchell, History of the Greenbacks, Chicago.
Smith, J. Russell, Organization of Ocean Commerce.
Sumner, History of Banking in U. S.
Sumner, Financiers of American Revolution, Dodd.

E. W. Johnson, 27 Lexington Ave., New York
Circus, Acrobats, etc., good items.
Wild Huntress, Mayne Reid.
Pioneers Settlement America, Crafts, 2 vols., 1872.
Casket Letters Mary Queen Scots, Henderson.

E. W. Johnson—Continued

Surtees, Novels, reprints.
Bauer's Precious Stones.
Down the O-hi-o, Roberts.
Golden Age Engraving, Kappel.

The Edw. P. Judd Co., New Haven, Conn.

Iron Hunter, Osborn, pub. Macmillan.
Sanskrit Grammar, 3rd ed., Whitney, pub. Ginn.
Tom Beauling, Gouverneur Morris.
Clipper Ship Era, Clarke, pub. Putnam.
Book of Prayer for Churches, pub. Sherman, French Co.

Kansas City Book Exchange, 715 Main St., Kansas City, Mo.

Set of Complete Self-Instructing Library of Practical Photography, ed. J. B. Shriever and T. H. Cummings, by American School of Photography, Scranton, Pa., 1908 or later.
Madame Guyon, Thomas Upham.
McKenney's Receipts.

Kansas State Normal School Library, Emporia, Kan.
Ridpath, Library of Universal Literature.

Kaufmann's, Fifth Ave., Pittsburgh, Pa.

Democracy, Anonymous, pub. Holt, 1902.

Kendrick-Bellamy Co., 16th St. at Stout, Denver Colo.

Pastor's History of the Popes, vols. 9, 10, 11 and 12, pub. Herder & Co., Phila., Pa.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Steiner, Outline of Occult Science.

Kroch's Book Store, 22 N. Michigan Blvd., Chicago

Kennard, Life of Rachel.
Rachel, Her Stage Life and Real Life.
Birch, Modern Riding & Horse Education.
Feversham, Second Player in Chess Openings.
Lee, Crowds.
Thos. F. Crane, Exempla of Jacques de Vitry, London, 1890.

Chas. E. Lauriat Co., 385 Washington St., Boston

From Adams Peak to Elephanta, Carpenter.
Iolaus, Carpenter.
Angels Wing, Carpenter.
Wild Mammals, pub. Henry Holt & Co.
Titcomb's Aryan Sun-Myths.
Little Citizen, Myra Kelly.
Old Curiosity Shop, illus. Reynolds.
David Copperfield, illus. Reynolds.
The Life of Alexander Smith, by Himself, Boston, 1819.
Modern Reader's Chaucer, colored illus. by Goble, Mac. Co.
Treasures New and Old, ed. by Williams, Bedford Clarke Co.
Lange's Historical Mysteries.
Ashley's British Industries.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.

Mr. Barnes of N. Y.
Mr. Potter of Texas.
Animals Trip to the Sea.
King of Khyber Rifles, Mundy.

Lemcke & Buechner, 32 E. 20th St., New York
Percy Mackaye's A Thousand Years Ago.

W. U. Lewisson, 147 Tremont St., Boston

Books and pamphlets relating to George Washington.
Every ed. wanted, in a choice condition.

C. F. Libbie & Co., 78 Bedford St., Boston

Good Americana always wanted, send us your lists.
Our catalogs mailed upon request.
Sewall Papers.
Southwich Genealogy.
John Hill of Dorchester, 1904.
Batchelder's Light Houses.
Rich Men of Mass., 1851.
Society of Cincinnati, any.
Jacob's on Tulip Culture.

Library Association of Portland, Portland, Ore.

Century Dictionary of Proper Names.
Galsworthy, Fraternity.

BOOKS WANTED—Continued

Library Association of Portland—Continued

Herbert, Works, vol. 1.
Schauffler, Memorial Day.
Schauffler, Washington's Birthday.

C. F. Liebeck, 859 East 63rd St., Chicago, Ill.
Sabin's Dictionary, Americana, any parts.

Little, Brown & Company, 34 Beacon St., Boston
Game Fish of America, Barnwell, pub. Carlston
Pub. Co.
Maximilian in Mexico, Martin, pub. Scribner.
The Raiders, R. S. Crockett, pub. Macmillan.
Brown, Pilgrim Fathers of New England.

Lord & Taylor Book Shop, Fifth Ave. at 38th St.,
New York

Weyman, From the Memoirs of a Minister of France,
Longmans.

Loring, Short & Harmon, 474 Congress St., Portland,
Me.

Adventures of Capt. Mago, Cahun, Scribner.
Little Citizen, Kelly, D. P. or Grosset.
Memoirs of Madam De Stahl.

Los Angeles Public Library, Los Angeles, Calif.

Blunck, Lessons on Form.
Brewerton, A. W., Drawing for Newspapers, Car-
tooning, etc., 2 copies.
Brown, Frank C., Letters and Lettering, 2 copies.
Cory, J. C., Cartoonist's Art.
Evans, L. W., School of Cartooning and Caricature,
3 copies.
Fisher, Mary, A Valiant Woman.
Frazer, S. W., Treatise on the Air-Brush.
Liljencrantz, Thrall of Lief the Lucky, 16 copies.
Wagner, Irwin, Grease Pencil and Brush, 2 copies.
Munsell, A. H., A Color Notation, 2 copies.
Norton, D. M., Freehand Perspective and Sketching,
3 copies.
Zimmermann, E., This and That About Caricature,
2 copies.

Lowman & Hanford Co., Seattle, Wash.

R. H. Savage, My Official Wife.
Life of Mary Baker Eddy, Georgina Milmine.

McClelland & Co., 141 N. High St., Columbus, O.
The Browns at Mt. Hermon, Mrs. Alden.
Man Visible and Invisible, Leadbeater.

McDevitt-Wilson's, Inc., 30 Church St., New York
New Practical Reference Library, 6 vols.
Cooley's Encyclopedia, 2 vols., 6th ed., Appleton.
Charles Lane Poor, Solar System.
Charles Lane Poor, Nautical Sciences.
Thrice, J., The Society Wolf.
Marshall, The Sinking of the Titanic.
Book of Knowledge.
Harvard Classics.
Underwood, Native Ferns and Their Allies.
Bliss, New Encyclopedia of Social Reform.
Hastings, Dictionary of the Bible.
Hayden's Dictionary of Dates.
William Archer's Masks and Faces, Longmans.
Justin Miles Forman, Journey's End.
Benedict Genealogy.
Duke La Rochefoucauld, Travels in the U. S. of
America, Eng. ed., London, 1799-1800.
Saul of Tarsus, Elizabeth Millen.
Britannica, Cambridge ed., cloth.
Hitchcock, 50 Years of Camp and Field.

Ralph Mayhew, 220 Wadsworth Ave., New York
Little Songs for Little Singers, pub. 1865, Hard &
Houghton.
Other books of similar character.

Newman F. McGirr, 39 S. 19th St., Philadelphia

Dunlap, Arts of Design in U. S., 2 vols., 1834.
Tuckerman, Book of the Artists.
Herndon & Weik, Lincoln.
Gummery, Friends in Burlington, N. J.
Smith, Wealth of Nations, 1776.
Riverside Lowell Prose Works, vols. 6, 8, cloth.
Wayside Hawthorne, Scarlet Letter, Seven Gables,
cloth, 1891.

Newman F. McGirr—Continued

Zeisberger, History of the Indians.
Zeisberger, English-Delaware Spelling Book.
Smith, History of Va., 1819.
Howe, Histor. Collections of Va., 1845.
Burk, Virginia, 4 vols., also odds.
Rondthaler, Life of Heckewelder.
Heckewelder, Narrative of Indian Mission.
Da Ponte, Memoirs.
Schwab, Mimes, Mosher.

John Jos. McVey, 1229 Arch St., Philadelphia

McClure, Italy in North Africa.
Pears, Turkey and Its People.
Paul-Dubois, Contemporary Ireland.
Simpson, Rise of Louis Napoleon.
Smiles, George and Robert Stephenson.
Stepniak, Russian Peasant.
Stepniak, Career of a Nihilist.
Tourgee, A Fool's Errand.
King & Okey, Italy Today, 1909.

Macauley Bros., 1268 Library Ave., Detroit, Mich.
Silas Farmer's History of Detroit, pub. in 1884.

R. H. Macy & Co., Inc., Book Dept., Herald Sq.,
New York

Rand McNally Complete Atlas, 1914 ed.
Queen's Garden, E. M. Davis, pub. Houghton Mif-
flin, good copy.

Martin & Allardice, Room 23 Appleby Bldg.,
Asbury Park, N. J. [Cash]

History of Belfast, Me., vol. 1.
Town Histories Containing Family Registers.

Isaac Mendoza Book Co., 17 Ann St., New York
Fernow, The Care of Trees in Lawn, etc.
Virgil, Bucolics, in English.
Ball, Story of the Heavens.
Jefferson, Am. Statesmen Series, blue cloth.

Methodist Book Concern, 150 Fifth Ave., New York
Ben Abbott, Fannie Long.

The W. H. Miner Co., Inc., 3518 Franklin Ave.,
St. Louis, Mo.

Walton, Unbeaten Paths in Sacred Story.
Skinner, Jiu Jitsu.
Ridpath, History of the World, last ed.

Moroney, 35 E. 3rd St., Cincinnati, O.

N. Y. State Agricultural Rpt., 1916-17.
Buel's Heroes of the Plains.
Modern Economics, Philosophies.
Book of Knowledge, at right price.
Collins, Ky. History and Others.

Noah F. Morrison, 314 W. Jersey St., Elizabeth, N. J.
Town Records of Easthampton, L. I., Hedges, vol. 3.
DeBow, Industrial Resources, etc., of the Southern
and Western States, vols. 3 and 4.

New York State Library, Order Section, Albany, N.Y.
Benson, Edwin, Life in a Mediaeval City, Macmillan.

Norman, Remington Co., Charles St., Baltimore, Md.

Louys, Aphrodite, Brown ed.
Mencken, Amer. Language.
Bates & Coman, Eng. Hist. Told by Eng. Poets.
Second-hand Dealers' Catalogs.
R. H. McKim, Soul of Lee.
Carpenter, Homo-genic Love and Its Place in Free
Society.

Inter. Studio Complete, bound.
Hobhouse, Morals in Evolution.
Sutherland, Origin and Growth of Moral Instinct.
Saltus, Anatomy of Negation.
Mistress Brent.
E. Allen, Reason, Oracle of Man.
Life and Public Services of Wm. P. Fessenden.
Merimee, Colomba in English.
Wendell, Cotton Mather.

Adams, Cable Codex, 8th ed.
Russell's Co-operation and Nationality.
Who's Who in Latin Amer.
N. R. Smith, Southern Poetry.
Stearns, Faith of Our Forefathers.
Chase, Art of Pattern Making.
Dingey, Machinery Pattern Making.
Earle, Two Cent. of Costume in Amer., 2 vols.
Ingpen, Women as Letter Writers.

BOOKS WANTED—Continued

Norman, Remington Co.—Continued

St. John, Hayti.
 LaBruyere, Characters.
 Comires, Memoirs.
 Stackpole, Blue Lagoon.
 Black, Sunrise, Harper.
 Black, Three Feathers, Harper.
 Black, Wise Women of Inverness, Harper.
 Wolzogen, Florian Mayr, cloth, Huebsch.
 Farrar, Story of an Amer. Singer.
 Mencken, In Defense of Women.
 Trelawney, Adv. of a Younger Son, Bohn, cl.
 Stuart, Golden Wedding, Harper.
 Shute, Plupy, Grosset.
 Tarot of Oswald Wirth.
 F. W. Colegrove, Memory, An Inductive Study.
 Little Mistress Chicken.
 McCabe, Romance of the Romanoffs.
 Zimmerman, Botanical Microtechnique.
 Hayden, Senate and Treaties, 1789-1817.
 Harvey Lectures, 1905-06.
 Elliott, Pretty Peggy O.
 Barber, Amer. Glassware.
 Field, Rudiments of Color.
 Slough, African Folk Rem.
 Roland, Good Shepherd.
 Facts and Falsehood about Lincoln.
 Dickens, David Copperfield, 2 vols., Hearst, lib. lea.
 Guiney, Patrons, Poems.
 The Beckwiths, Paul Beckwiths.
 James, Princess Casamassima.
 Rodd, Modern Chromatics.
 Wickham, Horace for Eng. Readers.
 Hello, Studies in Saintship.
 Old Farmer's Almanax, Billings.
 Spice Box, Ogilvie, Billings.
 Parloa, New Cook Book.
 Complete Poetical Works of G. H. Boker.
 Dunbar, In Old Blantation Days.
 Miller, Office Seekers' Blue Book.
 Davidson, Practical Manual of House Painting.
 Herford, Monologues.
 Rimington, Colour Music.
 Burgess, Function of Socialization.
 H. T. Bailey, The City of Refuge.
 Payne, Cruise of U. S. Dixie.
 Who's Who in Canada, 1921.
 Roosevelt Autobiography, 1st ed., 1913.
 Schuyler, Fisher of Men.
 LeBon, Psychology of French Revolution.
 Montalembert, St. Elizabeth.
 Lewis, Bibliography of Bks. on Engravings.
 Grey, Zane, Wanderer of the Waste Lands.
 Philosophy of Kant, Lindsay.
 Oliphant, House on the Moor.
 Houses of Tipperary.
 Alfred, State of the Blessed Dead.
 Bechier, Tristan & Iseult, trans. by Belloc.
 Conn, Bacteria in Milk.
 Cushing, Pituitary Body.
 Eliott, Cause of Social Evil.
 C. Perkins Gilman, The Home.
 Whitcomb, Lit. Source Bks. of Ger. and Italian
 Renais., 2 vols.
 Farmer, Versailles and Court Under Louis XIV.
 Kiener & Von Marlaun, Plants, Oliver trans.
 Anderson, Romance of Friar and Nun.
 Zola, L'Oeuvre, trans.
 Irwin, New Science of Color.
 Carter, Lone Scout.
 Beaumarchais, Marriage of Figaro.
 Knackfuss, Holbein.
 Knackfuss, Monograph on Order.
 Stirling, Coke of Norfolk.
 Freundlich, Foundations of Einstein's Gravitation.
 Guizot, Hist. of France, 8 vols., Royal 8vo ed.
 Borrow, Lavengro.
 Beautiful Tree of Life.
 King, Cocaine.
 Cabanne, The Stealers.
 Lloyd, Six Stars.
 C. J. Mellis, Somali Lion Hunting.
 Bolingbroke, Letters Upon Use and Study of Hisy.
 Cardinal D'Ossat Correspondence.
 Post, Nameless Thing.
 Gattaney, Outlines for Study in Shakespeare's
 Dramas.
 World's Great Philosophers, 10 vols.
 Correspondence of Talleyrand and Metternich.

Norman, Remington Co.—Continued

Massee, Textbook of Fungi.
 Classics of Babyland.
 Chasnoff, Selling Newspaper Space.
 Wit and Wisdom of G. K. Chesterton.
 E. H. Rixford, Wine Press and Cellar Man.
 Suppressed Poems of Lord Alfred Douglas.
 Pont-Jest, Artist and Model.
 Reed, Birds of Eastern N. Amer.
 Doyle, Lost World.
 Turnbull, Names and Portraits of Birds.
 Brunhurst, Window in the Fence.
 Stone, Is Human Soul Evidence of God.
 Millard, Amer. and the Far East, Question.
 Elkinton, Egg and Poultry Raising at Home.
 Tebb & Vollum, Premature Burial.
 Fletcher, One Thousand Buried Alive by Their Best
 Friends.
 David Walsh, Premature Burial.
 Tebb, Premature Burial.
 William Burke, On Suspended Animation, etc.
 Journal of Accountancy, vols. 27 to 30; vol. 31, no. 1.
 National Histy. Mag., vol. 19, nos. 4 and 5.
 Science, July 5, 1920.
 Occult Bookshelf, 955 Eighth St., San Diego, Cal.
 Mediator, Roy Norton.
 Gateless Barriers, Malet?
 Chas. A. O'Connor, 21 Spruce St., New York
 Americana.
 Genealogy.
 Ireland and the Irish.
 D. L. Passavant, Zellenople, Pa.
 Penn and the Penningtons.
 Atlas to Pike Travels, Phila., 1810.
 Taylor, B., Eldorado, H. B. Co., vol. 2.
 Ross, Fur Hunters, vol. 1.
 Yoakum, Texas, vol. 2.
 Tyler, Hist. Amer. Lit., vol. 1.
 Pearlman's Book Shop, 933 G St., N.W., Washing-
 ton, D. C.
 I. C. S. Mining Engineering, about 14 vols.
 Rosenberg, Federal 1st Grade Clerical Examina-
 tion.
 Autobiography of Audubon.
 McCutcheon, Castle Cranecrow.
 Teacher's ed., Wentworth's Geometry, revised.
 Teacher's ed., Wentworth's Algebra.
 Pennsylvania Terminal Book Shop, New York
 And They Thought We Couldn't Fight, Gibbons,
 Doran.
 N. A. Phemister Co., 42 Broadway, New York
 New York Historical Society Collection, vol. 1.
 American Journal of International Law, vols. 1, 3,
 5, 7, 8, with supplements.
 L. Pingpank, 2415 College Ave., Indianapolis, Ind.
 Wollen, Birds of Buzzard Roost.
 James, Portrait of a Lady.
 Presbyterian Bd. of Pub., 415 Church St., Nashville,
 Tenn.
 Milligan, Selections from Greek Papyri, latest ed.
 Burkitt, Expository Notes on New Testament.
 Presbyterian Bd. of Pub., 278 Post St., San Fran-
 cisco, Calif.
 Testimony of the Evangelists, Simon Greenleaf.
 The Presbyterian Book Store, 411 N. 10th St., St.
 Louis, Mo.
 Biblical Sacra.
 Princeton Theological Review, back nos. for 25 yrs.
 God's Image in Man, Orr.
 Preston & Rounds Co., 98 Westminster St., Provi-
 dence, R. I.
 Clark, Clipper Ship Era.
 Marbury, Favorite Flies.
 Mineral Industries, vols. 1, 6, 8.
 Putnams, 2 W. 45th St., New York
 Grant, Passing of the Great Race.
 History of the Beaver, from the Discovery of Amer-
 ica.
 Peter in the Firelight.
 Hubbard, Famous Musicians, new series.

BOOKS WANTED—Continued

Putnam's—Continued

Hubbard, Eminent Painter, old series.
 Hisslow, Mad Humanity.
 Pickfall, House of Islam.
 Jameson, Legends of the Saints and Martyrs.
 Lockwood, Colonial Furniture, 2 vols.
 Clarence King Memorial, pub. Putnam.
 Tarkington, In the Arena, Flirt, 1st eds.
 La Bon, Evolution of Forces.
 Waterbury, A New Race Diplomatist.
Rebuilt Book Shop, 64 Pemberton Sq., Boston
 Books and Pictures on Whaling.
 Bibles or Books containing Pictures of Jonah and the Whale; report carefully.
 Arctic and Anarctic Books and Articles.

Peter Reilly, 133 N. 13th St., Philadelphia

Economic Crisis, Prof. Edward Jones.
Fleming H. Revell Co., 17 N. Wabash Ave., Chicago
 Gage, Steffens' Story of My Career, Gould & Lincoln.
 Brookes' May Christians Dance?
Fleming H. Revell Co., 158 Fifth Ave., New York
 All He Knew, Habberton, 2 copies.
H. Taylor Rogers, 39 Patton Ave., Asheville, N. C.
 Reminiscences of North Carolina, Wheeler.

E. R. Robinson, 410 River St., Troy, N. Y.

Hamerton, P. G., The Graphic Arts.
 Albani, Emma, Forty Years of Song.
 Translations of Theocritus.
 Strakosch, M., Souvenir d'un Impressario.
 Rogers, Mrs., Memories of a Musical Career.
 Pearce, C. E., Polly Peachum.
 The Elegant Girl.
 Rossetti, The House of Life.
 Saltus, Eden.
 Saltus, A Transaction in Hearts.
 Saltus, Love and Lore.
 Saltus, The Facts in the Curious Case of H. Hyrtle, Esq.
 Saltus, Madam Sapphira.
 Saltus, When Dreams Come True.
 Saltus, Purple and Fine Women.
 Saltus, The Perfume of Enas.
 Steiner, R., The Philosophy of Freedom.
 Beerbohm, Max, Works.
 Tales Before Supper, from Gauthier, Merimee, Saltus, et al.
 Van Dyke, J. C., History of American Artists.
 Any 1st eds. of Wm. McFee.
 McDonald, G., St. George and St. Michael.
 Howard, Gen., History of the Nes Perce War.
 Southworth, E., Zenobia's Suitors.
 Rait, Royal Palaces.
 Ford, W. C., Writings of Geo. Washington, 14 vols.
 The Woodland Boys.
 Houston, The Little Straw Wife.
 Williams, Mystery of Ashland Manor.
 Williams, Through the Furnace.
 Schenck, et al., The Text Book of Botany.
 Nesbit, W. D., I Sat in Lodge With You, Volland Co.

Schaefer & Koradi, S.W. Cor. 4th & Wood Sts., Philadelphia

Better Science and Christianity.
 Fleischmann's Art of Blending and Compounding.
 Lacour, Mfg. of Liquors, Wines, etc.
 Mozart's Distiller.
 Rack, The French Wine Mfg.
 Schultz, How to Mix Drinks.

Schulte's Book Store, 80 Fourth Ave., New York

Cross, Theology of Schleiermacher.
 Popular and Critical Encyclopedia.
 Lex, Orendi.
 How to Teach the Life of Christ.
 Wordsworth, Ministry of Grace.
 Cheatham, Church History, 2 vols.
 Brooks, Labor's Challenge to Social Order.
 Adams, Idealism and the Modern Age.
 Santayana, Character and Opinion in the United States, etc.
 Harnack, Acts of Apostles.
 Harnack, St. Luke.
 Trisdall, Mohammedan Objections to Christianity.

Schulte's Book Store—Continued

Jenks, Citizenship and Schools.
 Jenks, Rules of English Bowling.
 Pioneers in the Settlement of America, William A. Crafts.
 Jowett's Plato, Oxford ed., set or vols. 1 and 5.
 In His Steps, Hurst ooze calf ed.
 One of the Two, Sheldon.
 Dictionary of Royal Lineage, C. M. Alstrom.

Scrantom, Wetmore & Co., Rochester, N. Y.

Whitcher, The Widow Bedott Papers.
 H. C. Bunner, Cadok Pine, 1st ed.

Charles Scribner's Sons, Fifth Ave., New York

Burroughs, E. R., Cave Girl.
 Burroughs, E. R., The Mucher.
 Burroughs, E. R., Under the Moon of Mars.
 Bolton, E. S., Wax Portraits and Silhouettes.
 Carey, Tidal Lands; A Study of Shore Problems, Lippincott.
 Gibbon, P., Flower o' the Peach, Century.
 Hadley, A. T., Relations Between Freedom and Responsibility in the Evolution of Democratic Government, Yale Univ. Press.
 Hofstede de Groote, Catalogue Raisonne, 6 vols.
 Hough, E., The Broken Coin.
 Patton, G., The Enchanted Hour.
 Rhead, Principles of Design, Scribner.
 Stringer, A., The Iron Claw.
 Turner, F. J., Frontier in American History, Holt.
 Windsor Memorial, History of Boston.
 Bailey, L. H., Manual of Gardening, Macmillan.
 Bellamy, E., Duke of Stockbridge.
 France, Monsier Bergeret, Silver.
 Lucas, Book of Verses, for Children, Holt.
 Mackay, Patriotic Plays and Pageants, Holt.
 Perkins, J. B., France Under Mazarin with a Review of the Administration of Richelieu, 2 vols., latest ed., Putnam.
 Wilson & Fiske, Cyclopaedia of American Biography, 7 vols., latest ed., Appleton.
 Amelung & Holtzinger, Museums and Ruins of Rome, London, 1906, 2 vols.
 Brown, F. A., History of New York Stage, vols. 2 and 3.
 C. H. M., Notes on the Book of Genesis, N. Y., Loizeau Bros., cloth.
 Cable, Cavalier, Julia Marlowe ed.
 Chesterton, G. K., Greybeards at Play.
 Clifford, Downfall of the Gods.
 Clifford, Studies in Brown Humanity.
 Dunning, British Empire and the United States, latest ed., Scribner.
 Earle, Two Centuries of Costume in America.
 French, Heroes of Iceland, Little.
 Giles, History of Chinese Literature.
 Gordon, Dahlias, Stokes.
 Gregg, The Raven.
 Hamilton, Alexander, The Federalist; A Commentary on the Constitution of the U. S., ed. by Ford, latest ed., Holt.
 Hamilton, Alexander, Works, ed. by Lodge, Constitutional ed., 12 vols., Putnam.
 Janet, Theory of Morals, ed. of 1900.
 Jay, John, Correspondence and Public Papers, collected by Johnston, 2 vols., latest ed., Putnam.
 La Follett, Speaker of the House of Representatives, latest ed., Longmans.
 Longfellow, Song of Hiawatha, illus. with photographs by G. C. Horn, Players ed., Rand, McNally.
 Lucas, Wanderer in Paris.
 Macdonell, A., In the Abruzzi, Stokes.
 Mahan, Armaments and Arbitration, latest ed., Harper.
 Masefield, On the Spanish Main, unabridged ed., illus.
 Matthews, Philosophy of the Short Story, last ed., Longmans.
 Maxwell, J. C., Scientific Essays, 2 vols., Putnam.
 Menzies, A., The Earliest Gospel.
 Merwin, S., Charmed Life of Miss Austin, Century.
 Morris, Diary and Letters of Gouverneur Morris.
 Munsterberg, Principles of Art Education, Prang Educ. Co.
 Paine, Oil Production Methods, last ed., Western Eng. Pub.
 Parsons, A. R., New Light from the Great Pyramid.
 Pesel, L. F., Books on English and Eastern Stitchery.
 Reinach, Orpheus, Putnam.
 Ricci, Italian Lace.

BOOKS WANTED—Continued

Charles Scribner's Sons—Continued

Sedelmeyer, 100 Best English Portraits.
 Stanley, Sermons for Children, Scribner.
 Taylor, Chemistry of Colloids and Some Technical Applications, Longmans.
 Tristram & Iseult, trans. by Weston, Arthurian Romances, Scribner, 2 vols.
 Alford, H., Letters from Abroad.
 Benson, Dodo.
 Benson, Up and Down, Doran.
 Button & Shafer, North American Trees.
 Chevreul, Color.
 Dooley, L., Psycho-Analysis of Charlotte Bronte, as Type of Woman of Genius.
 Amer. Journal of Psychology, Ithaca, N. Y.
 Haynes, Wm., The Airedale.
 Hopkins, Home Made Beverages.
 McCurdy, Roses of Paestrum.
 Rood, Color.
 Vanderpoel, Color.
 Wallas, G., Human Nature in Politics.

Charles Sessler, 1314 Walnut St., Philadelphia
 California, Its History and Romance.
 Montaigne's Essays, 1862.
 Discourse on Method.
 Samuel Butler, 1st eds.
 Heliogabius, pub. Knopf.
 Hergesheimer, 1st eds.

Frank Shay, 4 Christopher St., New York
 McFee, Letters from an Ocean Tramp, 1908.
 McFee, Casuals of the Sea, Secker.
 McFee, Aliens, 1st Eng. ed.
 Tomlinson, The Sea and Jungle, 1st Eng. ed.
 Daumier, Studio Special No.
 Westermarck, History of Human Marriage.
 Nevins, Essays on Freedom.
 Dixon-Scott, Men of Letters.
 Masters, Spoon River Anthology, 1st ed.

The Sherwood Co., 40 John St., New York
 Miller, America and World Market.
 Proverbs, Bohn Library.
 Kotze, Mikroskopische Pflantseleben und Plankton.
 Burney, Fanny, Letters and Journals.
 Calkus, Protozoology.
 Commons, Hist. of Labor in U. S.
 Hearn, Talks to Writers.
 Elder, Biography of Elisha Kent Kan.
 Hill's Geology of Jamaica.
 Any Geology of Jamaica.
 Seymour, My Naval Career and Travels.
 Maud Going, With the Trees.
 Harris Weinstock, Jesus the Jew.
 Riegel & Jordon, Simon, Son of Man.
 People for Whom Shakespeare Wrote.
 Chas. E. Norton, Divine Comedy.

S. D. Siler, 930 Canal St., New Orleans, La.
 King, Sieur de Bienville.
 Deiler, Settlement of the German Coast of Louisiana.
 Journey to Mars, Pope.
 Astor, Journey to Other Worlds.

Clarence W. Smith, 44 East Ave., Rochester, N. Y.
 Autobiography of Mark Rutherford.

C. Everette Smith, 317 South Hill St., Los Angeles, California
 London Art Journals, 1882 to 1913, also 1892 to 1913.
 Smith & Lamar, Agts., 1308 Commerce St., Dallas, Texas
 Burton Holme Travelogue.
 Kraemer's Greek Lexicon, second-hand.

P. Stammer, 61 Fourth Ave., New York
 Lee, Little Stories by Big Men.
 Ayres, How to Paint Photographs.
 Minor, The Real Lincoln.
 Ford, Writings of Washington, 14 vols.
 Stockley, Wild Honey.
 Forester, Warwick Woodlands.
 Joyce, Portrait of an Artist.
 Arrhenius, Life of the Universe.

The State Co., Columbia, S. C.
 The Three Godfathers, Peter B. Kyne.
 Psychology and Industrial Efficiency, Hugo Muensterberg.

E. Steiger & Co., 49 Murray St., New York [Cash]
 Lawyers' Reports Annotated.
 N. Y. State Laws.
 Cyc. & Continuation with Corpus Juris.
 McKinney's Consolidated Laws.
 Abbott's Digest.

E. Alexander Stewart, 59 E. Van Buren St., Chicago
 Lesquereux & James, Manual of American Mosses.

W. K. Stewart Co., Louisville, Ky.
 Canal Tolls and American Shipping, Lewis M. Nixon.
 True as Steel, Marion Harland.
 The Eternal Magdalene, McLaughlin.

W. K. Stewart Co., Book Dept., 44 E. Washington St., Indianapolis, Ind.
 Freeman, Mary Wilkins, Evelina's Garden.
 Ingersoll, Abraham Lincoln.
 Matthew Williams, Center Seat of Speech Control.
 Fonsagrives, Physical Education of Boys.
 Ribot, Psychology of Attention.
 Reeves, Comin' Through the Rye.

Tissot's Life of Christ, Sampson-Low-Marston ed.
 Stewart & Kidd Co., Cincinnati, O.
 Dix, Miranda.

Stix, Baer & Fuller, St. Louis, Mo.
 Raganoc, Ignatius Donnelly.
 Chinese Appeal to Christendom Concerning Christian Missions, Yang.

Harry Stone, 137 Fourth Ave., New York
 Benares, Arabian Nights, vol. 1 only.
 Wedmore's Book on Etchings.
 Chatterton's Fore and Aft.
 John Masefield, J. B. Cabell, 1st eds.

R. F. Stonestreet, 507 Fifth Ave., New York
 Science and Health, any ed.
 Howe's Historical Collections Virginia.
 Stith, History of Virginia.
 Burk, History of Virginia, 4 vols.
 Smith, History of Virginia, 2 vols., 1819.

Stratford & Green, 642 S. Main St., Los Angeles, Cal.
 Harriott Fansler, Types of Prose Narratives, 3 copies.

Strawbridge & Clothier, Market St., Philadelphia
 Nursing for the Insane, Barrus, Macmillan.
 A Sketch of Semetic Origins, Barton, Macmillan.
 The Blue Lagoon, Stacpoole, Duffield.

Nic. Tengge, San Antonio, Texas
 Ignacius Donnelly, Ragnarog.

Lewis M. Thompson, 29 Broadway, New York
 Delafield, Biography of Francis and Morgan Lewis.
 English Notes, Boston Daily Mail Office, 1842.
 Thompson's Book Store, Fifth & Plum, Dayton, O.
 Goldsmith's Deserted Village, illus. ed.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.
 Single Shot Martial Pistols, Sawyer.
 Blue Lagoon, Stacpoole.
 Burton Holmes Travelogue.
 Edward Wyndham, Tennant, Glenconner.

The Union League Club, New York
 Kemble, Records of a Girlhood, 1879.
 Kemble, Further Records, 1891.
 Brady, Fetters of Freedom.

The University Book Store, 38 S. Sandusky St., Delaware, O.
 Guldner, Internal Combustion Engines.
 Haeder, Handbook of Gas Engine, English.

The U. of I. Supply Store, 627 S. Wright St., Champaign, Ill.
 Max Hirsch, Democracy Versus Socialism, Mac., 1901.
 Mencken, American Language, 3 copies.
 The Wonder World.
 Book of Knowledge.
 Main Street, 1st ed.
 Taylor, Motley Measures.
 Cabell, Jurgen.

BOOKS WANTED—Continued

University of Oregon Library, Eugene, Ore.
Chamberlain, Lawrence, The Work of the Bond House.

H. S. Victorson, Boston, Mass.

Book on Birds, folio, with Giacomelli's illustrations; not Michelet's, but some other author.

Walton Book & Stationery Co., 1530 Main St., Dallas, Texas

Hermetic & Alchemical Writings of Paracelsus, 2-vol. ed.

Comstock Genealogy, C. B. Comstock.

Stanhope Burleigh.

Great Pyramid Jeezek, McCarthy.

Frontier Reminiscences, Genl. Marvey.

Indian Deprivations in Texas, Wilbarger.

Atlantis, Ignatus Donnelly.

John Wanamaker, Book Store, New York

Birds of the Bible, G. S. Porter.

Student's Manual, Rev. John Todd.

What of It.

George Moore, by Susan Mitchell, pub. Dodd, Mead.

The West Highland Terrier.

From Authority to Freedom.

Conquest of the Tropics, Frederick Upton Adams, 2 copies.

Bachelor in Search of a Wife.

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa.

Eccles, Cements, Limes and Plasters.

Barclay of Manchester, Alimentary Tract.

Whitlock's, 219 Elm St., New Haven, Ct.

French, Art and Artists in Connecticut.

American Almanac for 1886.

Real Estate Atlas of New Haven, 1910.

Aristotle, Metaphysics, in Greek.

Athertons & Mellany, Resistance and Power of Steamships.

Anson, On Contracts, ed. by Corbin.

Burton, The Scented Garden.

Bolin, Gymnastic Problems.

Bartsch, Romanzen & Tastorellen.

George Brandes.

Blavatsky, Isis Unveiled.

Bolle, Calculus of Finite Differences.

Ambrose Bierce, anything, 1st eds.

Baldwin's Digest.

Brown's Grammar.

History of the First Congregational Church, Bridgeport, Ct.

Bennett Divorce Case.

Balfour, Ruler in Ireland.

Sister Clair, Inside the Church in Rome.

Bratten, Old Clocks and Watches.

Brachet, Entomological French Dictionary, 3rd ed. or later.

Balzac's Country Doctor, in French, good condition.

Woodward & Lathrop, Book Dept., Washington, D. C.

The Religion of Christ in the 20th Century, Crown Theological Library.

Electric Waves, W. S. Franklin, McMillan & Co.

William H. Ziesenitz, 532 Warren St., Hudson, N. Y.

Three Weeks, Elinor Glyn.

The Adirondacks, J. T. Headley.

BOOKS FOR SALE

John R. Anderson Co., 31 W. 15th St., New York

Frazer, Golden Bough, 12 vols.

Tylors, Primitive Culture.

Bancroft, U. S., 6 vols., Appleton.

Froudes, History of England, 12 vols.

The Spectator, 6 vols., 8vo.

Greely, Three Years Arctic Service.

Stanley, Through the Dark Continent, 2 vols., 1/2 Mor.

DuChailu, The Viking Age, 2 vols.

Seward, Reminiscences of a War Time Statesman.

Memoirs of Prince Chlodwig, 2 vols.

Bryant, Popular History U. S.

Lamb's Works, 5 vols. in 3.

Knight, History of England, 8vo.

John R. Anderson Co.—Continued

Macaulay, England, 5 vols., 8vo.

Hallam's Works, 6 vols.

Larned, History Reference, 5 vols.

Davis, Rise and Fall of Confederacy.

Americana Encyclo., 16 vols., 1/2 leather.

Larned, 70 Centuries Life of Mankind.

Boston Bookman, 104 Robinwood Ave., Boston 30

National Geographic Magazine, odd nos.

Young Folks' Bible History, Boston, 1913, new, 2 large vols., red cloth, gilt tops, 27 full-page col. illus., 632 pp. \$2.25 delivered, cash.

E. P. Boyer, Bourse Building, Philadelphia

Napoleona only. Can procure any item. Send wants. Results guaranteed. Catalogues issued.

Central Book Co., 93 Nassau St., New York

Government Publications.

Reports of Commerce & Navigation of the U. S., 1900 to 1907.

Bills & Debates in Congress Relating to Trusts, 1888 to 1901.

Canal Record, vol. 1, Sept. 4, 1907, to Aug. 28, 1908.

Annual Rpt. of the Smithsonian Institute, 1892, 1906, 1907.

Special Report of Census Office, Marriage & Divorce, 1867, 1906.

Part I, Summary, Laws, Foreign Statistics, 1909.

Centennial of the U. S. Military Academy, 1802-1902, 2 vols.

Diseases of Cattle, Dept. of Agriculture, 1908.

Diseases of Horses, Dept. of Agriculture, 1907.

Borchard, Guide to the Law of Argentina, Brazil and Chile, 1917.

Commercial Relations of the U. S., Report of Bureau of Manufacture, 1906.

Investigation of Panama Canal Matter, 3 vols., 1906.

International Marine Conference, 3 vols., 1889.

Report of Merchant Marine Commission, with Testimony Taken at Hearing, 3 vols., 1915.

Report of Commissioner of Corporations on the Beef Industry, 1905.

Statistics of Railways in the U. S., 1905.

The Venezuelan Arbitration Before the Hague Tribunal, 1903.

North Atlantic Coast Fisheries Arbitration, 12 vols., 1910.

Journals of the Continental Congress, vols. 7 to 12, 1777-1778, reprint.

Treaties and Conventions Between U. S. and Other Countries, 1776 to 1889.

Treaties in Force in 1904 Between U. S. and Other Countries.

Treasury Annual Report, 1907, Production of Precious Metals for 1906.

Interstate Commerce Commission Annual Report, 1906 to 1915.

Report of the Advisory Board of Consulting Engineers, 1908.

Report of the Commissioner of Navigation, Annual, 1897, 1899 to 1908.

Report of the Library of Congress, 1898, 1908 to 1914, 1916.

Virginia vs. West Virginia, Suit in Equity, 2 vols., 1907.

Impeachment Proceedings in Senate of Charles Swayne, Judge of District Court of Northern Florida, 1905.

Fur Seal Arbitration at Paris, Arguments of E. J. Phelps for U. S., 1893.

Seizure of Property of N. Y. & Bermudez Co. by Venezuelan Government. Statement of the Wrongs Done the Company, and Statement of the Company in the above Case, 2 vols.

Slocum and His Men, Albany, 1904.

The Plums of New York, Hedrick, Albany, 1911.

New York State Historical Assn., vols. 8 to 13 incl.

The Champlain Tercentenary, Albany, 1909.

Minutes of the Acqueduct Commissioners, 1905, 1908.

N. Y. State's Prominent and Progressive Men, 3 vols., N. Y. Tribune, 1910.

Report of the Barge Canal Terminal Commission, 1911, vol. 1, pts. 1 and 2.

Universities and Their Sons, 5 vols., Boston, 1900.

Documentary History of the Constitution of U. S., 3 vols., 1786 to 1870, Washington, 1894.

Minutes of the Commissioners for Detecting and

Defeating Conspiracies in the State of N. Y., 3

vols., 1178-1781, Albany, 1910.

BOOKS FOR SALE—Continued

Central Book Co.—Continued

- Butler's History of Kentucky, Louisville, 1834, without map.
 Johns, Life with the Forty-ninth Mass. Volunteers, Washington, 1890.
 A Letter from Edmund Burke to John Farr and John Harris, on the Affairs of America, 3d ed., London, 1777.
 Mr. Dunn Browne's Experiences in Foreign Parts, Boston, 1857.
 Notes on Duels and Duelling, Lorenzo Sabine, Boston, 1855.
 Parker's Missouri Handbook, St. Louis, 1865.
 Historical Sketches of Coos County and Vicinity, Haverill, 1841.
 Marryat, Mountains and Molehills, N. Y., 1855.
 St. John's Elements of Geology, 5th ed., N. Y., 1855.
 Witherspoon, John, Proceedings and addresses at the Laying of the Corner-stone at the Unveiling of the Statue of, Compiled by Rev. W. P. Breed, Philadelphia, 1877.
 Field's History of the Atlantic Telegraph, N. Y., 1866.
 In Memoriam, James T. Brady, N. Y., 1869.
 Historical Notes of the American Colonies and Revolution, 1754-75, by William Griffith, Burlington, 1843.
 Griffith's Treatise, Burlington, 1796.
 Payne's History of America, 1st Am. ed., N. Y., 1817.
East & West Book Shop, Santa Barbara, Calif.
 Japanese and Chinese Paintings in the British Museum, by Wm. Anderson, London, 1886, \$50.00.
 The Painters of Japan, by Arthur Morrison, London, 1911, 2 folio vols., \$45.00.
 Three Essays on Oriental Painting, by Sei-ichi-Taki. Quaritch, London, 1910, \$6.00.
 Painting in the Far East, by Laurence Binyon, London, 1913, \$7.00.
 Ten Thousand Things on China, by Wm. B. Langdon, London, 1842, \$6.00.
 Chinese Biographical Dictionary, by H. A. Giles, London, 1898, \$12.00.
 Holbein's Portraits of the Court of Henry VIII, 90 colored engravings by Bartolozzi, folio, boards, linen back, London, 1884, \$25.00.
 Great Events by Famous Historians, National Alumni, 1905, 20 vols., as new, in perfect condition, \$60.00.
 Library Edition of Arabian Nights, by Sir R. F. Burton, 34 Morocco, 71 original illus. after Lettford, London, 1897, as new, \$70.00. 12 vols.
 20 original engravings by Piranesi from the Campus Martius, Rome, 1762, bargains at \$7.00 each. Perfect condition.
 Original engravings by Albrecht Durer, St. Jerome and the Lion, with letter of guarantee from Kennedy & Co., New York. Make offer.
 I. C. S. complete advertising course, 4 vols., etc., cost \$115.00, will accept \$75.00. Small fee for transferring.
 Collection of 87 hand-colored Fashion Plates from "The Beau Monde," etc., 1828 to 1864, in quarto album, plates 8 by 7 in., \$30.00.
 Above prices do not include postage or express.

- Henry Heckmann, 250 Third Ave., New York**
 Set Current History, bound in red leather.
 Set Geographic Magazines, from 1906 to date, bound in cloth.
 Set Craftsman, in blue cloth.
 Set Picturesque America, 2 vols., newly bound.
 Set Turner's Gallery, 2 vols., newly bound.
 Set Funk & Wagnalls Dict., rebound in canvas.
Priscilla Guthrie's Book Shop, 516 Wm. Penn Pl., Pittsburgh, Pa.
 Music of the Modern World, ed. by Anton Seidl, 25 parts, portfolio, pub. D. Appleton, c. 1895, \$50.00.
 Ancient Egypt, or Mizraim, 2 vols., by S. A. Binion, limited ed., no. 304, \$125.00.
George Hargens, 2 Tillman Alley, San Francisco, Cal.
 Large Chemical Library, containing scarce and valuable works, send for list.
 Blackwood's Mag., vols. 1879-1893, unbound, \$2 per year.
 History of Yale College, 1879, 2 vols., \$20.00, carriage extra.

C. F. Libbie & Co., 78 Bedford St., Boston

At bargain prices:
 Symme's Memorial, \$3.00.
 William White Family, \$3.00.
 Sterling Genealogy, 2 vols., \$3.50.
 Descendants of Geo. Puffer, \$3.00.
 Descendants of Rev. Francis Higginson, \$2.00.

Ontario Book Co., Toronto, Ont.

Private Book Collectors in the United States, R. R. Bowker Co., 1919, \$15.00, postpaid.

L. Rutledge, Georgian Hotel, Henryetta, Okla.

Ante-Nicene Fathers, 10 vols., Scribners, 1899.
 Brehm's Life of Animals, vol. 1, Mammalia.
 Wesley's Sermons, 4 vols., 1883.
 Wesley's Notes on the New Testament.
 Living Thoughts of John Wesley, Potts.
 History of Infant Baptism, Wall, 2 vols.
 History of Methodism, Stevens, 3 vols.
 History of Rationalism, Hurst.
 Complete Works of Thomas Dick, 2 vols.
 Memoirs of John A. Dix, Morgan Dix, 2 vols.
 History of Utah, Bancroft.
 John Sherman's Recollections, all in 1 vol.
 Phonetic Dictionary, D. S. Smalley, 1855.
 The above are mostly in good second-hand condition; write for description and low prices.
 Following, of which I have 25 to 150 each, are new:
 The Charlatans, Bert Leston Taylor, \$1.50 ed., 65c.
 Congressman Pumphrey, J. T. McCutcheon, \$1.25 ed., 50c.
 Treat 'Em Rough, Ring Lardner, \$1.00 ed., 25c.
 The Real Dope, Ring Lardner, \$1.25 ed., 30c.
 First Shot for Liberty, de Varila, \$1.25 ed., 30c.
 Woodrow Wilson, His Life and Work, \$2.75 ed., 85c.
 Life Roosevelt, Lewis, Taft's Introd., \$2.75 ed., 85c.
 Negro Soldier in World War, \$2.75 ed., 65c.
 New and damaged sets of Mark Twain.

Woodworth's Book Stores, 1311 E. 57th St., Chicago
 One set of Auction Price of Books, 4 vols., 2nd-hand, \$20.00.

SITUATIONS WANTED

BOOKMAN—Thirteen years of varied experience with large New York bookseller. Familiar with Mail-Order, Retail, Library and Remainder field. Available immediately. Address, C. C. C., care of Publishers' Weekly.

SPECIAL NOTICE

W. H. Walker, for the past thirty years associated with the late George D. Smith and other prominent booksellers, offers his services as cataloger and appraiser of collections of books, autographs, mss., etc. Address 507 Fifth Ave., New York. Telephone Murray Hill 4506.

REMAINDERS

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

OFFER US your over-stocks, remainders and plates. We are especially interested in Art Publications. International Remainder Co., 8 Beacon St., Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Company, Book Department, 2 Walker St., New York. Telephone—Canal 1080.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

A Publicity Medium for Publishers

The Library Journal

Since its change from a monthly to a very live-wire fortnightly its circulation has increased substantially. A special subscription rate for the smaller libraries completes its appeal to all classes in this great book field.

Here is a *class* journal to reach promptly the public libraries that make up frequent purchase lists of new books. It is to be reckoned with in your list of advertising mediums.



Write to us now, or let us send a representative for an interview.

R. R. BOWKER CO., Publishers

62 W. 45th Street, New York

The first book by America's best-known business writer

American Business Methods

*for Increasing Production and Reducing Costs
in Factory, Store and Office*

By FLOYD W. PARSONS

Practical Mining Engineer, former Associate Editor of the "Engineering and Mining Journal," founder and former Editor of "Coal Age." Now special writer on Business and Science for "The Saturday Evening Post," and author of the Department "Everybody's Business" which has electrified business men in all parts of the country. Mr. Parsons is a member of numerous Learned, Scientific, and Economic Societies; he is an able writer, a trained and tireless investigator, one of the keenest business analysts in the United States to-day, and friend and confidant of big business men everywhere, the men who are doing things, the men who are making American Business.

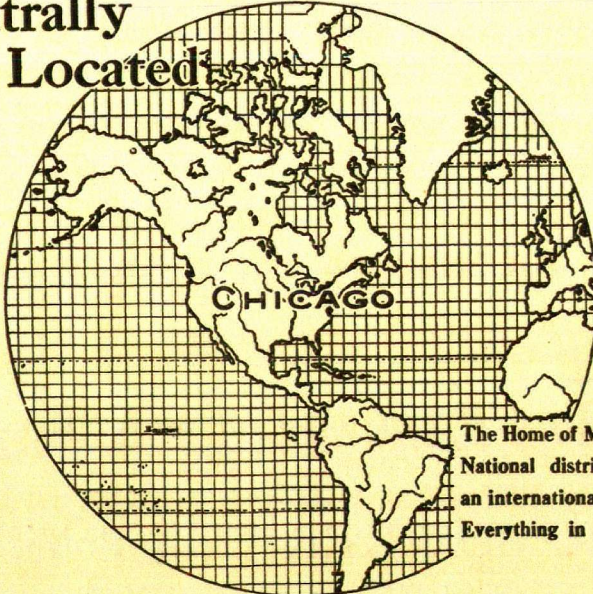
SPEED, EFFICIENCY, PRODUCTION, ECONOMY **Stand Out from Every Page of This Remarkable Book**

Here is an enormous variety of approved methods for handling industrial and commercial problems, gathered from hundreds of business leaders in dozens of industries by careful research and by personal interviews by a master investigator and writer, now made available for the use, and profit, of five business men who are able and anxious to adapt to their own enterprises the successful practices of others. Unending care, countless hours of labor, many miles of travel, and a great many thousand dollars have been devoted by the author to this ambitious plan of treating all of the important problems which underlie modern commercial and industrial practice. The value of this volume to American business at any time, but especially under present trying conditions, can hardly be over-estimated. Price \$2.50 net.

*Mr. Parsons will address the Booksellers' Convention at
Atlantic City on the Afternoon of Wednesday, May 11.*

G. P. PUTNAM'S SONS, Publishers, NEW YORK

**Centrally
Located**



The Home of McCLURG'S:
National distributors with
an international reputation.
Everything in Books.

Book Manufacturing

**Quality of our Bindings kept up
at prices you like to pay.**

**St. Louis is fast becoming the center
of the country's greatest activity.**

**We want you to take advantage of our
central location and large facilities for
complete book manufacturing or bind-
ing only, by communicating with us
for some of your larger editions.**

**Get our quotations the next time you
are in the market.**

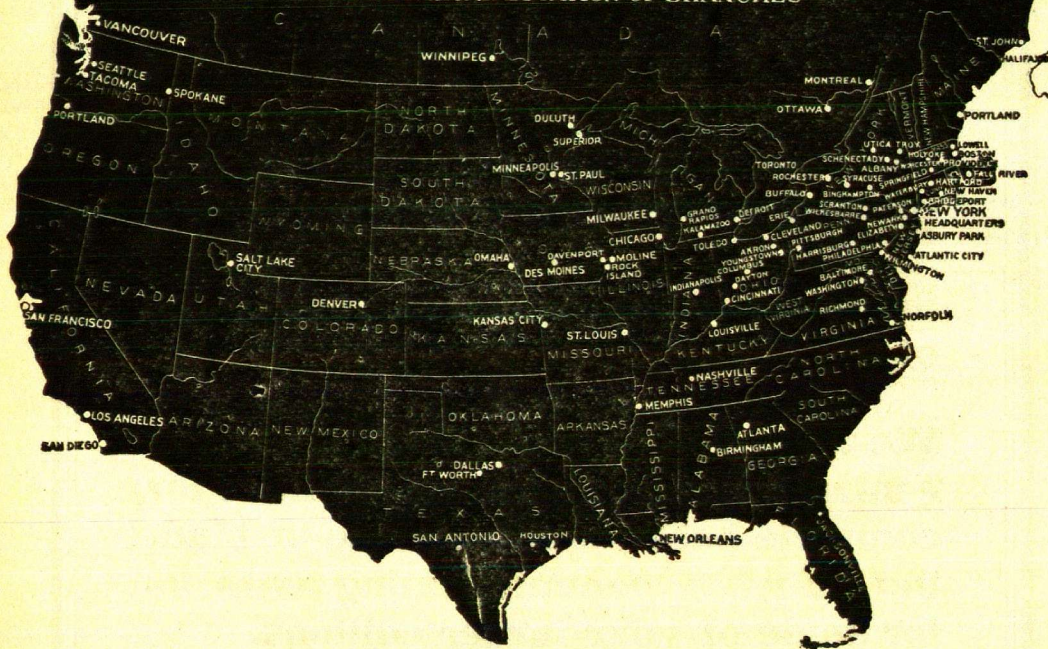
Becktold Printing & Book Mfg. Co.,

200-212 Pine St., St. Louis, Mo.

ESTABLISHED 1872.

THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale Distributors in the World

BOOKS OF EVERY DESCRIPTION**Distributing From Every Principal City in the United States
FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE**Exclusive Distributing Trade Agents for the Largest and Best Line of
Paper Covered Books Ever Published**A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE****THE AMERICAN NEWS COMPANY, INC.** 9-11-13-15 Park Place
NEW YORK CITY**GEOGRAPHICAL LOCATION OF BRANCHES****Distributing Points**

PORTLAND, ME. (The Eastern News Company.)
 BOSTON, MASS. (The New England News Company.)
 PROVIDENCE, R. I. (The Rhode Island News Company.)
 SPRINGFIELD, MASS. (The Springfield News Company.)
 TROY, N. Y. (The Northern News Company.)
 ALBANY, N. Y. (The Albany News Company.)
 SYRACUSE, N. Y. (The Syracuse News Company.)
 ROCHESTER, N. Y. (The Rochester News Company.)
 BUFFALO, N. Y. (The Buffalo News Company.)
 PHILADELPHIA, PA. (The Central News Company.)
 BALTIMORE, MD. (The Baltimore News Company.)
 WASHINGTON, D. C. (The Washington News Company.)
 PITTSBURGH, PA. (The Pittsburgh News Company.)
 CLEVELAND, O. (The Cleveland News Company.)
 DETROIT, MICH. (The Detroit News Company.)
 CINCINNATI, O. (The Cincinnati News Company.)
 ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Company.)
 INDIANAPOLIS, IND. (The Indiana News Company.)
 CHICAGO, ILL. (The Western News Company.)
 ST. PAUL, MINN. (The Minnesota News Company.)
 MINNEAPOLIS, MINN. (The Minneapolis News Company.)
 ST. LOUIS, MO. (The St. Louis News Company, Inc.)
 NEW ORLEANS, LA. (The New Orleans News Company.)
 DALLAS, TEX. (The Texas News Company.)
 HOUSTON, TEX. (The Houston News Company.)
 KANSAS CITY, MO. (The South West News Company.)
 OMAHA, NEB. (The Omaha News Company.)
 DENVER, COLO. (The Colorado News Company.)
 SPOKANE, WASH. (The Spokane News Company.)
 SEATTLE, WASH. (The Puget Sound News Company.)
 PORTLAND, ORE. (The Oregon News Company.)
 SAN FRANCISCO, CAL. (The San Francisco News Company.)
 LOS ANGELES, CAL. (The Los Angeles News Company.)

The American News Company Inc. and Branches
ORGANIZED TO SERVE THE TRADE ONLY

Save Time and Expense by Ordering from the Nearest Point of Distribution to You

READY MAY 10

NEW BUSINESS BOOKS

The Better Books

by

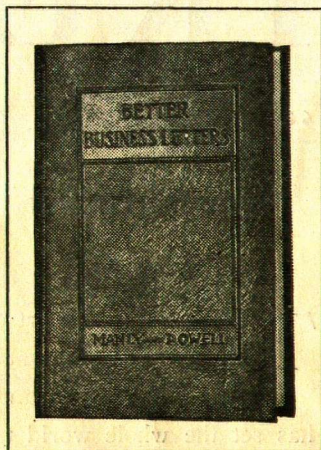
JOHN M. MANLY

Head of the Department of English
The University of Chicago

and

JOHN A. POWELL

Of the Holtzer-Cabot Electric Co.



These new books are of interest
to every one in the
business office

BETTER BUSINESS LETTERS BETTER BUSINESS ENGLISH BETTER ADVERTISING

The authorship of these books
is a guaranty of their merit

POCKET SIZE

Bound in Red Leatherette Limp, Blind Stamping

160 to 200 pages each

Price per volume, \$1.50

FREDERICK J. DRAKE & CO., PUBLISHERS

CHICAGO

Conditions in IRELAND

"A DOCUMENT HISTORIC
AND HUMAN TOO"

THE Interim Report of the American Commission on Conditions in Ireland that has set the whole world talking is now published for the first time in book form. With 38 action illustrations, these pages contain the stirring stories of eye-witnesses to events that have been hitherto kept secret. Acute interest in the press summaries of this report assures instant sales. Liberal discounts.

Jacket in color with poster

\$1.50



Write today to

AMERICAN COMMISSION ON CONDITIONS IN IRELAND
501 Fifth Avenue New York City